

Base rate cut adds to Budget cheer

The high street banks cut base rates from 12.5 to 11.5 per cent. The big building societies reduced mortgage rates to 12 per cent.

The Chancellor, Mr Nigel Lawson, criticized oil companies for raising pump prices after the 7.5p increase in petrol duty in the Budget.

The Government is to recruit 2,000 "employment advisers" for Jobcentres in a £500 million campaign aimed at combating long-term unemployment.

By David Smith and Lawrence Lever

Waves of optimism swept through financial markets yesterday in a strong declaration of approval for Mr Nigel Lawson's Budget.

However, most of the action was in the domestic financial markets. The Financial Times 30-share index rose by 14.9 points to a new high of 1,389.5.

The new 12 per cent mortgage rates at the Abbey National and Halifax take immediate effect for new borrowers.

Parliament 4, Leading article 13, Kenneth Fleet 21.

Mr Lawson was talking to journalists at a briefing at No 11 Downing Street shortly after the round of base rate reductions.

The Nationwide building society, the third largest in the country, is widely expected to follow suit with an identical reduction tomorrow.

Investors, however, will be hit by a 1 per cent reduction in savings rates which the Halifax and Abbey National announced yesterday.

The new 12 per cent rate, for both endowment and repayment mortgages with the societies, follows the scrapping of endowment differential by the societies two weeks ago.

On an existing 25-year £30,000 endowment mortgage, there will be a monthly saving of £18.88, while for a £20,000 endowment mortgage covering the same period there will be a saving of £12.59 a month.

The actual savings from the cut have been slightly reduced by the 1 per cent cut in basic rate tax announced in the Budget.

The Budget was well received in the City, because it was regarded as a cautious and prudent package.

Mr Roger Nightingale, economics director at the stock-broking firm of Hoare Govett, said the Budget was "well balanced and politically savvy".

The Chancellor, in his briefing, stressed the importance of lower pay settlements if the economy is to benefit fully from lower oil prices.

He said interest rates in Britain would be lower if the growth in unit labour costs were reduced and industry would receive twin benefits of lower borrowing and lower wage costs.

Up to £500 million is to be spent in the next two years on the new range of employment measures outlined in Tuesday's Budget speech by the Chancellor, Mr Nigel Lawson.

Yesterday Lord Young and Mr Kenneth Clarke, the Paymaster General, filled in the details of what the Government clearly hopes is a series of initiatives that will make a severe dent in the ranks of the long-term unemployed before the next election.

As well as expanding existing schemes to encourage people to set up their own businesses, increased emphasis is being placed on the young and those who have been out of work for more than a year.

The new two-year Youth Training Scheme, now to be followed by the New Workers Scheme for those aged 18 to 20, is designed to ensure that school-leavers have the prospect of three years of guaranteed training and work.

In his Budget statement the Chancellor said oil companies had not passed on to the consumer the full benefit of cheaper oil and that petrol prices should fall further.

Continued on page 2, col 8

Prince plans a summer wedding



Prince Andrew and Miss Sarah Ferguson at Buckingham Palace after their engagement announcement yesterday.

Couple tell of secret love

By Paul Valley The romance between Prince Andrew and Miss Sarah Ferguson might appear to the public as a whirlwind affair, but it developed in secret over the past nine months, the couple said yesterday.

Sitting with his fiancée on a deep sofa in his Buckingham Palace study, Prince Andrew said: "It may seem like a whirlwind because the media only discovered about it in December-January. Quite a lot went on before."

In a joint interview with BBC and ITN, Prince Andrew said their friendship began to turn to love last summer when they sat next to each other at a race meeting.

The couple have been acquainted since they were children. "We have known each other since we were four or five, but we only really noticed each other fairly recently."

Miss Ferguson added: "We met up again in 1983 at a house party and became very good friends. Then in June, 1985, when I was a guest of the Queen at Royal Ascot we became better friends."

Miss Ferguson said she was attracted by Prince Andrew's "wit, charm and good looks", and the Prince said he liked her red hair.

The Royal proposal happened "some weeks ago", privately, in Scotland.

Asked if she remembered what Prince Andrew said to her she replied: "Yes, but I am not going to tell you."

The prince added that he had made the proposal not in the traditional manner on one knee, but on both.

He said he was surprised that she accepted his proposal and she had told him: "If you wake up tomorrow morning, you can tell me it is all a huge joke."

The Queen was "overjoyed, very happy and very pleased - a delighted parent" when the Prince sought her formal approval at Windsor Castle on her return from her tour of Australia. He then approached Miss Ferguson's father to ask for his daughter's hand last weekend.

Prince Andrew is on record as saying that he would know at once when he met the girl he wanted to marry because it would bit him like a thunderbolt.

But yesterday he told a Press Association interviewer: "It was not as much a thunderbolt as I expected. It was a gradual realization."

Continued on page 3, col 2

Touch of comedy as engagement is confirmed

Royal family shelters the bride

By Alan Hamilton

A mounting frenzy of speculation was at once confirmed and defused yesterday morning when Buckingham Palace finally made the official announcement that Prince Andrew has become engaged to Miss Sarah Ferguson.

Although no further details have yet been made known, it is expected that the 26-year-old Prince and his fiancée will marry in Westminster Abbey, probably in July.

The release of a statement much of whose news value was drained by weeks of press guesswork and an absence of any official denial, was not without its moments of comedy.

The announcement had been planned for 11 am, but shortly after ten o'clock Miss Sarah Brennan, a Palace press officer, walked across the courtyard bearing a sheaf of papers and distributed them to those of the waiting crowd of reporters and cameramen who shouted loudest. One

copy was seized by Peggy, an Old English sheepdog.

Typed on Palace headed notepaper, the announcement said simply: "It is with the greatest pleasure that The Queen and The Duke of Edinburgh announce the betrothal of their beloved son The Prince Andrew to Miss Sarah Ferguson, daughter of Major Ronald Ferguson and Mrs Hector Barran." It was dated February 19, 1986, which far from being yesterday's date is actually Prince Andrew's birthday.

At midday, the couple went on television in a joint interview with BBC and ITN. Sitting at opposite ends of an ample Palace sofa, they appeared delighted but slightly awkward, the Prince laughing and joking heartily while Miss Ferguson smiled and looked entirely possessed of herself.

She showed off her engagement ring with its centrepiece of a large red ruby to match her mane of auburn hair, while Prince Andrew revealed that he had made his formal proposal of marriage at Floors Castle, the majestic home of the Duke and Duchess of Roxburgh.

Miss Ferguson, who is the Prince's senior by eight months, explained that after her marriage she would be known officially as Princess Andrew.

The Queen, according to her son, was "overjoyed, very happy, very pleased - a delighted parent". The announcement was also welcomed by the Prime Minister, who sent a letter of congratulation from herself and Cabinet colleagues to the Prince; by the Archbishop of Canterbury, who is attending a church conference in Toronto; and by Miss Ferguson's father, who left for Australia shortly after the announcement to visit his elder daughter, Jane, and to referee polo matches.

Major Ronald Ferguson, a retired Life Guards officer and now vice-chairman of the Guards Polo Club at Windsor and Prince Charles' polo manager, said of his prospective son-in-law: "I think he is a very fine person. We all know he is a very professional helicopter pilot. I admire anybody who is professional at their job."

Yesterday's announcement made an immediate, dramatic and practical difference to Miss Ferguson's life. For security reasons she will not return to her modest shared flat in Battersea, but will be instantly gathered into the bosom of the Royal Family and be given safe accommodation, probably at Kensington Palace.

From yesterday she has also had assigned to her permanently an armed officer from the royal and diplomatic protection squad.

The longer-term question of where the couple will set up home remains unresolved. In the short-term, a grace-endowment apartment in Kensington Palace is indicated, but in the longer term they may inherit Clarence House, at present occupied by the Queen Mother and her household.

Prince Andrew currently lies fourth in line of succession to the throne, and any children of his forthcoming marriage will take their place in line immediately after him.

Miss Ferguson, according to a mere consort takes no place in the line of succession. But she is not without royal connection, being descended through her paternal grandmother from the Dukes of Buccleuch, the Duke of Monmouth, and ultimately King Charles II and his mistress Lucy Walters.

Facing the spotlight 3, Grand old dukes of York 3, Profile 10, Enoch Powell 12, Leading article 13.

Continued on page 2, col 8

Chancellor criticizes petrol rise

By Teresa Poole Mr Nigel Lawson 'fueled' a row over petrol price increases yesterday by describing oil companies as "foolish" and "selfish" for passing on to motorists the 7.5p increase in petrol duty announced in the Budget.

"I think it is pretty clear, after what has happened in the oil market and the degree of competition at the pumps, that if they are to put up prices they will come down later. Therefore it seems to be rather foolish to put the price up in the first place," he said.

BP yesterday followed Shell's lead and said that prices at the pump would be increased by 7.5p from Saturday, taking the average price of a four star BP gallon to 181p. Esso is still reviewing the situation.

The Chancellor's insistence that the oil companies were making enough money not to raise prices at all was highlighted by Shell UK's announcement last week of profits for last year almost doubled at £667 million.

A spokesman for BP said: "We are not in the business of discounting duty increases. It's the Chancellor's increase, it's not ours." But he added that competition on the forecourts would mean that prices would start edging down again fairly quickly.

In his Budget statement the Chancellor said oil companies had not passed on to the consumer the full benefit of cheaper oil and that petrol prices should fall further.

£500m for new jobs revolution

By Edward Townsend Industrial Correspondent The Government is to recruit 2,000 new "employment advisers" to spearhead what Lord Young of Giffharn, Secretary of State for Employment, said yesterday was a "revolution" in methods to combat long-term unemployment.

The new staff will be installed at Jobcentres by mid-summer.

Up to £500 million is to be spent in the next two years on the new range of employment measures outlined in Tuesday's Budget speech by the Chancellor, Mr Nigel Lawson.

Yesterday Lord Young and Mr Kenneth Clarke, the Paymaster General, filled in the details of what the Government clearly hopes is a series of initiatives that will make a severe dent in the ranks of the long-term unemployed before the next election.

As well as expanding existing schemes to encourage people to set up their own businesses, increased emphasis is being placed on the young and those who have been out of work for more than a year.

The new two-year Youth Training Scheme, now to be followed by the New Workers Scheme for those aged 18 to 20, is designed to ensure that school-leavers have the prospect of three years of guaranteed training and work.

"We are doing as much as any

Continued on page 2, col 8

Record £11m rise for secret services

By Anthony Bevins and Stewart Tendler

A record 13.6% rise has been earmarked for the official budgets of Britain's intelligence and security services in the new financial year, according to figures published yesterday in Treasury Supply estimates.

The £11 million increase means the budgets of the services will rise to £92 million. But this figure may only represent the cost of salaries and other staff expenditure rather than the global figure for Britain's espionage, counter-espionage and security operations.

The increase could mean pay rises within MI5 and MI6 plus extra staff through reorganization prompted by Sec-

urity Commission reports on the services. The budget is described as "for Her Majesty's foreign and other secret services. The Cabinet office will account for this vote," in the estimates.

The scale of the coming year's budget increase can be gauged by reference to previous rises. Expenditure in 1983/4 was £70 million which increased by 6.3 per cent to £75 million in 1984-5. This year's out-turn expenditure to the end of this month is put at £81 million which means an increase of 7.8 per cent.

The main rise for next year comes at the end of a period which has brought MI5 considerable public humiliation and criticism which began with the conviction of Michael Betts, a middle ranking

MI5 officer, for attempting to spy for Russia. A Channel Four film on the 20/20 Vision programme included blunt criticism from a former MI5 officer, Miss Cathy Massier.

The Betts affair raised considerable discussion about the internal failings of MI5. It prompted the appointment of a new director general close to Downing Street and the need for change in the MI5 bureaucracy and internal security.

The Prime Minister last year extended ministerial powers to weed out potential security risks within the civil and public services by widening the risk definition to include "subversives". Until then the problem areas were considered to be either Com-

munist or Fascist associations.

The figures revealed in the estimates give only a partial picture of Britain's secret services. They take little account for example of the GCHQ operation which employs about 11,000 staff and costs somewhere between £300 and £600m a year.

There is also the military commitment to GCHQ through posts abroad and the Army intelligence operation in Ulster.

Much of Britain's espionage effort is maintained through the electronic eavesdropping of GCHQ rather than the old-fashioned spy network.

Parliament, page 4, Leading article, page 13

Reagan could compromise on Contra aid

Washington - On the eve of the crucial vote in Congress of President Reagan's request for \$100 million for the Nicaraguan rebels, the White House yesterday indicated that it might consider compromised proposals to delay putting the plan into effect.

But Mr Reagan was still insisting he wanted a full \$70 million in military aid, as well as a further \$30 million in humanitarian assistance.

The vote, which Mr Reagan has made a crucial test of his Central America policy, is likely to be extremely close. The White House was estimating before the debate began that it needed only about 100 votes to win in the House.

Tomorrow Breaking the mould SDP Five years after the formation of the Social Democratic Party, has the face of politics really changed? Wedded to their jobs How couples cope when their professions are the same

Portfolio The Times Portfolio daily competition prize of £2,000 was shared yesterday between Mr N Roberts of Wigan and Miss Leslie Chapman of Watford. Portfolio list, page 24; how to play, information service, page 20.

I suppose we can't make any arrangements until we know the DATE? Pitmen's vote The pit deputies' union Nacods has voted by 6,413 to 4,219 against industrial action over the closure of Bates colliery in Northumberland.

Table with 3 columns: Home News, Overseas, Apps, Arts, Births, deaths, marriages, Books, Business, Court, Closures, Diers, Features, Law Report, Leaders, Letters, Obituary, Parliament, Sale, Science, Snow Reports, Sport, TV & Radio, Weather.

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# US told to end 'unfair' competition on Atlantic air routes

By Philip Webster, Political Reporter

The Government is ready to consider tearing up an air services agreement with the United States over the Atlantic air routes unless it accepts a limit on flights by US carriers.

In the strongest warning yet about unfair competition between US and British airlines, Mr Michael Spicer, Minister for Aviation, spoke last night of the "very serious" consequences if a new agreement was not reached by the end of July to control capacity on the Atlantic, where the US holds 60 per cent of the market.

The capacity "annex" of the Bermuda 2 agreement runs out in July and the clear implication behind Mr Spicer's words, given as British negotiators flew to Washington, was that if a satisfactory arrangement is not reached consideration would be given to terminating the agreement.

The Government would have to give 12 months notice after which there would be no formal basis for aircraft to fly across the Atlantic. The Government hopes that US realization that they would have most to lose from a free-for-all will be an added inducement to come to terms.

"We are not playing games. We mean business. Without the capacity annex the agreement is not acceptable," a government source said.

Mr Spicer, addressing the American Chamber of Commerce in London, accused the US of breaking the rules of international aviation. "One of the fundamental rules of international aviation is that competition must be fair and equal. On the Atlantic it is not."

The US did not open its vast domestic market to foreign carriers, even for access to international services; nor did it allow foreign carriers to invest in its market.

But the European market was open to a far greater extent. US airlines could combine London and European traffic and in some cases they carried passengers to and from between London and Europe; British airlines did not have comparable advantages in the US.

Mr Spicer said that efforts to press the US authorities for greater access to their home market were not making much progress. "The only practical means we have to protect our airlines, which are perfectly competitive in terms of price, performance and product, from being progressively forced off UK/US routes, is to exercise some restraint on the capacity of US airlines."

He said that most US airlines were first and foremost domestic operators for whom international routes

were an adjunct to their domestic networks; such airlines could afford to engage in fare or capacity wars on international routes, to use them as loss leaders, to achieve domination of those routes and force off their competitors.

Mr Spicer said: "Our airlines, whose business is essentially international, cannot afford to behave in this way. We simply cannot and will not expose our airlines to risks where the cards are stacked against them. True competition can only exist where there is proper and adequate access to the market."

Mr Spicer reiterated the Government's position that it was not in a position to privatize British Airways until the negotiations had been settled and that it could not allow any immediate prospect of privatization to influence its negotiating position on the Bermuda agreement.

He also said that the management led buy-out for British Airways had not found favour with the Government because it wanted the widest possible holding of shares, and a sale at the best price.

"This itself no doubt precludes selling British Airways to a single buyer, encouraging as it is that there is so much enthusiasm for privatization within the airline."

# Satanist's 'gifts to woman'

Self-confessed satanist Dery Mainwaring Knight had a special hotel room for after-dinner sexual intercourse, a court was told yesterday.

Jeanette Clohoy, aged 27, of Basildon, Essex, said Mr Knight took her to many hotels for sexual intercourse and bought her a jeep, expensive clothes and jewellery. He was living with the Rev John Baker, the rector of Newick, East Sussex.

She told Maidstone Crown Court that they regularly visited hotels including The Old House Hotel, Cheshierfield, the Post House and the Old Moat House at Brentwood, the South Lodge, Chelmsford, and the Chequers Hotel, Forest Row, East Sussex.

Miss Clohoy said: "Mr Knight had a room at the Chequers for his use after dinner where we would make love."

Mr Knight took her to meet the rector and his wife three times. She and Mr Knight then went to the Chequers for the night, she said.

On another occasion she saw Mr Baker hand Mr Knight a brown envelope which he later opened taking out about £300.

Mr Knight, aged 46, an unemployed painter and decorator, of Dormans Land, Surrey, denies 19 charges of obtaining more than £200,000 by deception from committed Christians.

He claims that the money went towards buying satanic regalia to free himself from the

devil but, it is alleged, it was spent on fast cars, women and high living.

Mr Knight gave Miss Clohoy a gold and diamond engagement ring. Miss Clohoy is the third woman that the court has been told Mr Knight wanted to marry.

"As I saw it we were supposed to be engaged to be married," she said under cross-examination from Mr Michael West, QC, for the defence.

Miss Clohoy said that she loved him from about a month after she met him. It was nothing to do with the expensive gifts he gave her.

The trial was adjourned until today.

## Science report

# Russians claim to have found 'first universal flu vaccine'

An unambiguous, if somewhat surprising, claim to have produced "the world's first universal anti-flu vaccine of a new generation" has just been made by Soviet scientists.

Dr Rakhim Khaibov, deputy director of the Soviet Institute of Immunology, who worked on the new compound, says it is effective because, knowing that other vaccines fight only against a specific flu virus strain, he and his colleagues adopted a new approach.

Instead of tracking down the entire flu virus range, they decided to identify its most toxic segment. That would have been impossible had they used existing vaccines, which are weakened viral cultures. They work by "showing" the flu enemy to the body's defence system so that the white cells in the blood will produce antibodies when attacked by the virus proper.

But, Dr Khaibov says, those vaccines are only effective when the real flu virus bears a strong resemblance to the original "flu picture" shown to the cells. Because the flu virus is very changeable, the antibodies fail to attack its many

disguises and therefore flu vaccines do not work satisfactorily.

To solve that the Russians decided to concentrate on a minute section of the protein fraction of the flu virus (a mere 20 amino acids in length) common to all viral membranes. They believed it would still contain the flu pathogen even after several mutations.

If, they argued, they could induce antibodies to attack that section, they would be well on the way towards an anti-flu compound effective against all strains of flu. But

they hit a snag; the blood's white cells ignored the protein, failing to produce antibodies against it. Clearly, the protein was not an immunogen.

Dr Khaibov's group decided to turn it into one. Their plan was to join a molecule of the compound which triggers the activity of the blood's white cells with the protein in question.

An associate member of the Soviet Academy of Sciences, Dr Viktor Kabanov, who heads the department of high molecular compounds of Mos-

cow University, thought he could synthesize such compounds.

The researchers then turned to experiments with mice. They first inoculated them with the new compound and then with a flu virus. All the mice survived, although they normally die if they have flu. The vaccine worked immediately.

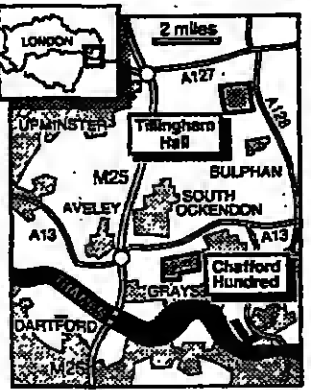
In further experiments mice were sequentially infected with all the eight known strains of the flu virus. In every case they all recovered when the new vaccine was administered.

# New town group's expansionist plans

By Hugh Clayton

The consortium that wants to build a complete new town at Tillingham Hall disclosed yesterday that it had further building plans for open land in south Essex. Written evidence from the consortium against the refusal of councils to let it build the new town showed that its interest in local land went far beyond the boundaries planned for Tillingham Hall.

Lord Northfield of Telford, chairman of the consortium of nine of the largest house-building companies in Britain, rejected the councils' claim that adequate land was available on disused industrial land outside the Green Belt at Chafford Hundred near-by. He made it clear that the



consortium, called Consortium Developments, believed that housing need required both sites to be used. "With regard to the Chafford Hun-

dre site potential, the company notes the estimate of the county council that it could provide sites for some 4,000 houses," Lord Northfield said.

"The consortium is aware of this potential and many of its member companies have registered an interest in acquiring land for development at Chafford Hundred. The consortium's view is that the development of both Chafford Hundred and Tillingham Hall should be vigorously pursued."

The evidence was submitted at the consortium's appeal against the councils' refusal to let it build a town of 5,000 homes with shops and schools at Tillingham Hall. The coun-

# New life for grandmother

From Craig Seton, Birmingham

A grandmother aged 56 who received the liver of Steve Watt, the boxer, in a transplant operation yesterday gave a thumbs up sign from her hospital bed as her family said she could now plan a new life.

Mrs Brenda Duffy, of Broad Green, Liverpool, received the liver in a 10-hour operation at the Queen Elizabeth Hospital in Birmingham.

Steve Watt, aged 29, the Scottish welterweight champion, died on Monday three days after having surgery to remove a blood clot from his brain.

He had collapsed in the ring in the tenth round of a fight against Rocky Kelley in London.

Mr Arthur Duffy, aged 62, a Liverpool magistrate's court official, said yesterday that his wife, who had been ill with liver disease for three years, was recovering well.

"We are sorry that this happened to Steve Watt, but without donors all the skill and knowledge of the surgeons would come to nought," he said.

"There might be some consolation for his family that someone else has been given the chance to live. It means a better quality of life for us and we can begin again to make plans for the future."

Mr Bill Essex, transplant coordinator at Queen Elizabeth's hospital, said that Mrs Duffy was lucky that a liver had been found for transplantation so soon. She now stood a good chance of recovery because she had received the liver of a fit young man.

The dead boxer's kidneys were given for transplant operations at Charing Cross and St Mary's hospitals in London and his heart to the Papworth hospital in Cambridge.

Dr John Burton, the Hammersmith coroner, said yesterday that he was not going to hold an inquiry into the ethics of boxing when he opened and adjourned an inquest into the death of Mr Watt.

Mr Watt, of Iveagh Close, Northwood, Middlesex, was identified by Police Constable Peter McCormack, a coroner's officer.

The inquest was adjourned for six weeks.

# Rugby may go fully co-ed

Rugby School, founded in 1567, may become fully co-educational. Although the £1,700-a-term school has taken girls into its sixth form for nearly 10 years, Mr Richard Bull, headmaster, is to propose that girls be admitted from 13 years onwards.

# Fireman who defied strike fights council

A former fireman who defied a call to strike in November 1977 is claiming compensation for alleged unfair dismissal from an alternative job found for him by Croydon Council.

Mr Brian Hodson, of Rhyll, was employed by the council as a countryside warden more than two years after the strike.

At the tribunal in Croydon yesterday, Mr Ronald Stanley, Croydon's estates director, said Mr Hodson had problems in relationships with officials and had accused his employers of "damaging his health. He had done his best to help, but Mr Hodson was "backward" and "nothing I could do for him could satisfy him."

After the Fire Brigades Union strike, Mr Hodson received sick pay for two years as a result of the mental strain of the dispute. The hearing continues.

# Health company 'unrelated' to offences

By Nicholas Timmins, Social Services Correspondent

Two former employees of Private Patients Plan who resigned when accused of defrauding the provident association have set up as specialist consultants advising companies on private health insurance.

Mr Eric Foxford, who in January received an 18-month suspended sentence at St Albans Crown Court after pleading guilty to charges of obtaining property by deception and falsifying accounts, and Mr Philip Morris, who received a one-year suspended sentence, have set up Company Medical Insurance Consultants in Hemdon, north London, to advise companies on how to obtain the best deal from private medical insurers.

Both formerly worked as sales consultants based at the Watford office of PFP, Britain's second largest health insurer. The two were ordered to pay £750 and £3,386 compensation respectively.

Mr Foxford said yesterday that his consultancy advised about 50 companies on private health insurance, handling subscription income worth about £1 million a year.

The two men were charged along with two brokerage companies, who were found not guilty, on allegations that the brokers received commission from PFP, arranged by Mr Foxford and Mr Morris, for business that PFP had not in fact received through the brokers.

Mr Foxford, who was quoted in *The Times* in the *Family Money* pages of last Saturday's issue, said yesterday that the offences to which he had pleaded guilty and his company's present business were "completely unrelated". The offences, he said, were "basically a technicality".

PFP said yesterday that it was considering legal action against the brokerage companies through the civil courts after being advised to do so by the judge at the end of the criminal case hearing.

# Beatles await royalty ruling

The remaining members of the Beatles and John Lennon's widow, Yoko Ono, must wait to hear whether their latest move in a royalties claim against the recording company, EMI, has succeeded.

A High Court judge reserved judgement after a five-day hearing yesterday. Just over 14 months ago accounts were ordered to be drawn up showing how much the Beatles were owed in respect of two recording agreements.

## Advert time

British Telecom is to begin a trial of the telephone for advertising from March 29, when the message on its speaking clock will include the name of the watch company, Accurist.

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# £500m for new jobs revolution

Continued from page 1

country in the world," Lord Young said at a Press conference. The pilot schemes running since January, including the Job Start scheme under which those who get a job paying under £80 a week can qualify for a £20 top-up, had shown that many of the long-term unemployed had given up, he said.

"Too many of the 1.3 million people unemployed for more than a year are in danger of becoming a kind of forgotten army in the ever-changing ranks of the people who go to make up the unemployment total."

The expansion of Jobcentres would mean that for the first time they would be able to offer individual help and advice, which could lead to a job, a training course, a place in the Community Programme or in the range of other schemes now on offer.

"There is a great deal of talent available among the unemployed and I hope that employers will play their part," he said.

The aim was to contact every unemployed man and woman and offer an interview at a Jobcentre. The idea was not to be a "Big Brother" and snoop on the jobless, Lord Young said. "The alternative would be to let people rot in squalor."

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# Sarah Ferguson: from pouting toddler to Prince's bride



Four ages of a princess in waiting: Sarah Ferguson at work in the garden, aged three, photographed by Lord Lichfield; at Daneshill School in Basingstoke, aged 12, in June 1972; as a teenage bridesmaid at her sister's wedding in July 1976; and with her fiancé, Prince Andrew, in the gardens of Buckingham Palace after their engagement was announced yesterday.

By Robin Young

Sarah Ferguson, at 26, is a much more mature and street-wise young woman than the Princess of Wales when she became engaged at the age of 19. This has been reflected in the greater aplomb and confidence with which she has faced the attentions of the press during the testing time in which her royal romance was guessed at but not officially acknowledged.

Her exchanges with the reporters and paparazzi who have plagued and pestered her have been unfailingly good-humoured and unpretentious. At the same time, she has not hesitated to use her skill as a fast driver to give her pursuers the slip in London traffic. The only time she was patently flustered was when her car failed to start at Heathrow in February after her return from her Swiss ski-holiday with the Prince and Princess of Wales.

As the daughter of the Prince of Wales's polo manager she was within the

royal circle, without ever having featured in the advisers' lists of young ladies eligible for royal spousal. Had the plans of those who traditionally advise Buckingham Palace about the nuptial future of the royal family been heeded, Prince Andrew should now be engaged to Lady Diana Spencer or another eligible young lady of her age.

Miss Ferguson is, in fact, nine months older than Prince Andrew, who at 26 has brought royal marriage into line with the average age for British males. Miss Ferguson, though, after her long romance with the racing driver Paddy McNally (a man 22 years her senior), is marrying more than two years later than the national average for her sex.

The affection between the Prince and the girl he first met as a pudgy schoolgirl on the polo field was first suspected last

June when they appeared together in the royal box at Ascot. Excitement swelled to a new pitch when she was invited for a week-long stay at Sandringham in the new year.

The couple were seen walking arm-in-arm and/or hand-in-hand about the royal estate and the photographers realized that this was the real thing.

Later the couple held hands at the Royal Opera House, a public display of affection that Prince Andrew never permitted himself with his former girlfriend, Miss Koo Stark.

Those who watch the royal family closely noted the serious effect that Miss Ferguson was having upon the impressionable prince when he began to lose weight quite noticeably. A trim figure while serving in the Falklands, he had gained weight quite rapidly. Best esti-

mates are that he might have acquired an extra two stones after his return from active service and the end of his relationship with Miss Stark. Miss Ferguson, it appears, already has him back in fighting trim.

There is a genuine friendship between the Princess of Wales and Miss Ferguson. Both grew up with in royal circles, went to boarding school, and suffered the dismay of having their parents' marriage break-up while they were young.

For the second time a royal prince's marriage entangles Buckingham Palace with the etiquette of dealing with bride's parents who are divorced. Last time the additional complication was that Lady Diana Spencer's step-grandmother was the queenly romantic novelist, Barbara Cartland. This time the special problem is that Sarah Ferguson's mother is now

married to a wealthy Argentinian polo player, Hector Barrientes.

Miss Ferguson is much more experienced than the Lady Diana, whose shyness could be seen in her habit of dipping her head and looking at people through awkwardly upcast eyes. Miss Ferguson is notably more self-possessed than the Princess could be at her engagement.

The Princess of Wales quickly gave up her job as a kindergarten teacher, but Miss Ferguson plans to stay working with the graphic arts company in the West End as long as possible.

She has, however, already abandoned her shared flat in Clapham, and for the months before the wedding may be seen more often at her father's country home, at Dummer, outside Basingstoke. She may also enjoy, as did the Princess of

Wales, the hospitality of the Queen Mother in the pre-marriage period.

For the moment, the couple are talking of living in Prince Andrew's apartments in Buckingham Palace, though it is possible that grace and favour accommodation could be found for them in the Clock Court at Kensington Palace, where Princess Margaret, the Gloucesters and the Wessexes already have their London homes.

In the long term their eventual residence is likely to be Clarence House, at present the home of the Queen Mother. Clarence House was for many years the London home of Alfred, Duke of Edinburgh, Queen Victoria's second son.

The wedding date has yet to be fixed, but July or August would certainly commend themselves to police, politicians and the tourist industry as months in which the outciao could well benefit from the extra pleasure of a royal wedding.

## Facing the spotlight with confidence

### Prince and the grand old dukes of York

By Paul Valley

The announcement of Prince Andrew's intention to marry increases the likelihood that he will soon be created Duke of York.

The title, traditionally associated with the second son of the sovereign, was last held by the Queen's father, who later became King George VI.

It would be unusual for the Queen's son to marry without first being created a duke, according to David Williams, son of *Debutant's Peerage*. "It is possible that he will be given the title on the eve of his marriage, though it is more likely that it will happen about a month before, so that the invitations can be printed in that form", he said.

Prince Andrew would be the thirteenth holder of the title which was created in 1385 by Richard II and conferred upon his uncle Edmund of Langley.

In that first creation, the title passed down to two further generations, but since then it has always been created afresh for subsequent holders. Dukes of York do not seem to have long lineages.

Edward Plantagenet, the second duke, was killed at Agincourt by "much hate and throughgird". The fourth duke, the younger son of Edward IV, was one of the ill-fated Princes in the Tower. While Richard, Duke of York, who claimed the crown in opposition to Henry VI, had his head cut off, adorned with a paper crown and stuck upon the battlements of his namesake city.

In many other cases, the dukes' lineages disappeared back into the royal line. Five Dukes of York later became King, including Henry VIII who resigned the patent on the death of his elder brother Arthur and became Prince of Wales.

The most famous Duke of York, whom nursery rhyme seems to credit with a fondness for military drill with his apparently aimless marching of the 10,000 up and down the hill, was Prince Frederick, the second son of George III. He was commander-in-chief of the English army and got into trouble when his mistress was accused of selling commissions. He was acquitted of personal corruption by 278 votes to 196 in the House of Commons, but had to resign from the post.

### Couple tell how their love grew in secret

Continued from page 1

Miss Ferguson said she felt a strain at having to keep the engagement secret - "but only because I wanted everyone else to share my happiness".

Asked how he felt now that the announcement had been made, Prince Andrew said: "Over the moon", and then after a quick glance from his fiancée, he added: "Correction. We are both over the moon and will be even more so when this is over."

No date or place has been chosen for the wedding but the prince said he would like "a London wedding and a white wedding" some time in July or August.

"We would like it to be in the summer, if possible." Plans were already underway but "there are so many people to talk to and get decision from."

"If schedules do not permit us to have a summer wedding, then it will have to be sometime in the autumn."

"I cannot be more specific and it will be very nice if it can be in Westminster Abbey, like my parents' wedding."

"Sarah is already charging round looking for a dress or looking for ideas. The plans are still up in the air."

Prince Andrew said marriage was a major upheaval for most people and would be for them. But, Miss Ferguson added: "We are a good team. We are good friends. I am going to enjoy it immensely. I think I will cope with the help of Andrew."

Miss Ferguson said it would

be a "great honour" to be a princess and she was looking forward to carrying out her royal duties. She said that she also planned to "keep on working at her job in the printing and publishing world. "I enjoy my job enormously. I run this graphic firm and I work by myself. That means making cups of coffee and doing most of the hoovering. When Andrew is away I will work harder than when he is here."

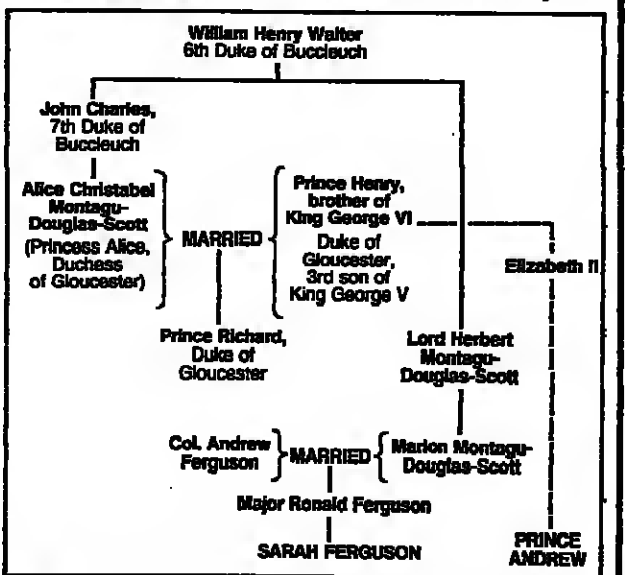
Prince Andrew added: "Sarah is her own boss and she can make her own schedule to suit herself."

Of his own career, he said: "We have discussed it at some length and for the foreseeable future I will be maintaining my Naval career as it is at the moment. It is up to her to put up with that and I think she will be a remarkable wife if she can."

Prince Andrew, a lieutenant in the Royal Navy, will be starting an officers' course at the Royal Naval College, Greenwich, next month.

He said: "I have absolutely no plans to change the course of my career because I am to be married. And in any case, Sarah has told me in no uncertain terms not to change my plans at least for the foreseeable future."

Asked what they thought of the title "Her Royal Highness the Princess Andrew", which she would bear after the wedding, the Prince grinned and said "That's fine by me".



Miss Ferguson's family tree, showing how she is distantly related to her fiancé.

### Princess's fashion influence

By Suzy Menkes, Fashion Editor

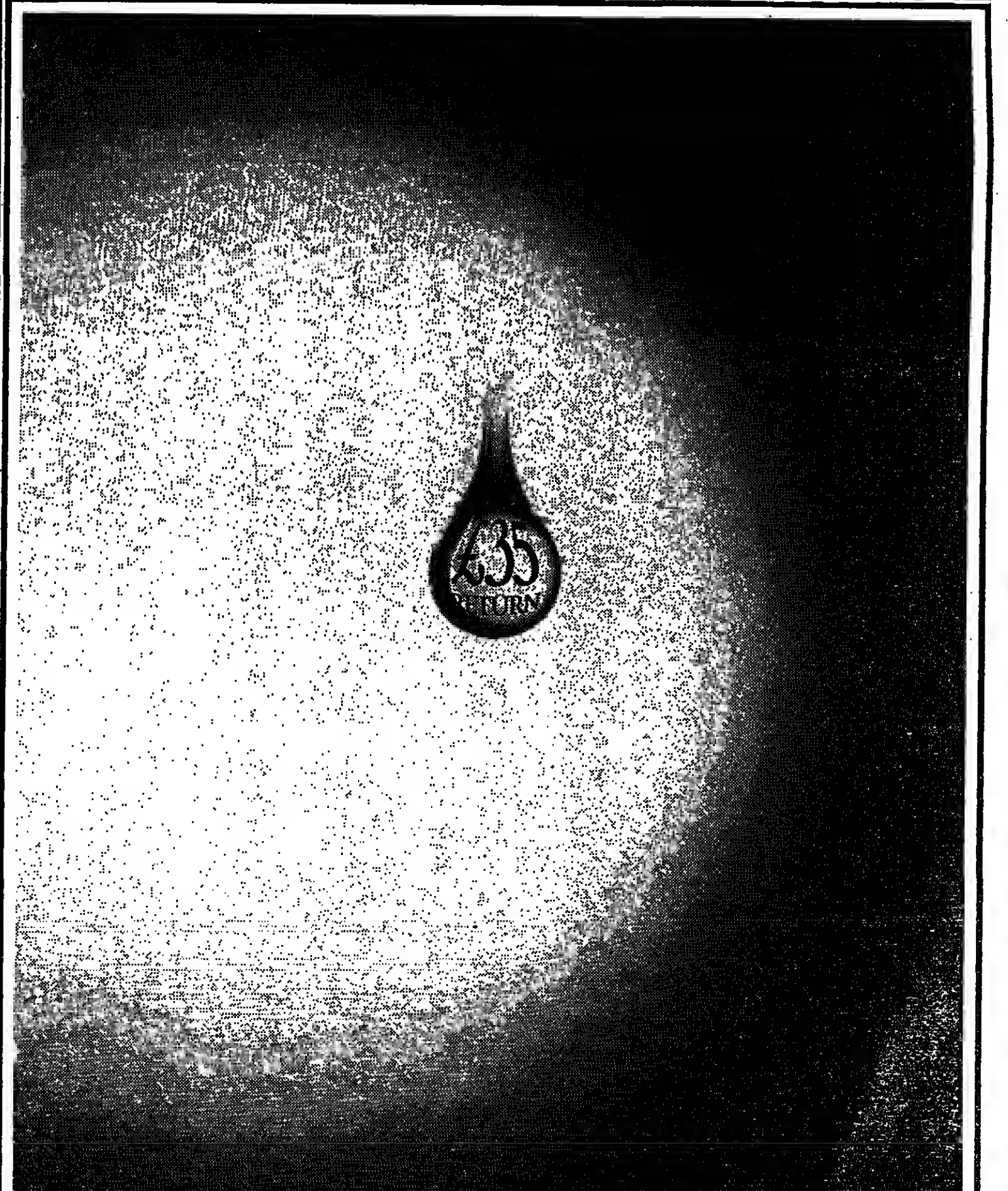
Sarah Ferguson's "very good friend", the stylish Princess of Wales has already had a hand in dressing Prince Andrew's bride.

A sharply tailored navy-blue suit, with Princess Diana's favourite wide shoulder line, trimmed Sarah's full figure for the engagement pictures. The double-breasted jacket, cinched in at the waist by a very deep belt above an impressed pleated skirt was worn over the simplest round-neck

casual clothes and evening dresses, rather than "occasion" outfits. She has already been spotted shopping with the Princess of Wales in Fulham Road designer boutiques.

If Sarah Ferguson follows the Princess's advice, the wedding dress is likely to be made by one of the young British couturiers such as Bruce Oldfield or Victor Edelstein. The future bride is not yet a client of either.

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# Howe: Most GCHQ staff agreed terms

### SECURITY

The Foreign Secretary had made himself a laughing stock by his extraordinary conduct over the issue of trade union membership at GCHQ, Mr Denis Healey, chief Opposition spokesman on foreign and Commonwealth affairs, said in the Commons.

Could he explain his dogged determination to continue shooting himself in the foot when his wounds from two years ago must still be causing him some discomfort?

Sir Geoffrey Howe rejected what he described as Mr Healey's vulgar abuse and maintained that the Government had achieved its basic objective in freeing GCHQ from the threat of future disruption while dealing sympathetically with individual cases.

Responding to a private notice question from Mr Healey, the Government's majority of GCHQ staff had accepted the revised terms of service. A few who had resigned from union membership but who remained at GCHQ were to be offered alternative jobs or premature retirement on redundancy terms.

Mr Healey had asked whether those staff who had rejoined unions would be liable to dismissal as a result of disciplinary proceedings. He had replied that disciplinary matters at GCHQ were the responsibility of the Civil Service. He had not asked whether those staff who had rejoined unions would be liable to dismissal as a result of disciplinary proceedings.

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I welcome the statement made by Sir Geoffrey Howe. I think it is right that this matter now should remain on the table until after the European Court has come to some decision. I hope then that the whole re-

### BY-ELECTION

Leaflets circulating in Fulham and elsewhere claiming the Government was threatening the future of private rented accommodation were without foundation, Mr John Patten, Minister for Housing, Urban Affairs and Construction, said during a question time in the Commons.

I can give an unequivocal assurance to the House (he said) that the Government has no intention, now or in the future, of doing anything to affect the security of tenancy in the private rented sector.

Any leaflets going round Fulham saying the opposite are completely and utterly without any foundation.

Mr David Heathcoat-Amory (Wells, C) had opened the exchanges when he asked if the Government would introduce legislation to free all new residential tenancies from the provisions of the Rent Act.

Mr Patten: The Government has no proposals for any major reform of the Rent Act in the lifetime of this Parliament.

However, it remains our wish to encourage the supply of more homes to let in the private rented sector. In order to provide a greater scope for responsible landlords to invest in rented accommodation, I intend to bring forward amendments to the Housing and Planning Bill to extend the assured tenancy scheme to improve property for the future and trying to find ways we can bring accommodation back into use, to help the homeless, the young and those seeking jobs, which is now empty.

Mr Jeffrey Rooker, an Opposition spokesman on the environment: Will he consider the proposed meeting tonight in private of Conservative and Liberal councillors of the housing committee in Fulham?

Mr Patten: That is the first I have heard of the meeting. I do condemn the tactics of the London Labour Party in putting councillors in a position where they are forced to attend meetings in Fulham and elsewhere.

# Fulham leaflets on housing attacked

### BY-ELECTION

The present Government was the first one this century to carry out a policy of re-distribution by taking from the poor to give to the rich. Mr Roy Hattersley, chief Opposition spokesman on Treasury and economic affairs, said when the Commons resumed its debate on the Budget.

When the words from had been blown away from the Chancellor's statement the Budget would be remembered for its essential triviality and its partiality, he said.

It did not try to tackle the three great crises facing the country - unemployment, poverty and collapsed manufacturing industry - and it was divisive. It was a Budget for men and women with £200 a month to spend on share acquisition, for families wishing to manipulate large estates to avoid death duty, and for stock-brokers seen on television going wild with delight when their stamp duty was cut by 50 per cent.

Even the change in the basic rate of income tax, described by the Chancellor as concentrating benefit not on the rich but on the great majority of ordinary taxpayers, had quite the opposite effect.

The family earning £5,000 a year was 26p a week better off as a result of that change, the family on average earnings £12.2 a week better off and the family earning £20 a week better off. The family living on unemployment benefit was 35p a week worse off as a result of yesterday's Budget.

The basic pattern of Tory taxation policy remains the same. The rich paid less and the rest paid more. For taxpayers on 10 times the national average the tax bill is down by 22 per cent. For taxpayers on average earnings the tax bill was up by between 1 per cent and 3 per cent.

If the Chancellor had wanted to reverse that trend of taking from the poor and giving to the rich he would not have altered the basic rate at all. His best course would have been to use his billion pounds either to cut unemployment or to increase child benefit.

He had chosen the option which least helped the low wage earner. The battle over taxation within every Party was won by the 1922 Committee and lost by social justice.

The net cost of the entire jobs package in yesterday's Budget was less than £100 million: not as much as the Chancellor

# Robbing poor to pay rich

### THE BUDGET

No wonder the job start pilot schemes in nine areas had only produced in total 70 jobs. In one area the pilot scheme had only created one job: the job of interviewing non-existent other applicants for the pilot scheme.

The Budget could have been a real jobs programme because of the opportunities given by the fall in world oil prices. This was the moment when industrial policy should be used to maximum benefit.

Interest rates were being held far too low.

Mr Nicholas Badgen (Wolverhampton South West, C) asked what was the proper level of interest rates?

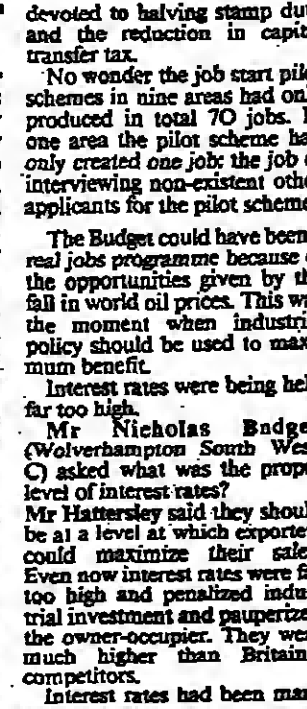
Mr Hattersley said they should be at a level at which exporters could maximize their sales. Even now interest rates were far too high and penalized industrial investment and impoverished the owner-occupier. They were much higher than Britain's competitors.

Interest rates had been maintained at halving stamp duty and the reduction in capital transfer tax.

Every year, through the direct tax changes, through its encouragement of lower inflation, and through its assistance to lower mortgage rates which happened today, had greatly helped that process. He hoped both employers and employees would take note and act accordingly.

Everyone wanted the level of unemployment to come down. The bulk of the benefits from last year's Budget were only now beginning to work through. The measures announced yesterday were on top of all else that was being done. What mattered was best use of taxpayers' money.

It was nonsense to suggest the only impact of this Budget on jobs would be by specific employment measures. The Opposition thought only the Government could create jobs by spending other people's money. The Government disagreed. Lasting jobs were created by business success in the market, business producing goods and services people wanted to buy and they would have more money to buy after this Budget.



Hattersley: Chancellor wilfully failing nation

In choosing to make a 1p rise in the basic rate of income tax this year, the Government was not saying that basic rate reductions were in some sense better than threshold increases. Both were needed as part of the programme of reducing the burden of taxation. The real value of the married man's tax allowance was the highest since 1945.

The Government's long-term objective continued to be to make further substantial increases in real wages. This demonstrated the Government's commitment to thresholds, but it had been time more was done on the basic rate.

The basic rate reduction would improve incentives and create self-employment. One of the greatest threats to jobs in this country today was that labour

aged down this morning by the Bank of England to help the Chancellor. (Conservative laughter) They should have been managed down a month ago to help the economy.

If the massive tax cuts come next year (he went on) they will be wholly dependent and wholly financed by the sale of British Gas, British Telecom and other national assets. The Chancellor talked about holding down the total of Government spending. By some slip of the memory he did not mention the £4.75 billion he intends to obtain from asset sales.

The assets were being sold at £3 billion below their true value to ensure a quick sale. That was a willful waste of taxpayers' money.

The Chancellor should have financed jobs, not tax cuts. Why

devoted to halving stamp duty and the reduction in capital transfer tax.

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He hoped the oil companies would note the comments of MPs and be believed that the Chancellor would be watching competition at the petrol pump.

The Budget marked a further step in reducing the burden of income tax, though it was still too high and he hoped Opposition would support the Government's efforts to get it down further. Ministers wanted individuals to keep more of what they earned to spend it as they wished.

The real take-home pay of a married man on average earnings with two children had risen by 17 per cent since 1979. Under Labour it had grown by only 0.5 per cent.

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# Authorities provided with resources

### GRANTS

There were no grounds for believing that the Government would deliberately inflict serious damage on voluntary organizations, Lord Glenarthur, Under Secretary of State, Home Office, told the House of Lords in a debate on the needs of voluntary bodies following abolition of the GLC and the metropolitan counties.

He said many authorities had already taken their grant decisions and others would be taking them soon. The Government had provided local authorities with the means and resources to fund voluntary bodies.

There was no reason why all authorities should not take decisions by the end of the month.

Lord Bates (Lab), opening the debate, said the VAT concessions for charities in the Budget were welcome but they did not compensate for the reductions, and in many cases abolition, of grants previously given by the GLC and the metropolitan authorities.

The Bishop of Southwark, the Rt Rev Ronald Bowly, said it was a totally unsatisfactory situation for organizations to find decisions about their future being left to the last moment. Money was desperately low and the time-scale had been appallingly short.

Some of the grants made by the GLC to voluntary organizations invited criticism (he said) and the public had been given the overall impression of extravagance and extremism, but the amount involved was not large.

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# Threat to papers on leaked reports

### PRIVILEGE

Leak of select committee reports could be stopped by bringing the proprietors and publishers of newspapers which published them before the House, Sir Peter Emery (Hendon, C) said in the Commons.

If this was done the order would soon go on to reporters and editors not to breach parliamentary privilege.

Sir Peter Emery was speaking during consideration of a motion to approve a Committee of Privileges report on the leaking of select committee proceedings.

The motion was carried last night by 104 votes to 22 - majority, 82. The motion had been before the Commons on March 10 but the vote was not accepted by the Speaker because fewer than 40 MPs took part.

The report of the Privileges Committee recommended that a leak which caused substantial interference with the work of a select committee should be referred direct to the Privileges Committee instead of being brought straight to the Commons. One example given was the leaking to *The Times* in December 1983 of the environment select committee's report on nuclear waste, which was highly critical of the nuclear industry.

Sir Peter Emery said he did not think the Privileges Committee's report went far enough in attempting to stamp out pre-publication of committee reports. It ought to be widely understood that pre-publication was a breach of privileges of the House.

Mr Dennis Skinner (Bolsover, Lab) said he did not understand what all the fuss on select committees was about.

Mr John Biffen, Lord Privy Seal and Leader of the House, said he understood the zest for exacting punishment on editors or proprietors.

# Hung councils mean higher rates bills

### SPENDING

General rates in England in the next financial year were likely to rise by about 12 per cent, with a domestic rate rise of 13 to 14 per cent, because local authorities in general were budgeting for increased expenditure of about 9 per cent, double the rate of inflation, Mr Kenneth Baker, Secretary of State for the Environment, said during question time in the Commons.

He added later that "hung" councils where Liberals called the shots, were incurring heavy expenditure. It was time that local authorities, particularly those in areas of high unemployment, realised the damage done to business by high rate increases.

High levels of expenditure led to high rates.

Dr John Cunningham, chief Opposition spokesman on the environment, was in cut costs and hold services and he has failed fundamentally to achieve that.

Mr Baker: The rates rises in

# Provincial sale spotlight

### Rush chairs creep into the auction

"The rush seats are still OK; otherwise they'd be for the bonfire". Mr Steven Bruce cast a disparaging look at the two lightly-built Edwardian oak chairs with rush seats that hung from two nails near the door (Geraldine Norman writes). "Two pounds apiece. I should think I don't know how they crept into this sale."

The backs have two oak uprights and crossbars.

It is a type of chair that was made in very large quantities at the beginning of the century and huge quantities survive in spite of the bonfire. Standing on a table further down the room are two more, matching this one, and set to make about £7 the pair.

Friday's sale at Colliers, Bigwood and Bewlay in Stratford-upon-Avon is one of their monthly antiques sales, not one of the twice-monthly auctions devoted to commoner furnishings and effects. That is why the rush chairs should not have crept in.

All the same, they illustrate an important feature of country auctions, the very direct link between supply and price. If you want to furnish a

# Botham to face drugs inquiry

### INQUIRY

Ian Botham, the England cricketer, is to be questioned by police about allegations that he took drugs during his charity walk from John O'Groats to Land's End last year.

Mr Botham, aged 30, will be interviewed by detectives from the Devon and Cornwall force on his return from the Caribbean where he is playing in the Test series against the West Indies.

A police spokesman said yesterday: "Information has come to us from a press source which has resulted in an investigation being started into certain allegations in connection with those who took part in the walk."

It is understood that Mr Botham and the other principal walkers, including John Border, brother of the Australian Test cricketer Allan Border, will be interviewed.

The Director of Public Prosecutions has been constituted as a judge of the inquiry was started earlier this week.

Mr Botham and his fellow walkers raised £710,000 for leukaemia research.

# End of line for school cruiser

### SCHOOL

The Falklands veteran, P & O's former school cruise ship, Uganda, will probably be broken up after failing to find a buyer.

The 34-year-old ship, which for years took schoolchildren on cruises to north Europe and the Mediterranean, was commandeered as a hospital ship for the Falklands conflict. She returned to P & O for three months' cruising after used again as a troop-carrier between Ascension and the Falklands. That ended last year and she has since been laid up on the Fal.

P & O says that because of rising costs it would be uneconomical to convert her back to school cruising.

A Greek ship now operates school cruises and the demand is still there, but few parents and educational authorities can afford up to £400 for one child's holiday cruise. When P & O started the service, as a way of making use of superannuated troopships, they cost less than £100.

The Budget remains the responsibility of the Chancellor, not of the Cabinet as a whole. But other ministers are likely to become restive if they suspect that he is preparing a pre-election Budget along lines which they believe to be politically mistaken. It is not too bad, though, for a Chancellor to meet the political challenges of one year at a time.

# Doubts over help for unemployed

### UNEMPLOYED

Two doubts remain. The first is whether his direct assistance for the unemployed will really amount to all that much in practice.

Mr Lawson, I am sure, sees the real cure for unemployment in general economic growth. All interim measures are, I suspect, simply palliatives in his eyes. But it is of some consequence whether they are effective palliatives.

The other doubt is whether he has done more than postpone the critical choice between tax cuts and higher spending on public programmes. The question hardly arose this year because he lacked the money to do anything very much in either direction.

Mr Lawson still seems determined to concentrate on tax cuts. That could cause trouble next year as I very much doubt whether a majority of the Cabinet share that view. A number of ministers are eager for more direct action against unemployment, and they know the degree of popular anxiety over such public services as education, health and roads.

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Geoffrey Smith

Mr Nigel Lawson has demonstrated for the first time that he can be a truly political Chancellor. His incapacity as a tax reformer had been revealed in his first Budget in 1984, but too often since then there has been a political dimension missing - almost as if he did not regard the task of securing public consent as really being part of his job.

This week's Budget was, in many respects, the most difficult of the three he has presented. Having made it clear last autumn that he intended this to be an occasion for significant tax cuts, he was then thwarted by the collapse in oil prices. From then on, he was facing the threat of an anti-climax.

But that was precisely what he could not afford for political reasons. He needed to confirm confidence in his own performance as Chancellor, and to provide the political uplift that the Government requires in the aftermath of Westland and in the run-up to the Fulham by-election.

So the challenge for Mr Lawson was to do quite a bit within narrow limits. He dare not simply ignore the effect of the loss of oil revenues and press ahead with massive tax cuts. That would have undermined confidence in his long-term strategy. But he had to offer a sense of movement, further hope for the unemployed, and the prospect of better things to come.

# Basic intentions remain unchanged

### UNEMPLOYED

The initial response of Conservative MPs has been largely favourable. That said, the fact is that Mr Lawson has not reversed the regulation of a present Chancellor. He has not gone for a fiscal housewife. He is planning to keep control over the borrowing requirement. But the cut in the standard rate of income tax is both eye-catching and a signal that his basic intentions remain unchanged.

He also had a number of measures of direct help for the unemployed. He was merciful to the motorist, which will not have pleased Alliance candidates coveting the votes of disillusioned Conservatives in rural constituencies. He showed imagination, especially in the tax concessions to charities and in the schemes to encourage private share ownership, putting flesh on the concept of popular capitalism.

He has, at the same time, left himself room, if his expectations are fulfilled, for greater generosity next year. That is important because this should not be judged as a pre-election Budget.

The chances of a general election within the next 12 months seem remote. What Mr Lawson has been doing this year is to prepare the ground for a pre-election Budget, and in political terms he has done it with some skill.











# Basque lawyers strike to demand more courts and magistrates

From Richard Wigg, Bilbao

More than 2,500 lawyers end a three-day strike tonight in Spain's Basque country intended to draw attention to the "acute deterioration of justice" in the region.

The strike made Bilbao's courts of justice idle, with no lawyers to plead before the judges. Lawyers visiting their clients in jail were the only exception.

It was a strike with a difference. The lawyers, many of whom already earn fat fees in this big industrial city, had no thought of increasing their incomes. They wanted to put pressure on the Madrid Government to create enough courts and appoint new magistrates so that their clients do not despair of ever getting justice.

The Basque country is facing in the most acute form a problem successive democratic governments have left unresolved. There are fewer than 1,000 judges and magistrates serving the country's 3.8 million inhabitants. Roughly half of Spain's prison population of around 20,000 is awaiting trial.

There is a backlog of 54,000 cases left from last year in the Basque country, and it is growing at the rate of 5,000 cases a year.

The worst case, an inheritance dispute in Guernica, has dragged on for 17 years without settlement. Two lawyers

have already died during the case.

Lawyers in the Basque country have been the first to take drastic steps on behalf of their clients to try to force Señor Fernando Ledesma, the Justice Minister in Madrid, to act.

In Catalonia last month, 1,000 lawyers started a public campaign against the "inefficiency" of justice in their region.

"If we joined the European Community, I suppose it is not just to pay VAT, we must have European levels of justice," Señor Juan Vidarte, dean of Bilbao's College of Barristers, observed.

The problem is more acute in the Basque country because of the workload and the consequent high turnover of magistrates.

Señor Juan Guevara, Councilor of Justice in the Basque autonomous government, said that there was one magistrate for 24,000 inhabitants in the Basque region, compared with one for 18,000 in the rest of Spain, and one for 4,500 in West Germany.

Magistrates do not like serving in the Basque country for a variety of reasons, including ETA, the Basque terrorist organization, and the "free-wheeling methods" of the Spanish police combating terrorism.

"People in the Basque coun-

try are now going to court far more than in the past, exercising their rights," Señor Guevara told *The Times*.

This often means trouble for the investigating magistrates. In San Sebastián, where there should be three magistrates, there has been only one for several months.

Spain's magistrates earn about £1,000 a month wherever they serve, be it a peaceful country town or Bilbao.

But when the Basque Parliament debated the problem last week it emerged that justice was also impeded because the central government and the Basque authorities are locked in a dispute — now before Spain's Constitutional Court — over who finances the courts and who decides priorities in justice.

Meanwhile, the Bilbao Provincial Court ordered the intelligence chief of the Directorate of State Security, Señor Francisco Alvarez Sanchez, to stand trial for allegedly hiding evidence of maltreatment of a prisoner by police, according to reports published here yesterday.

The prosecution claims he ordered that the file be closed in a case in which there was medical evidence to back up claims that a suspected thief was beaten by police at the time of his arrest.

# A sixth inquiry into dingo baby case

From Stephen Taylor Sydney

A federal court judge was yesterday invested with wide-ranging powers to hold a new inquiry into the death of the baby Azaria Chamberlain and the conviction for murder of her mother, Mrs Lindy Chamberlain.

It will be the sixth inquiry into one of the most celebrated cases in Australian legal history — the "dingo baby case".

Supporters of Mrs Chamberlain, who for more than five years has maintained that a dingo (wild dog) was responsible for the baby's death, welcomed the nature and scope of the inquiry announced in the Northern Territory Legislative Assembly in Darwin.

Senator Colin Mason, a federal parliamentarian and member of the Chamberlain Innocence Committee, said: "It would appear that the inquiry will be of a kind that the innocence committee has been seeking and I am confident that it will establish Mrs Chamberlain's innocence."

Mrs Chamberlain, serving a life sentence for the murder of her daughter, was released from prison on February 7 after the discovery near Ayers Rock of a baby's jacket which she identified as the one worn by Azaria on the night of her disappearance.

The jacket will be among new evidence to be assessed by Mr Justice Trevor Morling, a respected federal court judge. Mrs Chamberlain was convicted of cutting the baby's throat.

She and her husband Michael, a former Seventh Day Adventist pastor found guilty of being an accessory, have already sat through two inquiries, a trial and two appeals.

The Northern Territory administration, conscious of allegations that Mrs Chamberlain was a victim of prejudice in Darwin, has been at pains to ensure that there can be no comebacks from what must surely be the last inquiry.

Whatever the outcome, Mrs Chamberlain will not be returned to Darwin's Berrimah Jail. The remainder of her life sentence has been remitted. The hearing is expected to start in about six weeks.

# Hotel tycoon opposed inherited wealth



Conrad Hilton (above left) gave the bulk of his millions to charities run by Catholics. Francesca Hilton (centre), daughter of his second wife, Zsa Zsa Gabor (right), forfeited her \$100,000 inheritance when she contested the will.

# Charity gifts contested in battle for Hilton fortune

From Ivor Davis, Los Angeles

Multi-millionaire hotel tycoon Conrad Hilton strongly opposed inherited wealth. When he died in January 1979, aged 91, he left 99 per cent of his vast fortune running to hundreds of millions of dollars to charity.

Each of his grandchildren inherited only \$15,000 (about £10,000). Two of his sisters were given \$50,000 and a third nothing. Francesca Hilton, the daughter of his second wife, the actress Zsa Zsa Gabor, received \$100,000, but when she contested the amount in court and lost, she forfeited the bequest.

He left Barron Hilton, one of his three sons, \$750,000 and half that amount to his other two sons, Eric and Conrad, Jr.

Today Barron Hilton, aged 57, chairman and chief executive of the \$3 billion hotel empire, accompanied by an army of lawyers, is due in court here to try to wrest control of his father's stockholdings in the company from the charitable foundation, which by edict of the will, now owns them.

It is a complex and bitter case and the outcome could eventually be worth as much as \$995 million to Catholic orders of nuns around the world.

Conrad Hilton, a devout Catholic, left a 15-page will instructing the beneficiaries to "promote world peace and shelter little children under the umbrella of your charity". It also said that they were to

hand over the largest portion of the bequest to assist the work of Catholic nuns among the poor.

Barron Hilton's long-fought suit raises the ironic spectacle of Catholic sisters, who have taken a vow of poverty, embroiled in a struggle for control of millions of dollars.

At the heart of the matter is Barron Hilton's contention that a 1969 tax law allows only 20 per cent of a corporation to be owned by a foundation and other heirs together, and that the only way to eliminate this problem is for Barron Hilton himself to buy the entire 27.4 per cent (6.8 million shares) of his father's holdings and pass the cash on to the foundation.

However, he wants to buy the stock at \$24 a unit, the price it was on the New York Stock Exchange when his father died. Today the stock is worth three times that amount — \$641 million more than Barron Hilton says he should pay.

It now appears that there may be another way round the problem created by law. Some or all of the stock of Conrad Hilton could be placed in a "public support organization", an endowment similar to a foundation but not subject to the 20 per cent limit. Its contributions, however, could go only to a specified list of charities.

This would effectively exclude Barron

Hilton from acquiring any more of his father's stock, and the Hilton executive contends that his father did not want a public charity to receive his stock.

The California Attorney General's office has, however, declared its support for the public organization, saying it would benefit everyone except Barron Hilton.

The matter is further complicated by the fact that Donald Hubbs, president of the Hilton Foundation, served as personal attorney to Barron Hilton for 30 years and only resigned from that position three years ago after protests that his relationship with Barron Hilton posed a conflict of interests.

Mr Hubbs has repeatedly advised the foundation to settle with Barron Hilton at below market price to allow the foundation to get on with its charitable work.

Meanwhile James Bates, the estate executor, and Myron Harpole, his lawyer, maintain that Conrad Hilton repeatedly told them of his concern not to leave too much money to his son Barron and that in fact, during his lifetime, he wrote 35 wills, each one reducing the amount left to his offspring.

Mr Bates, a close friend and personal attorney of Conrad Hilton, told the court that his friend's intent was clearly to give his money to charity.

# Gibraltar 'only colony in Europe'

From Martha de la Cal, Lisbon

In his first visit here since Spain and Portugal joined the EEC in January, the Spanish Foreign Minister, Señor Francisco Ordoñez, held two days of talks with Portuguese leaders on how the two countries can work together in the Community and Nato and resolve common problems, such as trade, drug trafficking and the 50,000 Portuguese working illegally in Spain.

At a meeting with foreign journalists yesterday, Señor Ordoñez talked about broader international questions. He believed the problem of Gibraltar would be easier to solve "now that Spain and Great Britain are friends with-

in the EEC and Nato and will be sitting at the same table discussing together."

Gibraltar remained "the only colony in Europe", a situation he classified as "anachronistic" and "morally intolerable".

He expected that the future of American military bases in Spain would be settled by the summer. "We believe the American presence would be reduced gradually through negotiation in a friendly manner, rather than by the expulsion of the bases."

He had been in consultation with Mr George Shultz, the US Secretary of State, Spain's

vote last week to remain in Nato would make a settlement easier. "The United States can see that Spain is now an ally in Nato." He repeated that it would not permit nuclear arms on its soil.

Spain's membership of Nato would not affect Portugal's position in the alliance. "Spain does not want to enter the Nato command system," he said.

On its policy in Africa and Latin America, Señor Ordoñez said: "Spain was against direct or indirect military intervention, by the US in Angola in support of Unita rebels, or in Nicaragua in support of the Contras."



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**TOSHIBA**



# Media criticized as police release the main Palme suspect

From Christopher Mosey, Stockholm

Police hunting the assassin of Mr Olof Palme were last night forced to free their main suspect because of lack of evidence.

Mr Haos Holmer, Stockholm police chief, said there was no longer sufficient evidence on which to hold Mr Victor Gunnarsson, aged 32, who was to have appeared in court today charged with Mr Palme's murder.

A grim-faced Mr Holmer yesterday inferred that a photograph of the suspect printed on Tuesday in the Malmö Socialist newspaper *Arbetet*, contrary to Swedish press regulations on the non-identification of accused persons, destroyed the credibility of identification of the suspect by one witness.

He said a second man, an acquaintance of Mr Gunnarsson arrested on Monday for suspected illegal possession of firearms, would also be freed.

The police chief had earlier read a prepared statement criticizing the media and the

lawyers of Mr Gunnarsson, a former watchman and supporter of a right-wing political party which had conducted a political vendetta against the former Swedish Prime Minister.

The statement said: "It is vital that an open democracy such as ours shows itself able to handle the particular difficulties facing us in our endeavours to trace the assassin.

"And what happens? "Well, the defence counsel of a suspect loses its head and makes statements in the mass media in a manner that makes the Swedish Bar Association react and a respected newspaper starts a witch hunt by publishing the name and picture of an arrested person and claiming that this is no ordinary case.

"There is reason for one and all who participate in the hunt for the murderer of Olof Palme to act with consideration and restraint. The manner in which we deal with the case of the mao now in

custody will be a test of how this society of ours functions when under pressure."

Referring to the release of the suspect, Mr Holmer said: "A candle has gone out." Earlier in the week he had compared the progress of police investigations to the lighting of candles.

He said on one case was now being held and 200 police had started a new hunt in Stockholm. "We are looking for technical evidence and witnesses. We are talking to people who might be able to help," he said.

"We are working on a broad front."

Mr Gunnarsson had been a member of the European Workers' Party, and in 1976 was photographed holding placards depicting Mr Palme as the Devil.

Mr K.G. Svensson, Stockholm chief prosecutor, said Mr Gunnarsson had said in a telephone conversation shortly before Mr Palme was shot dead on February 28: "Palme is on the death list."

# NRA on brink of Uganda victory

Kampala (Reuter)

Uganda's victorious National Resistance Army (NRA) was poised yesterday to take control of the whole country after capturing Kitgum, the last important town in the north near the border with Sudan.

Western diplomats said it was only a matter of time before NRA forces occupied Arua, where several thousand demoralized soldiers of the former Kampala government had fled.

The diplomats said hundreds of troops in the West Nile region, of which Arua is capital, and in the north around Kitgum had abandoned their weapons and either disappeared into the bush or fled across the frontier to Sudan and Zaire.

The NRA, which ousted the Kampala government in late January, took Kitgum without a fight. Kampala radio announced yesterday. Kitgum, 30 miles from the Sudanese border, was largely deserted as an NRA mobile column moved in, it said.

In Khartoum, the Sudanese Government said it was disarming Ugandans who had crossed the frontier as part of its promise to help Uganda's new President, Mr Yoweri Museveni, the NRA leader, to unite the country and end the civil war.

The leaders of six countries neighbouring Uganda are to meet in Kampala today for a one-day summit which Mr Museveni said was being held to consolidate their unity.

They first met in Goma, east Zaire, on January 30, one day after Mr Museveni was sworn in as President of Uganda.

Today's meeting appears designed to give the new Government the assurances it wants that its neighbours will not help the defeated regime and its armed followers, diplomats said.

"The priority of the new Government is security," one Western envoy said.

The NRA has made a steady advance north from Kampala over the past two months, capturing key towns without having to fight a big battle as it pushed towards the frontiers with Zaire and Sudan.

They are not designed to force the BBC to take advertising, but EEC governments would not be allowed to keep out commercial broadcasts from other countries.

The Commission argues that there should be no restriction on imports of non-EEC programmes like *Dallas*, but European programmes must take up at least 30 per cent of programming time. Lord Cockfield said the minimum would rise to 60 per cent over several years.

WEST NILE PROVINCE SUDAN



LIBYAN PLANES AID SUDAN

From Gill Lusk, Khartoum

Military aircraft supplied by Libya are being used by Sudan's Air Force in the war against southern rebels, according to military sources in Khartoum.

The planes, understood to be Tu22s, are being used in a campaign to recapture the garrison town of Rumbek - strategic capital of the Lakes province evacuated by the Army nearly two weeks ago after being besieged by the Sudanese People's Liberation Army.

Though the ruling Transitional Military Council has consistently reiterated its determination to recapture the town, details of the actual



Rescue workers pumping air into a tunnel dug under the collapsed New World Hotel in Singapore to help possible survivors.

# Singapore search for 18th survivor

Singapore (AP) - Rescue workers began removing large, room-sized slabs of concrete from the rubble of the collapsed New World Hotel yesterday after hearing sounds of a possible 18th survivor under the ruins.

They had resumed clearing debris after succeeding late on Tuesday in rescuing a woman believed to be the last survivor. Early yesterday they also recovered the body of an unidentified Indian man,

bringing the confirmed death toll to 12. After cranes, bulldozers and power shovels emptied more rubble into a long line of lorries, all work was halted once again to listen for sounds of human movement. Sensitive microphones were lowered into three holes in the rubble and rescuers said they heard of possible survivors.

But as dawn broke and work

was stopped again to listen for more sounds, there was no tapping, even after a megaphone: "Take a stone and keep tapping. We are coming."

The building, described by the Prime Minister, Mr Lee Kuan Yew, as a "conventional reinforced concrete structure", suddenly collapsed in a swirl of dust on Saturday.

One of those rescued on Monday night, Miss Christina Phua Chou Fang, a bank clerk, said later that on the

morning the hotel collapsed she and another rescued victim, Mr Bob Gee Cheng, had gone to the basement car park and seen some men trying to prop up the floor with wood because of a huge crack.

Mr Lim Kim Sai, director of operations at the Home Affairs Ministry, identified Tuesday night's survivor as Mrs Chua Kim Choo, aged 45. He said she was in satisfactory condition, but was treated for dehydration and minor bruises.

# EEC warns US on UN budget cuts

From Mohsin Ali, Washington

The European Community has warned the United States that cuts in its share of the United Nations budget might violate its treaty obligations.

Three EEC ambassadors also expressed regret that they had been unable to see Mr George Shultz, the Secretary of State, to discuss the issue in the past three weeks. The State Department explained that he had had a very busy schedule, including the funeral of Mr Olof Palme in Stockholm.

Mr Shultz had asked his deputy, Mr John Whitehead, to meet the ambassador of the Netherlands, which is current president of the Council of Ministers, and those of Luxembourg and Britain.

In a letter to Mr Shultz, the ambassadors expressed concern that recent budget-cutting legislation and a Senate amendment was significantly affecting US ability to comply with the treaty obligations.

The legislation would cut its UN contribution by \$70 million (\$47 million) this year. The US share is now about

\$210 million, or 25 per cent of the budget.

The ambassadors made it clear that EEC countries, which pay about 20 per cent of the budget, would not increase their shares to compensate for the expected American cuts.

The State Department spokesman said: "We recognize that not paying our full assessed share of the United Nations budget raises substantial questions in terms of our obligations under the UN charter."

Brussels: New EEC procedures obliging member states to accept the will of the majority are already having an impact on Community decision-making, though the reform package has yet to be ratified by Westminster and other Parliaments (Richard Owen writes).

This has emerged from Council of Ministers meetings on an issue of symbolic significance for future European union: the creation of an internal market by 1992

# Uniform TV laws sought

Brussels - Britain and its EEC partners should be prepared to accept satellite television broadcasts with up to 15 per cent advertising content - more than is allowed by any government at present - according to proposals published by the European Commission yesterday (A Correspondent writes).

The new proposals, put forward by Lord Cockfield, the Commissioner in charge of opening up free trade within the Community, would force the Twelve to adopt identical advertising standards to ensure that viewers are not offended by foreign material.

They are not designed to force the BBC to take advertising, but EEC governments would not be allowed to keep out commercial broadcasts from other countries.

The Commission argues that there should be no restriction on imports of non-EEC programmes like *Dallas*, but European programmes must take up at least 30 per cent of programming time. Lord Cockfield said the minimum would rise to 60 per cent over several years.

# Libyan planes aid Sudan

From Gill Lusk, Khartoum

Military aircraft supplied by Libya are being used by Sudan's Air Force in the war against southern rebels, according to military sources in Khartoum.

The planes, understood to be Tu22s, are being used in a campaign to recapture the garrison town of Rumbek - strategic capital of the Lakes province evacuated by the Army nearly two weeks ago after being besieged by the Sudanese People's Liberation Army.

Though the ruling Transitional Military Council has consistently reiterated its determination to recapture the town, details of the actual

offensive are shrouded in a secrecy unprecedented in Sudanese politics.

A military source, who could not be named, said bombing raids had been going on for several days and the planes were being flown by Sudanese pilots currently serving in the Libyan Air Force. But he did not say what exactly was being bombed.

Rumours persist in Khartoum that Rumbek itself is the target. Another military source, however, said this would not occur until infantry support from Juba and Wau arrived.

If this is so, current offensives could have mainly

# Vital piece of shuttle recovered

Washington - Ocean recovery crews have hauled up wreckage of a booster rocket of the shuttle Challenger which could provide valuable clues to the cause of the disaster in January (Mohsin Ali writes).

A 500lb piece of debris measuring 5ft by 4ft recovered from 650ft of water may be from the right rocket booster. Failure of the O-ring seal in the lower joint of the booster is widely believed to have caused the explosion.

Mr James Thompson, vice-chairman of NASA's Challenger task force, told reporters that the cause of the destruction of the Shuttle would be found even if search crews were unable to salvage crucial parts of the suspect right booster rocket.

He said that his group would present a full report on its findings on April 18

# Women's democracy day in Chile

From Lake Sagaris, Santiago

A women's coalition supported by Chile's main opposition parties, professional associations, unions and student groups has declared today a "day for democracy".

The women have called on all Chileans to protest against the 13-year-old military regime by exercising their democratic rights: by boycotting classes and shops; by filling the streets of central Santiago

with marches for freedom, democracy and justice, and by banging pots and pans to symbolize freedom of speech.

In spite of differences, members of both the main opposition coalitions worked together to make this demonstration a success.

They are the Democratic Alliance, made up of conservative, moderate and mildly left-wing political parties, and

the Popular Democratic Movement, formed by the Communists, the Movement of the Revolutionary Left (MIR) and the Alianza social of the divided Socialist Party.

Both coalitions represent important sectors of Chilean society and have won significant electoral victories in the past year, but they have been unable to form a united body.

# Black gold miner murdered

From Michael Hornsby, Johannesburg

Another black miner has died in violence at the Vaal Reef's gold mine, near Orkney on the West Rand, bringing to 21 the death toll there since the middle of last month.

A spokesman for the mine management said that the killing occurred during fighting on Tuesday night among residents of the No.4 shaft hostel.

The disturbance was said to be a continuation of the tribal "faction fighting" which claimed six lives on Monday, eight last weekend, and two on Tuesday of last week. In addition, four senior black miners were murdered on February 18.

Vaal Reef, which accounts for about 12 per cent of South Africa's gold output, employs a total of 40,000 blacks, of whom some 1,750 are said to have resigned "voluntarily" as a result of the recent unrest.

Meanwhile, at least three people were killed, and two houses and four cars were set alight, during Tuesday and the early hours of yesterday in pitched battles between some 3,000 school children and a criminal gang in Diepkloof.

The fighting seems to have been related to the political unrest in the country. Two of those who died were burnt alive after the pupils raided a house.

The incident reflects an increasing tendency by young blacks, calling themselves "comrades", to take the law into their own hands.

WHITE EXODUS: Emigration from South Africa went up from 8,550 in 1984 to 11,401 in 1985, an increase of 33.3 per cent, while the number of immigrants fell from 28,793 to 17,284, a decline of 40 per cent, according to figures released by the Central Statistical Services.

# When Grace Fisher fell, no one heard her cries. Please listen to our Appeal.

The last two years have not been good for 84 year old widow Grace Fisher. Last year she was mugged and she had a stroke. And in November she fell in her home. Unable to reach a phone she lay alone in pain, calling for help for 15 hours. She could have died alone.

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Grace now has a Lifeline unit from Help the Aged but we need to install thousands more. We urgently need your help. Please give generously. Every pound counts. Let cries for help like Grace's no longer go unheard. (Grace's story is true but the name has been changed to protect her privacy)

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Congress examines documents brought from Manila

Marcos 'gave cash' to campaigns of Carter and Reagan

From Michael Binyon, Washington

Documents brought to the United States by Mr Ferdinand Marcos show that the former Philippines president may have contributed \$50,000 (£30,300) to both President Carter and his challenger, Mr Ronald Reagan, in the 1980 election campaign, according to congressional sources.

Mr Marcos also appears to have given a \$10,000 campaign contribution to Senator Alan Cranston of California, and sums from \$500 to \$50,000 to between 10 and 20 American candidates in state and local elections, mainly on the west coast. Senator Cranston said he knew of no Philippines contributions to his campaign.

The one-page record of contributions is among 2,300 pages, copies of which were released on Tuesday to the House sub-committee investigating the Marcos holdings in the US. The record has now been referred to the Justice Department's criminal division for further investigation.

Under American election law, federal campaign contributions by foreigners, including companies, are illegal. Individual Americans are also prohibited from donating more than \$1,000 to a presidential candidate.

It is not clear how or whether the Marcos payments were made. Reagan campaign officials denied on Tuesday that he had ever received any such contributions.

Manila (Reuter) - Singapore has rejected a request from the ousted Philippines leader, Mr Ferdinand Marcos, to allow him in for a visit, its embassy said.

Mr Marcos wanted to spend two to three weeks there but his successor, President Aquino, felt the visit would not be helpful to her administration.

A White House spokesman also said a 1982 document was untrue, and that the campaign and the Federal Election Commission had elaborate safeguards which would have brought this to light.

But members of the House sub-committee suggested the money may have been given to the Reagan and Carter campaigns by dividing it among 50 donors. Although more difficult to detect, this is also illegal.

The documents, also released to Mr Jovito Salonga, head of the Philippines commission set up to recover illegally acquired Marcos wealth, showed that the former president kept most of his money in Swiss bank accounts. There was a pattern of commissions and kickbacks paid by US, Japanese and other companies to close Marcos associates, according to investigators who have seen the documents.

Japanese companies paid the most in kickbacks, including sums totalling \$400,000. These payments involved ship repair contracts in the Philippines and work on water pumping stations.

"The documents confirm what we have suspected all along," Mr Salonga said. They showed a "raid of the Philippines public treasury", including military intelligence funds for the private use of Mr and Mrs Marcos. There was an "illicit relationship" between the Marcoses and banks, financial institutions and many corporations in the Philippines and abroad.

Meanwhile, General Fabian Ver, the former military chief, appeared with a Philippines businessman in Alexandria, Virginia, on Tuesday before a federal grand jury investigating alleged fraud in US military contracts to the Philippines.

The two men, who fled to Hawaii with Mr Marcos, were subpoenaed last week. It is investigating contracts totalling more than \$100 million which were partly financed by the Pentagon's foreign military sales and credits programme. The investigations began in 1984.

General Ver would not comment as he left the courtroom. His appearance may be one of many in US courts by Marcos associates as investigations get under way into alleged corruption during the Marcos administration.

Elections call by Aquino Cabinet

From Keith Dalton, Manila

President Aquino was yesterday urged to rewrite the constitution of the Philippines and call legislative and local government elections for November.

After a three-hour Cabinet meeting - her second since taking power three weeks ago - she postponed until next week, making a final decision on whether to proclaim a revolutionary government.

Mr Antonio Cosco, Minister for Political Affairs, said a five-man commission recommended that Mrs Aquino obtain emergency powers from the National Assembly for six months while a new constitution is drawn up.

The recommendation overruled an earlier proposal that a revolutionary government would be the quickest and easiest way to overhaul the last vestiges of the 20-year-old administration of former President Marcos, embodied in the 1973 martial law constitution.

Because Mrs Aquino took power on February 25 after a civilian-backed military revolt, the validity of her administration is in question and its constitution has to be clarified.

More than 100 people have died in clashes between communist rebels and government troops since then.

Meanwhile, the newly created Commission on Human Rights has said its first priority is to investigate the disappearance of more than 300 people abducted by soldiers or armed men during the Marcos regime. The commission, headed by Mr Jose Diokna, a former senator and human rights lawyer, will also investigate thousands of summary executions, massacres and cases of torture and arbitrary arrest.

It has the power to subpoena witnesses and officials and grant immunity from prosecution. It has been allowed unlimited access to classified documents.

Mr Diokna said it was likely another investigation would be made into the 1983 assassination of the President's husband, Mr Benigno Aquino, in December 26, 1983, including General Fabian Ver, the former military chief, were acquitted of involvement in his murder.

Meanwhile, employees yesterday seized control of Manila's Daily Express, owned by Mr Roberto Benedicto, a close associate of Mr Marcos, and sacked key officials before printing the first "special liberation issue" of the newspaper.

Kabul pledge encourages UN mediator

From Michael Binyon, Washington

Islamabad - Senior Diego Cordovez, the UN Secretary-General's personal envoy for Afghanistan, said here yesterday that he had obtained from Kabul a draft timetable for the withdrawal of Soviet troops (Hanan Akhtar writes). He was hopeful that it would help break the deadlock over resumption of Geneva talks on Afghanistan.

But Mr Cordovez made it clear that he still awaited a final decision by Pakistan and Afghanistan on the crucial issue of whether direct cross-table talks should replace, as Kabul demands, the four-year-old indirect talks format. The UN official said he was quite confident the format problem would be overcome and the Geneva process resumed.

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Paris - A slanging match between the two semi-official French negotiators in the Lebanon hostages crisis, one of Lebanese origin and one of Syrian, has broken out (Susan MacDonald writes).

Dr Rezaq Raad, whose family comes from the Bekaa Valley, has said he is giving up his attempts after accusations by M Omrane Adham that his negotiating tactics led to a January breakdown in talks.

M Adham, of Syrian extraction, says he is President Mitterrand's personal envoy to President Assad, whom he saw in Damascus last week. But the Ministry of Foreign Affairs recognizes only the government emissaries who went last week to Beirut, Baghdad and Damascus.

"They wanted to smear my name in the election campaign," Dr Raad said. He stood in last Sunday's elections as a right-wing candidate in L'Orne, but was beaten.

Responsibility for the explosion on the Paris-Lyon TGV express on Monday has been claimed by the Committee of Solidarity with Arab Political Prisoners.



Mrs Aquino, escorted by a military aide, arrives at the palace for the Cabinet meeting.

Acid rain admission by Britain

By Hugh Clayton, Environment Correspondent

Britain yesterday accepted that sulphur emissions from its power stations had caused acid rain pollution in Norway. The admission was made by Mr William Waldegrave, Minister of State at the Department of the Environment responsible for pollution control, at the end of a visit to Britain by Mrs Rakef Surlien, the Norwegian Minister of the Environment.

"We have no division as to the scientific perception of the problem," Mr Waldegrave said in London. "Two or three years ago there was some scepticism in the scientific establishment." But while there was now substantial agreement between Britain and Norway about the impact of acid rain on lakes and waterways, the two governments had not agreed about ways to reduce it.

Mrs Surlien said that Norway wanted Britain to join the "30 per cent club" of more than 20 countries which have agreed that in 1993 their acid rain emissions should be 30 per cent lower than in 1980.

Mr Waldegrave said: "We were not able to move nearly as fast as they would like in using additional investment to bring emissions down faster than they would come anyway." He rejected Mrs Surlien's statement that the two governments had agreed that Britain must review its attitude to acid rain, which she called "the most touchy issue between our two nations."

"I would have put it a little more tentatively than that," Mr Waldegrave said. But he agreed that there were still gaps in research about the impact of acid rain, especially on trees.

Canada agrees to extend US air defence pact

From Michael Binyon, Washington

At one of the most successful US-Canadian summit meetings for years, President Reagan and Mr Brian Mulroney, the Canadian Prime Minister, agreed to extend a mutual air defence agreement for five years.

The two men also proposed early talks on free trade arrangements. And in a significant change of heart, President Reagan accepted the importance of reducing acid rain, broadly endorsing a report drawn up by US and Canadian envoys which calls for a large-scale pilot project to reduce US sulphur emissions.

The two-day summit here did much to restore the traditionally close relations, which have been strained by Canadian resentment recently at what they saw as US indifference on acid rain and worries that Canada was being drawn unwillingly into President Reagan's Strategic Defence Initiative (SDI).

The two leaders signed the extension to the North American Air Defence Agreement yesterday. The pact, which had integrated Canadian and US air defence systems since 1958, was due to expire in May. Last month a parliamentary commission in Ottawa recommended its renewal.

But many Canadians wanted the reinstatement of a clause, dropped in the last extension, forbidding any steps that violated the 1972 Soviet-American anti-ballistic missile treaty.

Canada has strongly opposed any broader interpretation of this treaty, and announced in September that it would not take part in the SDI research programme.

On acid rain, Mr Reagan has been made forcefully aware of the depth of Canadian feeling and damage being done to Canadian lakes and forests by wind-borne pollution from the coal-fired power plants and factories of the American Middle West. The Administration has temporized until now, insisting more research was needed to find the cause of acid rain. But the last summit in Quebec last year commissioned the special envoys' report which called for a \$5 million US test project on new technologies to reduce acid rain.

Mr Reagan also reaffirmed the US desire to scrap all barriers to free trade between the two countries, saying such an agreement could put an end to many of the irritants that had bedevilled them. Mr Mulroney announced that Canada would accept the US invitation to help develop an American manned space station.

Ivan the Terrible 'was killed in 1943'

Jerusalem - Evidence which shows that Mr John Demjanjuk cannot be "Ivan the Terrible" who ran the ovens at Treblinka extermination camp, has been produced by an institute in Jerusalem which studies the Nazi Holocaust (Ian Murray writes).

According to evidence 20 years ago by one of Treblinka's few survivors, the feared Ukrainian guard was killed during a rebellion by prisoners in 1943. The survivor has since died, but copies of his evidence have been forwarded to the court.

Plan for ferry link to Spain

Madrid (AFP) - A ferry link between Gijon in northern Spain and Britain is to be established by Sea Link and could be operating by spring, 1987, the Cinco Dias newspaper said.

Sea Link has two routes in mind, using either Portsmouth or Fishguard.

Fiat jobs deal

Turin (AP) - Fiat has agreed with trade unions to re-employ 5,500 workers laid off in 1980. Seven hundred will be back by July, and others will be hired again, after retraining, by the end of 1987.

Children die

Ormandali, Turkey (AP) - Seven children were killed here yesterday when a mortar shell with which they were playing exploded.

Mir back-up

Moscow (Reuter) - The Soviet Union has launched an unmanned spaceship carrying supplies for two cosmonauts on the Mir space station.

Angola return

Kinshasa (AP) - The 197 fugitives freed on Zaire's border by Angola's Unita rebels will be flown to Kinshasa under the care of the International Red Cross and returned to Angola this week.

Chad attack

Njamena (AP) - Chad has claimed government forces inflicted heavy casualties in a surprise attack on a rebel outpost at Chicha, near Faya-Largeau, killing 235 soldiers, including "18 white Libyans".

Drug sentence

Perpignan (AP) - Raymond Keller, aged 60, of Dunstable, has been jailed for five years, with two years suspended, for trying to smuggle cannabis across the Spanish-French frontier.

Wine seized

Milan (AP) - Police investigating the death by poisoning of three people have seized 14,000 bottles of wine from supermarkets in north Italy.

Golden egg

Rio de Janeiro (AP) - A Brazilian gold prospector has his way home stumped on an egg-sized stone which was a 165.5 carat diamond worth \$1 million (£684,000).

Cyprus tops Howe's agenda in Athens

By Nicholas Ashford, Diplomatic Correspondent

Sir Geoffrey Howe, the Foreign Secretary, begins a visit to Athens today as a fresh attempt to solve the dispute over Cyprus between Greece and Turkey is about to be launched.

Within the next month, Señor Perez de Cuellar, the United Nations Secretary-General, is expected to complete work on a revised plan for solving the Cyprus problem - the third since he began his initiative to reunite the divided island in 1984.

The Greek Government is concerned that the new UN plan will skirt around issues which Athens - and the Greek Cypriots - regards as being of paramount importance, notably a timetable for the withdrawal of Greek troops from northern Cyprus.

Greece fears that Sir Geoffrey and Mr George Shultz, the US Secretary of State, who is due in Athens immediately after his British colleague, will try to persuade Greece that the UN plan offers the best hope of resolving the Cyprus problem. There is also concern that they will try to pressure

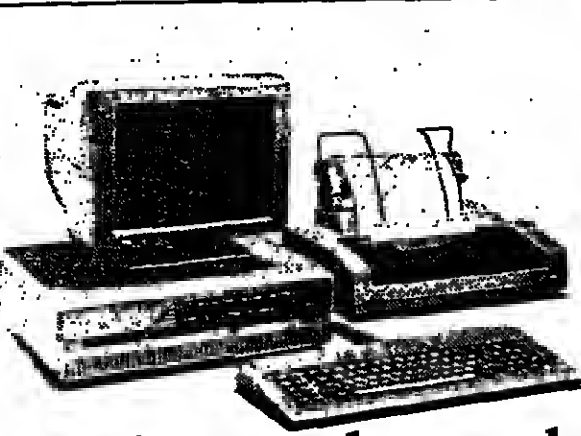
Mr Andreas Papandreu, the Greek Prime Minister, into accepting what he recently described as being "only a semi-agreement".

British officials deny that Sir Geoffrey, who will also visit Yugoslavia during his four-day Balkan tour, intends to do any arm-twisting while in Athens.

Nevertheless, Cyprus will be high on the agenda of the talks Sir Geoffrey will have with Mr Papandreu, particularly as the subject was discussed in some detail with Mr Turgut Ozal, the Turkish Prime Minister, when he was in London last month. Britain still has residual responsibilities towards Cyprus as a guarantor power.

Sir Geoffrey's visit, the first to Athens by a Foreign Secretary since Sir Anthony Eden was there in 1944, comes at a time when relations between the two countries are better than they have been for years despite ideological differences.

Apart from Cyprus he will also talk about the European Community, Nato and international terrorism.



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# The passions of a snap-happy Prince

## THE TIMES PROFILE

PRINCE ANDREW

Prince Andrew, visiting the Maritime Provinces of Canada last year at the end of his final tour of duty to the Falklands, found himself in the company of a party of local journalists covering his presence, and struck up a conversation with an attractive young woman reporter. Instead of dissolving under his charms she adopted an argumentative, feminist and somewhat republican stance towards a member of British - and indeed Canadian - royalty. The Prince passed on.

"That woman", observed one of the seasoned Fleet Street royal hounds watching from the wings, "has just missed the opportunity of her life."

At the other extreme, the Queen's second son has occasionally found that his reputation as a ladies' man has left him prey to naked opportunism. Victoria Macdonald, a 21-year old starlet who had become co-owner of a West End night club, fuelled the rumour that she had been dated by the Prince and, when approached by the popular newspapers, played her cards perfectly. She nodded, hushed, and murmured: "I don't want to say any more."

But in the end Victoria had to admit it was all a hoax, a cheap stunt to win publicity for her club. Prince Andrew was furious, and made sure that her invitation to a film premiere which he was attending shortly afterwards was quietly withdrawn.

He has complained more than once, and often with justification, that the press have labelled girls as his steady dates when he has barely shaken hands with them; it is the price he has had to pay for his reputation. Only once, however, has his family felt a serious need to blow the whistle on his romantic attachments. Immediately after the Falklands campaign he took the actress Koo Stark on holiday to his aunt's Caribbean hideaway island of Mustique, and was summoned home because the lady concerned, who had appeared in films which did not require her to wear heavy period costume, was out felt to be enhancing the moorah's good name.

For Prince Andrew, it was a hard and sobering decision, for what does a young man fresh from war need but a severe bout of rest and relaxation?

Romantic rumour has pursued the Prince ever since his schooldays at Gordonstoun, that stern academy of leadership on the windy coast of Morayshire which in recent years has slightly softened its cold-bath and hairy-chest regimens and now even admits girls to its sixth form.

When Kurt Hahn, a brilliant German Jewish educationalist, was thrown out of his native land by Hitler and re-established his elite school for future leaders in Scotland, Prince Philip was among his first pupils. Prince Andrew, unlike his more sensitive

brother Charles, took to the Gordonstoun life almost as much as his father had done. But, although sometimes portrayed as something of a dunderheaded hooray Henry, Andrew achieved highly respectable academic results, with A levels in English, history and economics, and six O-levels.

He is nothing if not his father's son - he is named after his paternal grandfather Prince Andrew of Greece - and to follow his father to the Royal Naval College at Dartmouth was more or less inevitable, considering that he showed no consuming passion or interest in any other career. Helicopter pilots are prone to take a self-deprecating view of their job; they will tell you that it takes little intellectual horsepower, only the intelligence to absorb a few simple rules, the discipline to stick to them, and the ability to stay awake at the wheel. There is, perhaps, a little more to it than that.

The Prince's skill was put to the test in February last year when, flying a sortie to the Falklands many miles from his mother ship, a hydraulic pump on his Lynx failed and he chose to make what in the understatement of military parlance is known as a precautionary landing in a boggy East Falkland field rather than risk trying to return to HMS Brazen. By all accounts, he handled the situation with calm and skill.

"He is one hell of a helicopter pilot", said the Ministry of Defence spokesman. "But this is only what we would expect from someone of his experience and seniority."

His fellow officers on Brazen, who referred to him simply as "H", rated his skill as a pilot rather higher than his ability as an organizer, when he was given the additional duty of ship's entertainment officer, laying on films and bingo sessions for the crew, and even occasionally taking the microphone as ship's disc jockey.

The Falkland Islanders, anxious for any contact or recognition from the mother country, took to him warmly, except those who did not recognize him. There are habitations in the islands for which remote is too mild a word.

On a fishing trip to an isolated corner of West Falkland, he was approached by Claude Molkenburgh, a shepherd, and inquired kindly after his dogs. Claude in return asked if the off-duty serviceman had dogs at home. "Yes, said the serviceman: corps. "Useless for sheep work", said Claude, who indicated a trailer full of peat and suggested that some help in unloading it might produce a cup of tea.

The talk turned to how Claude's house had been damaged by the Argentinians. "Do you have a house?" Claude asked his anonymous visitor. "Er, yes, two



Sharp shooter: The Prince at work behind one of his five Nikons

actually", said the visitor. "One in London and one in Scotland." Claude was more than a little surprised. "My God", he exclaimed, "You must have bloody rich parents."

Naval careers suit royalty, if only because a ship provides long periods of privacy away from the endless public gaze. Prince Andrew fits easily into the rather hermetic camaraderie of the wardroom, with its breezy masculine air, ceaseless shop talk and technical double-speak. Service life is curiously self-contained and in many ways remote from the real world. Military flying men love the minutiae of their work, and when on leave can take days to wind down and return to speaking comprehensible English. The

same attitude spills over into Prince Andrew's current passion for photography, an interest he developed while flying a newspaper cameraman around his squadron on an assignment.

He quickly acquired five cameras, including his mother's magnificent Hasselblad, presented to her at the factory on a state visit to Sweden. And when this correspondent interviewed him at Buckingham Palace last year on his recently-published book of photographs, he was a very whirlwind of enthusiasm, of the kind that grips the newly converted, and boasted with some pride that, while reading the instruction book for a new Nikon camera, he had

found a technical error in the small print. His art, however, was not well received by the photographic professionals of the press, who wondered what, if anything, he was trying to convey.

The photographer himself was easy, charming and quite self-effacing, making no great claims for his own abilities. He freely conceded that, earlier that day he had been on his hands and knees cleaning his darkroom - converted from a palace bathroom - with Harpic. When we moved to a window to examine a set of negatives, he cautioned: "Better not do that, or they'll all start waving", and dissolved into a giggle. There was the distinct impression that making faces from the window, or leaving a

## BIOGRAPHY

Name: His Royal Highness The Prince Andrew Albert Christian Edward

Born: February 19, 1960, at Buckingham Palace, third child and second son of The Queen and The Duke of Edinburgh

Education: Initially by private tutors; Heatherdown Preparatory School, Ascot; Gordonstoun. Qualifications: A-levels in English, history, economics; 6 O-levels.

Career: Royal Naval College, Dartmouth. Sailed as lieutenant and second pilot of Sea King helicopter on board HMS *Invincible* as part of Falklands task force, 1982. Saw active service during Falklands campaign. Converted to Lynx helicopter course, and

posted to frigate HMS *Brazen*, 1985. Shore posting to attend lieutenant's course, Royal Naval College, Greenwich, 1986.

Major public appearances: (with the Queen); Montreal Olympics, 1976; Commonwealth Games, Edmonton, 1978; royal tour of East Africa, 1979. Supporter at wedding of Prince and Princess of Wales, St Paul's, 1981. Anniversary of colonization of St Helena, 1984. Opening of Mount Pleasant airport, Falklands, 1985. Tour of Maritime Provinces of Canada, 1985.

Civil List allowance: £220,000 a year.

Appointed Counsellor of State, 1981.



Babe and boy in the public eye: Prince Andrew aged one month (photograph by Cecil Beaton); and aged eight

cardboard cutout of himself peeping from behind the curtains, was exactly what he would like to have done. He then threw open his drinks cupboard, but announced that he never touched the stuff himself.

Outside photography, which may now take a back seat, his interests are only those one would expect in a young man of his position. He shoots, and has inherited a fine pair of Purdey shotguns from Charles who has given up killing defenceless birds for pleasure. He is no great lover of competitive sport, and has not inherited his father's passion for polo. He would prefer to participate in an expedition to some remote corner of the globe, with perhaps a bit of canoeing thrown in for the thrill of it. He is happily shaking his gangly limbs to the music of Elton John on the disco floor than sweating on the playing field; more of a prankster than a competitor.

His official public life remains greatly restricted by the fact that the Navy is a full-time career, and his major engagements remain few. He has undertaken only two major functions abroad, the 150th anniversary celebrations of St Helena, and the opening of the new Falklands airport, the last public exhibition of his brief naval beard.

By continuing his naval career, he is signed up until at least 1992 - he is emulating his father, who

remained at sea after his marriage to Princess Elizabeth in 1947 until the declining health of King George VI forced him, much against his will, to shoulder a full-time public career in support of his wife. For the remainder of his naval career the Prince can expect further postings at sea; and the new Princess Andrew will experience the occasionally lonely shore life of a naval officer's wife.

Beyond the British Schools Exploring Society and the SS Great Britain appeal, the Prince's portfolio of patronages has, at the time being, shown no great anxiety to promote him into the first division of formal engagements.

In time, he will have to find a niche in public life. The Duke of Kent, who had no training beyond the Army, carved himself a worthwhile career as vice-chairman of the British Overseas Trade Board. Prince Michael of Kent has taken on four City directorships, although Prince Andrew is unlikely ever to face the Michael's substantial shortage of cash.

No such considerations need trouble Prince Andrew for the time being. Compared with the pressures faced by his elder brother, the relatively simple life of a married naval officer is something to be enjoyed to the full while it lasts.

Alan Hamilton

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## Plastic for the plumber

It may just be the ultimate accolade to the ubiquitous credit card that there is now a town where even a humble pint of beer or fish and chips can be paid for with plastic.

Not only that, but you can also have your eyes tested, teeth fixed and hair cut without parting with real money. And should you then arrive home to find the kitchen flooded or a window shattered by a stray football, even the local plumber will accept the latest addition to the family of credit.

The town with its very own credit card is well-located in Wilslow in Cheshire and for more than 100 traders and some 6,000 of their customers the green and gold Wilslow Card now does nicely, thank you.

It was an idea dreamt up

more than two years ago by Paul Robinson and David Longworth, president and vice-president of the local Chamber of Trade, as a means of combating the attractions of the shopping centres.

It has proved so successful that now other towns throughout the country are anxious to follow in Wilslow's pioneering tracks. A similar scheme is about to go into operation in Cambridge Wells. The cards are already going to traders and will be available to the public in June with an expected response in the first year of 25,000.

The credit company operating the scheme is Credit and Data Marketing Services in Liverpool - the financial arm of the Littlewoods stores, mail order and pools group. It has had nearly 40 approaches from towns and communities

wanting to launch their own cards.

Customers pay 28.3 per cent interest which, the company says, puts the card at the top end of the larger card company range but at the lower end of the major store charge cards.

David Longworth, general manager of Finnigans Store in Wilslow, said the card enabled customers to see just one piece of plastic instead of juggling with assorted cards at various shops.

"And after all if you have to call the plumber out on a Sunday you don't always have the cash in your pocket to pay him."

The main problem in launching the scheme, he says, was in getting financial backing. "I am afraid the major banks and credit companies didn't see the possibility of other towns joining in".

The scheme went into operation last September and it was expected that 5,000 cards would be issued in the first year. However, nearly 6,000 cards have already been sent out with an average credit limit of £1,000. Mr Longworth and his colleagues say much of that spending is new money, not simply transactions transferred from other cards.

There are other benefits. The credit company receives a 3 per cent fee on each transaction on the card but it retains a portion of that figure to the Chamber of Trades bank account to be used in promoting the card and the general benefit of the town. Last Christmas it provided for the purchase of an 28,000 light display which next year is expected to be augmented by a laser light system.

Peter Davenport

## CONCISE CROSSWORD NO 904

ACROSS

- 8 Sweets (13)
- 9 Collide with (3)
- 10 Formless (9)
- 11 Explain (5)
- 13 Written mistake (7)
- 16 Rattle (7)
- 19 Power (5)
- 22 Sworn statement (9)
- 24 Old French coin (3)
- 24 Politically cunning (13)

DOWN

- 1 Oak fruits (6)
- 2 Nail polish (6)
- 3 Declining company (8)
- 4 Brush lightly (6)
- 5 Poultry cage (4)
- 6 Rebellion (6)
- 7 Master of Paris (6)
- 12 Lubricate (3)
- 14 Distantly (8)
- 15 Disgust cry (3)
- 16 Moist (6)
- 17 Influence (6)
- 18 Resuscitate (6)
- 20 Horse lower thigh (6)
- 21 Unofficial absence (6)
- 23 Low platform (4)

SOLUTION TO NO 903  
 ACROSS: 1 Hamper, 4 Verify, 7 Ride, 8 Nebulous, 9 Purchase, 13 Set, 16 Comprehension, 17 Tar, 19 Earnings, 24 Pavement, 25  
 DOWN: 26 Despot, 27 Haggie  
 DOWN: 1 Hurt, 2 Edemmer, 3 Ranch, 4 Vices, 5 Rule, 6 Fluke, 10 Curse, 11 Abhor, 12 Ennui, 13 Swinging, 14 Turt, 15 Scot, 18 Abuse, 20 Agent, 21 Notch, 22 Leap, 23 Foe

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BOOKS

Revised the same in Spain

Raymond Carr

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This is a pity. The revolution in Spanish historiography has taken place mainly since 1976...

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THE TIMES JONATHAN CAPE

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Begins a journey in his head

James Fenton reviews an imaginative, teasing introduction to the philosophy of The Bard

James Fenton

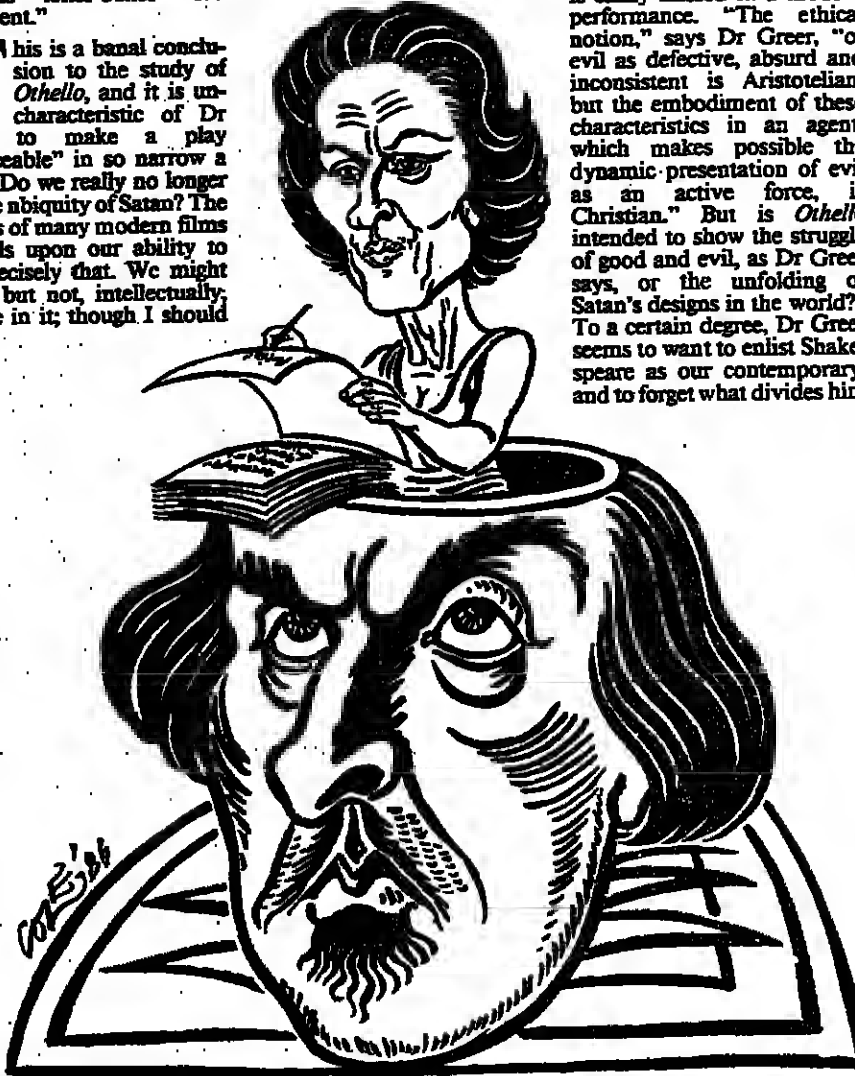
SHAKESPEARE By Germaine Greer

think that we still believe in the quality called Satanic. What was the original audience supposed to think, in the last moments of Othello?

This is a banal conclusion to the study of Othello, and it is uncharacteristic of Dr Greer to make a play "serviceable" in so narrow a cause.

She begins with what is known about the poet's life, which she recounts in a stark and largely unspeculative way. Shakespeare's works, she says, have been ransacked time and again for evidence of his adherence to Catholicism, Puritanism, the Essex faction, Platonism, feminism, anti-feminism, and so forth...

So we are not to assume that any speech from the plays represents Shakespeare's opinion on a given subject. Shakespeare stands back from the dialectic of his drama in which "idea is pitted against idea, and from their friction a deeper understanding is not something exhibited in the transmitted text. It is achieved by the



cloven hooves, but I know that is just a story. The crucial proof comes in the next line: "If that thou be'st a devil, I cannot kill thee." Othello stabs Iago, who then says: "I bleed sir, but not kill'd." Meaning, Yes, you see, I am a devil. Othello believes him. But as to what the audience believed, or what Shakespeare intended them to believe, we can really only guess.

Still, it must be possible to ask of the plays whether their apparent philosophy does not run against the current of contemporary belief, and surely in the answers to such questions there is a way of deducing the existence of a thinking man. Does Hamlet subvert the literary form of revenge drama, or does it do more than that and attack the notion of revenge? Is the conception of kingship what one would expect from any conventionally-minded Elizabethan, or does it have its own originality and quirks?

An uncivil servant sounds off

Woodrow Wyatt

WHITEHALL Tragedy & Farce By Clive Ponting

Mr Ponting is highly intelligent, and argues his case well. His book makes one regret his foolish arrogance in declining to leak information about the Belgians in the hope of damaging the Government he served.

It is no revelation that most politicians are more concerned with winning elections and their own positions than with honesty and the good of the country.

It is not generally in the nature of politicians to think beyond the next election; in this dereliction of duty they are encouraged by the electorate. Universal suffrage militates against good government, but it remains preferable to dictatorship.

Almost worse than the venality of politicians is the complacency of the Civil Service. Its senior members are chosen because they have the education and outlook of nineteenth-century gentlemen.

We shall continue to be served badly by our Civil Service until the system of recruitment and training is radically altered. Arts degrees should disqualify. There should be an administrative and business staff college at which prospective entrants should study for at least three years.

In the fashion of the day, and by inclination, Mr Ponting believes in the curative properties of a Freedom of Information Act. Alas, those Civil Servants, aided by the politicians, would soon stultify that. What is needed is not more information, of which there is a depressing quantity, but an entirely different approach.

Miniaturist with a broad canvas

John Nicholson

THE NEWS FROM IRELAND By William Trevor

INTENSIVE CARE By Peter Dumaant

THE PERSONALITY SURGEON By Colin Wilson

A middle-aged Englishman, writing a guide to Florence, is lured into conversation with a fellow guest at his pensione. Nothing wrong with that, you say. Probably a welcome diversion, he being alone and tentative with women, she attractive yet disposed to flatter. His diffidence is no match for her unexplained and to him inexplicable desire for his company; so the relationship graduates from impromptu drink in the hotel bar to dinner, after which he reluctantly accepts her suggestion of a meeting: cocktails at Doney's bar the next evening.

He turns up, she does not. When he comes back a day later, thinking he may have misunderstood the arrangement, there is still no sign of her. He reports the matter to the hotel, who are mainly interested in seeing her bill paid. Then he tells the local police, whose uncomplicated view of human nature leads them to attribute her disappearance to sex and then, with equal conviction, to violence. The man returns to Doney's every evening - to mourn her as a lover might, but only there because he is certain she is dead, and hence unable to return to make any further demands on him.

The reader of "Cocktails at Doney's", one of the 12 short stories that comprise *The News from Ireland*, has no such confidence in the woman's fate. Indeed the story concludes with the observation just quoted. William Trevor is said to regard his latest collection as relatively unimportant. Perhaps they are, but the writer's admirers will recognize the force of the qualifier. It isn't easy to pin down Mr Trevor's genius. To call him a miniaturist is to give a misleading impression of the breadth of his canvas. For example, although most of these stories are set in his native Ireland, the message of the whole collection is that he is just as comfortable in a Tuscan setting - or even in the suburbs of London. Similarly, although he is clearly fascinated by genteel poverty and has a weakness for commercial travellers, his class base is actually quite broad for a writer of his type. He is a nosy as well as a knowing writer, and the care that goes into the construction of his stories is matched by a prose style as easy as it is economical. It would be difficult to think of better qualifications for a writer of short stories.

"Peter Dumaant" is a pseudonym that hides the identity of a new (ish) duo of political thriller writers. Osmond and Hurd they may not be, but they do have a nice time in the

Cracking the code of hidden shoals

THRILLERS

Tim Heald

A PERFECT SPY By John Le Carré

One of the many pleasures of the new Le Carré is the depth and variety of the sub-text. I particularly enjoyed poor Hal Tresader's tie on page 442, the hotel where Jack Brotherhood takes Tom for lunch on page 166, and what I take to be the substitution of "Sugarloaf" for "Plum Pudding" a page later.

I sense other threads and passages, not necessarily central to the theme, where special knowledge might heighten enjoyment if it improved one's understanding. I'd like to know more about Grimmelhause's *Simplicissimus*, and cricket on Corfu; boarding houses in Bern; Dawlish. Perhaps if one had the key, they might all mean more than meets the eye. Perhaps, perhaps not. Le Carré is brilliant at implying hidden depth and meanings. With some writers you know they mean only what they say, or even less. Le Carré manages to suggest the reverse.

To call the book a thriller is misleading. Absorbing, always thrilling, no Magnus Pym, one of our men in Vienna, latterly Deputy Head of Station in Washington, goes home to bury his father, whom he loved and loathed, and then does a bunk. Pre-tends to catch the plane home, but goes instead to Miss Dubber's Boarding House in a seedy South Devon seaside resort out of season. There he answers to the name of Mr Canterbury, and there he confronts his past: the divided loyalties, the secrets, the betrayals, the father, the son, the wife, the surrogate fathers on both sides of the curtain.

From Miss Dubber's upper room he can "look down the gardens to the beach where the best pals ever had kicked a football from one end of the world to the other, and ridden their Harrods bicycles across the sea."

That's all very well; but the life he left behind is more than a memory to those who are left in it. The Firm are in Vienna before you can say "Double Agent". Old Jack Brotherhood, who took him on all those years back when he first met Axel at Herr Ollinger's; Jack's in charge. Jack interrogates the wife, goes to the prep school and does the same with the boy. All very civilized, but inexorable and ruthless under the bluff veneer. You can't escape from the Firm - it's a life membership. Magnus knows he can't, any more than he can escape from Riek, the common father with his "Lovelites" and his "Neverwolves" racehorses and his Bentleys and his spells in clink. Not even after the cremation.

One forgets sometimes what a spare, terse writer Le Carré

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THE TIMES DIARY

A different proposition

John Hart-Leverson, the judge who successfully appealed against conviction for kerb-crawling, was not always so critical of the police. He told Knightsbridge Crown Court this week that police lied about his so-called proposition of three girls in a hire car...

Stepping out

The Princess of Wales had another family engagement to celebrate yesterday besides that of Prince Andrew and "Fergie"; pop impresario Patrick Anderson rang in a state of great excitement to say he had just become engaged to Princess Di's step-cousin, Sally McKelvie-Paine...

Paper tiger?

If a Sunday Times or a Times journalist figures in this year's British Press Awards in May (and some may say dream on), the accolade could meet with a deafening silence: presenting the gong to the television beano will be the man who is still trying to impose his ludicrous ban on the Labour Party talking to anyone on Rupert Murdoch's titles: Neil Kinnock.

Cautionary

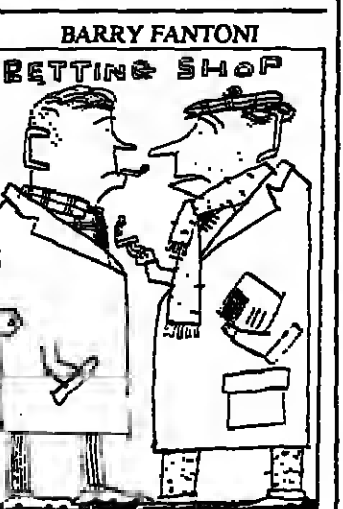
Cleveland's police magazine reports the tribulations of one eager young constable giving evidence for the first time in a magistrates' court. Stepping into the witness box he took the Bible in his right hand and declared: "You are not obliged to say anything if you do not wish to do so, but whatever you do say will be taken down in writing and may be used in evidence..."

Vanessa veto

Vanessa Redgrave's call for an actors' boycott of Israel (Diary, yesterday) will not now be debated at Equity's annual meeting. Members have just voted in a referendum against getting involved in matters political. Marius Goring told me too much time had been wasted in the past getting bogged down in political issues...

Wrong party

Charles Irving, wet Tory MP for Cheltenham, has just found himself starring in an advert in the local free-sheet for the Alliance advice centre. Instead of a picture of Richard Holme, the local Liberal candidate and former party president, Irving's mug appeared.



Terrible. I bet against a royal announcement and for a higher tax on spirits.

Prophet taking

Small wonder David Steel did a double take during the Chancellor's speech. Denouncing the level of pay in relation to productivity and the rigidity of the pay system, Nigel Lawson suggested: "One way out of this might be to move to a system in which a significant proportion of an employee's remuneration depends directly on the company's profitability per person employed..."

That the ultimate source of all lawful authority in the United Kingdom is accepted by its people (commonly called "the British") as vested in a human individual is part of their singular good fortune. It is an arrangement which imbues the exercise of government with characteristics - personality, symbolism and mystique - which, if not indispensable to the successful governance of a society, are highly valuable.

We owe our continued possession of this advantage, unique in the world, to a contrivance which even the political genius of the English - yes, I did say "the English" - needed a couple of centuries and the help of a civil war and a revolution to perfect.

Baldly stated, the contrivance is simplicity itself. All political words and acts of the sovereign are - which means must be - covered by the sole advice of the sovereign's chief minister; and the question which words and acts are for this purpose political and which are not, is itself resolved upon the same advice, express or tacit.

The fact, however, that the sovereign is human and not abstract places the plain constitutional principle in a setting where its edges are blurred. The sovereign, like any other person, is not wholly distinct, in reality or in perception, from spouse, family and children. The family unit, not excluding the sovereign's, is a human reality, applied to which constitutional dogma begins to filter.

Ministerial advice and responsibility is limited to the words and acts of the sovereign. It is to the sovereign only that responsible

As Britain celebrates Prince Andrew's engagement, J. Enoch Powell reflects on the responsibilities of the monarch's family

Constitution and the royal consort

advice is tendered. This cannot mean, however, that the sovereign's consort, for example, can wisely speak or act exactly like a private individual. I think sufficient time has elapsed for me to record without impropriety that in 1952 I remonstrated with Winston Churchill, the prime minister, against the consort attending a debate in the House of Commons, upon the principle established a century earlier that there ought not to be even the appearance of the sentiment of her Queen through any channel other than her ministers. Despite a sharp exchange with the chief whip, the remonstrance was accepted.

It is a matter of the most delicate judgement. How far might the constitutional integrity of the monarch's position appear to be diminished by words and acts, political or personal, of

members of the monarch's family through all the degrees of propinquity from spouse and heir apparent to other children and yet other relations further removed?

Of ministerial advice and responsibility there can be no question. Neither through the sovereign nor directly can responsible advice be tendered. The attempt to do so would be rightly and indignantly repudiated, though not all communications take place in circumstances which raise the possibility of their being misunderstood as an illicit extension of the constitutional right and duty to advise the sovereign.

Beyond that exceedingly delicate and difficult exception, the nation has to depend upon the good sense and trained instinct of the persons concerned, both individually and collectively.

I add the words "and collectively" because in all families influence is exerted by the

members upon one another, for good or ill, and in this respect the sovereign's family cannot be different. From what is visible to an outside observer those influences would appear to have operated, more beneficially during the present reign than history records under former monarchs whose services to the nation in other respects were pre-eminant.

Our monarchy and its unique constitutional position are the counterpart of certain equally unique qualities and characteristics of the people. There is a reciprocity between the two. To a much higher degree than for a political leader (whose function is always to some extent to be a fiction fighter), the business of a British sovereign, and by extension the business of the British Royal Family, is to understand the British.

They are a people, as you may observe any day in their most characteristic institution, the House of Commons, capable of combining - you could say, needing to combine - robust egalitarianism with devotion to established modes and manners. It is a combination which Bagehot attempted to pinpoint by his famous and much misunderstood word "deference", and deference depends on difference.

To appraise this baffling double character of their people with tact and accuracy is the only rule upon which the sovereign and her family can ultimately rely for living with the paradox that lies at the heart of a constitutional hereditary monarchy.

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Ronald Butt

Capitalism with a humane face

Nigel Lawson is right to believe that capitalism can be popular and to act on that assumption in a Budget which has the hallmark of a politician who has total conviction in what he is doing. The kind of quasi-socialism under which the economy has for so long been managed and socialist state welfare administered has failed to deliver a stable and acceptable society, and can now, provided the change has public support, be replaced by something better.

The outstanding characteristic of the Budget is its combination of honesty and confidence. Its honesty is symbolized by the decision to accept that the loss of oil revenue makes the intended tax cuts impracticable and to hold to a public sector borrowing requirement of only £7 billion, marginally tighter than last year's figure.

The Budget is quite properly built on the understanding (to which the history of recent decades is a testimony) that the plight from which the nation is now being extricated, and above all the present level of unemployment, is the direct consequence of inflation. It follows that it would be no service to the unemployed for the government to bid for popularity with tax cuts which undermined confidence in the anti-inflation policy and therefore put industrial recovery at risk.

It is on confidence in the anti-inflation policy that sustaining the fall in interest rates, which is so badly needed by industry and which began yesterday, will depend. This is of greater importance to job prospects than Lawson's direct assistance to employment through the improvements in the job-creation programme and the assistance to the growth of small businesses provided through the abolition of the lifetime capital transfer tax.

The sustained anti-inflation policy and a lasting recovery in employment are, indeed, the pre-conditions for the success of "popular capitalism." The idea that capitalism can be popular is enough to set the Labour Party jeering, but there is evidence enough of its potential popularity from Labour's own policy-wrangling, for instance, over workers' ownership of denationalized assets, and council house sales.

What the public is beginning to understand that it can have, and is therefore beginning to want, is a proper share of ownership in the rapidly advancing prosperity of a new technology-based democracy; a partnership of shared interest between management and workers; and the satisfaction of greater individual responsibility in place of subjugation to a so-called collective will which is actually exercised either by bureaucrats or caucuses of over-mighty union officials.

Lawson's plan for discussions on a scheme for profit-sharing related to remuneration could make a radical contribution to this change if it can be brought to fruition. If a significant proportion of remuneration depended on a

company's profitability it would diminish the rigidity of wage costs which now often militates against jobs. It would mean that when business was slack, companies would be under less pressure to lay employees off. Equally, knowing they had this safeguard, they would be keener to take people on when prospects were better.

But above all such a negotiated scheme would make employees much more conscious of the importance of their work for the prosperity of their company in which all would automatically share. Meanwhile, the personal equity plan, enabling small savers to invest free of income and capital gains tax, is a valuable incentive to ownership.

The promotion of a society of responsible individuals is also helped by the important tax incentives for donations by companies and individuals to charities. The dangers of dependency on the vagaries of state funding and the chilliness of bureaucratic provision become increasingly apparent.

But one major dilemma remains after the Budget. Reducing the tax burden to produce a responsible society of popular capitalism must be right. But the heavy hand of state monopoly in many areas cannot be quickly lifted. Millions will remain dependent on services financed by a Treasury which has other than their interests to consider.

There is great and growing discontent with the quality of many of these services, notably the hospitals and education. In programme after programme on television, these shortcomings are being rammed home in a manner plainly intended to leave no doubt of the government's culpability, with little if any reference to the needs of the economy. In his next Budget, Lawson has his sights set on cutting the standard rate of income tax to 25 per cent. But the concept of popular capitalism could be endangered if the growing outcry over the state of these services goes unheeded and all preference goes to tax reduction.

There is no problem in principle about winning the public to popular and responsible capitalism. The question is simply how to get there from where we now are without disgracing the general sense of responsibility for the quality of these services.

In the long run, the answer must be to reshape social spending so as to concentrate resources on the essential, and cutting out the inessential, which the government has so far failed to do. But that takes time, and a year is not long for the Chancellor and his colleagues to confront the problem. They must understand that the public may welcome the removal of functions from the state, but that the deterioration of vital functions in services of which the state cannot divest itself will not easily be tolerated. To be popular, capitalism has to be at least as humane as our dilapidated statism, and preferable more so.

Diana Geddes profiles France's new prime minister and looks at his prospects of living harmoniously with Mitterrand

Will Chirac this time stay the course?



the grandson of a primary school teacher from the Corrèze. His childhood was divided between top high schools in the capital (Carnot and Louis le Grand) and carefree holidays at his grandparents' home in the heart of rural France, with which he has never lost his close connections. He still feels at home in the farms of the Corrèze, chatting with the peasant companions of his youth.

At school he was not considered particularly brilliant, preferring to pass his time playing with his fellow Scouts or flirting with girls in the Parc Monceau. He even secretly signed up for cordon bleu cookery classes outside school at the age of 15, learning to cook some of the dishes that still remain his favourite - tete de veau, trape au safran, pigeon aux petits pois.

His school reports of the time were not complimentary: "Sympathique, but much too inattentive"; "Could do better with a little reflection"; "Too talkative, too distracted, too excitable to succeed". He nevertheless managed to get sufficiently good marks in his baccalauréat to get into the elite "Science-PO" to read political science and economics.

But before settling down to serious study he went in search of adventure, signing up for the summer holidays of 1950 as a crew member on a cargo ship visiting the ports of North Africa. His fellow sailors were quick to introduce him to the pleasures of the Casbah.

At Science-PO Chirac suddenly showed a bent for hard work and application and began getting excellent marks. Although he had enrolled on the spur of the moment for the Gaullist party at the age of 14, he had never shown any real interest in politics, and Science-PO found most of his fellow students too conservative

and conformist. The only politician for whom he showed any admiration at the time was the left-wing Pierre Mendès-France.

In the summer of 1953 he took off again in search of adventure, this time to the United States, where he paid his way through Harvard summer school by working as a waiter. After an unsuccessful engagement to the daughter of a rich American from South Carolina he became a chauffeur to the widow of a Texan oil magnate, with whom he drove all over the country.

On his return to Paris he soon got engaged again, this time to a fellow Science-PO student, Bernadette De Courcel, a member of an old French aristocratic family. They married two years later and have two daughters, Laurence, 28, a doctor, and Claude, 23, who is studying economics. Both have been kept well out of the political spotlight.

Chirac graduated third in his class from Science-PO. He was automatically considered a likely candidate for ENA, the leading post-graduate institute in France and the sine qua non for any aspiring civil servant. But before that he had to do his military service. After a year at the officers' training school at Saumur he was apparently told he could not be made a major, although he had high enough marks. At the age of 17 he had signed a peace manifesto against nuclear arms which, unknown to him, had been organized by the communists.

So he set off as a humble sub-lieutenant in 1956 to fight in the Algerian civil war. He enjoyed it. "For me, Algeria was the most fascinating period of my life," he wrote later. He was tempted by the idea of a career in the army, but finally returned to Paris, albeit

somewhat reluctantly to start his studies at ENA.

On graduation in 1959 he returned for nine months to Algeria, then still in French hands, to work as the directeur du cabinet of the agriculture minister for Algeria. Back in France he worked without enthusiasm for a time on the nation's accounts at the Cour des Comptes before getting the break in 1962 that was to change his life - he was appointed chargé de mission in the Cabinet of the new Gaullist prime minister, Georges Pompidou, where began the one totally devoted and loyal political relationship of his life. To this day Pompidou remains his only political "hero".

He is vividly remembered by colleagues in Pompidou's cabinet for his good looks, non-conformism, his indefatigable capacity for hard work and his formidable memory. He seemed larger than life, slamming doors, shaking hands, kissing secretaries. "He was like a firework. He took off from all sides - his arms, his legs, his ideas," one former colleague said.

'He will go far' said Giscard

By the age of 34 Chirac had been elected Gaullist deputy in the Socialist stronghold in the Corrèze and had been given his first government post as junior minister for employment. The following year, 1968, he was moved to finance, where he became junior minister to another rapidly rising young politician, Giscard d'Estaing. Chirac was and still is, fascinated by Giscard's intellectual powers. Giscard was impressed by Chirac's dynamism and sense of discipline. "He's a minister who will go far, he'll replace me one day," he said with more prescience than he knew.

On President Pompidou's death six years later, Chirac backed Giscard for the presidency against his former prime minister, Jacques Chaban-Delmas. He was rewarded by being made, at the age of 41, Giscard's first prime minister. But it was to be a short-lived idyll. The two men soon started manoeuvring against each other, distrust and bitterness grew up, and by the summer of 1976 Chirac had quit. He soon set about creating his own power base, remodelling the Gaullist UDR party into his own Rassemblement Pour la République and getting himself elected mayor of Paris.

In the 1981 presidential elections Chirac ran against Giscard and was publicly denounced by his former boss for "premeditated betrayal". However, that has all been conveniently forgotten now, in the light of forming an alliance against Raymond Barre in the two years to the presidential election. For Chirac, the prime minister's office, which he insists he did not really want, is simply a stepping-stone to that ultimate goal.

Chirac's early life is interesting because all his present characteristics were already there - seductive charm, dynamism, infectious zest for life, quick intelligence. He is often likened to a dashing cavalry officer - impulsive, colourful but perhaps a bit of a lightweight, lacking in substance and sober reflection. His critics accuse him of being without conviction or ideals and of changing tack with every shift in the political wind. He has nevertheless proved a first-class administrator of Paris over the past nine years.

After being in front of the other right-wing politicians in the opinion polls during the first three years of the Socialist government, Chirac's popularity suddenly began to slump and in mid-1984 he was overtaken by Barre. A new team of image makers were hurriedly brought in to try to bring out the "real" Chirac: the caring, warm-hearted boss; the cultured lover of Chinese poetry and modern art; the moderate and responsible statesman. The severe, black-rimmed spectacles were changed for softer tortoiseshells; the three-piece suits were downgraded; Chirac was told to slow down, to relax, to smile more frequently on television, to be less aggressive and demagogic.

It has been a partial success, but the other Chirac is still there.

moreover... Miles Kingston

Have group, will press

"And next on Radio Roundup we have Matt Forelock, who is the representative of New Zealand Actors for Pressure Groups. Matt, that is not a group I have ever heard of before."

"No, it was only formed last week."

"And it's not very clear from the title what it actually does. Can you tell us something about the work of New Zealand Actors for Pressure Groups?"

"Certainly. There are quite a few of us New Zealand actors over here in the UK, but unfortunately there aren't many New Zealand parts in plays. What this means is that we don't work all the time."

"I'm with you so far."

"On the other hand, we've noticed that an enormous amount of air time is taken up by spokesmen for pressure groups, and frankly they don't impress us very much as spokesmen for their cause. We think we could do it far better - and it would be good acting work for us."

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now made these three points three times, and I'll make them again if you don't stop me. And from now on, we move on to exotic blooms, because it is said that if plans for the Channel Tunnel go ahead, construction work will destroy the last colony of cucumber orchids in Europe. To tell us more about this rare flower, we have in the studio a representative of Kent Flower Heritage, and your name is... "Matt Forelock." "Good heavens, it's you again. What do you know about cucumber orchids, Matt?" "Three things. They are extremely rare and valuable. Building the Channel Tunnel would kill them. It would be easier to move the tunnel than move the flowers." "Hold on, are you saying that the entire plans for the tunnel should be changed just for a bunch of flowers?" "I certainly am. If you don't ask for more than you expect, you'll never get anything. But these orchids are absolutely priceless. The Channel Tunnel is overly expensive, but it's not priceless. We have to retain some sense of priorities. There, I've made my three points again."





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### A ROYAL ENGAGEMENT

Public pleasure at the engagement of Prince Andrew and Miss Sarah Ferguson has been widespread and unaffected.

Royal engagements naturally arouse warm emotions in the British public. But the rejoicing on this occasion is largely free of constitutional considerations.

It is almost wholly prompted by sentiment, not least the enduring affection of the British people for the young Royal Family.

Less visible than military hardware, less dramatic than nuclear weapons, the safeguarding of the intelligence gathered at the communications headquarters at Cheltenham has to be no less the Government's imperative.

Today the Government has a problem in presenting a coherent position towards GCHQ. But the importance of securing the data that flows through it outranks administrative tidiness, even logic.

Evidence of most of those failings abounds. As recently as last Friday — two full years after the first deadline — dismissal was to be the official fate of staff who failed to give up their union membership.

The fact of union membership at GCHQ, the one thing the Government intended to end, remains. The installation's staff now divide into bewildering categories: people who refused to relinquish their membership and never accepted the proffered £1,000; those who did and have since recanted, but have kept the money; those who did, have recanted, and have repaid the money.

Too often it has presented its schemes in a half-hearted manner. Mr Lawson in his otherwise finely constructed Budget statement certainly did so, perhaps because the Budget is not actually the logical place for them.

Yesterday Lord Young, the Employment Secretary, went some way to restore confidence in the government's approach. By far the most promising part of the new employment package is the new so-called Restart programme which will radically

rather more comfortably than most presentable foreign princesses. The fact that constitutional necessity played little or no part in the match further assures that public that it is truly a love match.

Prince Andrew has not always been so fortunate in the publicity he has attracted. Nor would many young lives, subjected to such intrusive scrutiny, escape embarrassment.

Office regularly and without challenge handle the results of GCHQ's data-gathering. It is not a recipe for good management, nor for that esprit de corps which has in the past given British cryptographic operations a certain quality (and a protection against enemy penetration).

The Government has, in short, made a mess and virtually anything that Sir Geoffrey Howe can now do to cleanse it, however inconsistent, is welcome.

The GCHQ affair has been a sequence of half-measures. The initial identification of problems appeared to confuse security in the wake of the Geoffrey Prime case with continuity in the flow of data, which was jeopardized in 1981 by civil service union action.

Yet after 1981 guarantees against disruption were vital. The soundest guarantee was the militarization of the installation (which given the diverse skills of GCHQ language experts cryptographers may never have been practical).

The Government chose neither. It banned unions without altering the centre's civilian status. It is said that decision was taken against the advice of the centre's own managers and through them the head of the civil service, Sir Robert Armstrong. If so, the civil servants were right. It is now clear that a considerable price has been

change the way in which Jobcentres deal with the long-term unemployed. Hitherto, the Jobcentres have simply been concerned with referring would-be employees to notified job vacancies. Their operation was run on the assumption that the most successful Jobcentre was the one which placed people in jobs most cheaply. There was virtually no counselling.

Last January, however, a pilot scheme was started in nine highly varied areas throughout the country. Its essence was counselling the long-term unemployed, and as the results so far have been distinctly promising, it is being applied to the country as a whole. It can be claimed that, on the basis of this experiment, had the scheme been operable nationwide in January the national long-term unemployment figure would have fallen by 1.1 per cent instead of rising by .1 per cent.

young man of charm, bravery and not a little dash.

If, like most young men, he would benefit from the love and complementary virtues of a sensible young woman, he seems to have found an ideal partner in Miss Ferguson. She is a level-headed and attractive young woman. In the face of sudden fame and the camera, she has shown a sturdy good temper that would be praiseworthy in someone educated from birth to undertake a public role.

Upon their marriage, the young couple will be called upon to perform the secondary duties of royalty. Those duties can be exacting and always require qualities of endurance, patience, kindness and good humour. Strengthened by the partnership of a loving marriage, the Prince and his prospective bride are well-equipped to embark upon that royal treadmill.

paid for the method the government chose. Another half measure: having stated its intention of removing unions, the Government has not followed through. Harsh though it was, the only remedy for recalcitrants was dismissal or transfer. Ditto the re-joiners.

There are inevitably great gaps in outsiders' understanding of the calculations made in this matter. We can only guess at the reasons. It might be the threat voiced by Mr Eric Hammond that members of the EPTU would take industrial action as part of a national day of action. This of course would be illegal secondary action. To bow to such a threat the Government would be suspending every promise made on the labour front over the past seven years.

Perhaps the government has been forced to listen this time to Sir Peter Marychurch, director of GCHQ. It could be that the centre's managers have spelled out an uncomfortable equation between the efficiency of their operations and the fate of the recalcitrant unionists. Perhaps Sir Peter has said that, contrary to ministerial expectations, the issue of union membership riddles still after two years.

Sir Geoffrey's best hope is that the attention of the wider trade union movement will be distracted by the removal of the dismissal threat, and that GCHQ becomes a more pariah issue. Evidently Mr Graham and the civil service union suit in the European Court will not go away. The law might even come to the Government's rescue. Concessions are justified up to the point of and for the sake of restoring to Cheltenham conditions of peace and high staff morale in which the quiet and permanent task of intelligence-gathering will again prosper.

There are Marxists in the Government, yes, but Marxism is an economic theory not a bery. President Ortega has visited Moscow, yes, and Mrs Thatcher, we are told, also hopes to visit Moscow. Yours truly, GRAHAM GREENE, Amble, March 11.

From Mrs J. M. Goldsmith Sir, With reference to the report from your Education Correspondent in today's paper (March 11) resistance to bilingual education in this country is out, as Professor Biku Parekh asserts, "grounded in linguistic parochialism".

Of far more practical help to them, in the long term, would be to offer them more English lessons, not fewer, with English as a second language predominating. Yours faithfully, JOAN M. GOLDSMITH, 24 Windmill Close, Kenilworth, Warwickshire.

### Compensating victims of crime

From Mr John Knight Sir, Your article (March 5), "Help victims — and beat crime" by John Spencer, as well as drawing long overdue attention to the plight of victims of crime, has come just in time to alert those who care about justice to the worsening of the victim's position under the new Crown Prosecution Service.

At present, the victims can, if they are not suffering too severely from shock, contact their local police, and in some cases, gain access to the prosecuting solicitor. Under the new system, "it is not envisaged that the new service will have direct or personal contact with witnesses, and it will be under no duty to make contact with victims."

The Campaign Against Drinking and Driving is now in touch with 250 victim families each of whom has suffered a death at the hands of a drunken driver, and the overwhelming message received from these families is of absolute dissatisfaction with the processes of the law, and the manner in which the charges have been formulated and dealt with by those responsible.

In cases coming before magistrates they have been pre-judged, in secret, by the prosecuting solicitor, and the criminal has escaped justice for a crime very akin to manslaughter. Where cases have gone to the crown court, a charge of manslaughter is often well justified, but is reduced to one of causing death by reckless driving, and is nearly always disposed of by a trivial sentence, in spite of Lord Lane's guidelines of two years' custody as a minimum in serious cases.

If victims are going to continue to be abused in this way by the legal system, it will inevitably become preferable for them to take the law into their own hands, and become criminals themselves. In this way, they will be eligible for all the privileges now being given to the criminal, and they will have the satisfaction of knowing that rough justice has been done if civilised justice is denied them. JOHN KNIGHT, Meadside, Study Camps, Cambridge, March 11.

### Queries for Reagan

From Mr Graham Greene, OM, CH Sir, Isn't it about time that a very big question mark was aimed at President Reagan?

"Why do you persist in calling the Nicaraguan Government a communist government? Wouldn't it be equally true, or equally false, to call it a Roman Catholic government? I can understand and even sympathise with the objections you might have to a Catholic government, but, of course, the support you give the terrorists would be less excusable in the eyes of your countrymen."

How can the Nicaraguan Government be classified simply as communist? The key positions of foreign affairs, health and education and culture are all held by Catholic priests. The official in charge of economic research is a priest. An English priest is organising rural libraries in the countryside.

It is true that the Archbishop is opposed to the present Government but the Church does not belong to the Archbishop, it belongs to the Catholic people, and I watched last December how the population celebrated with a faith and a fervour which I wish I could have fully shared the Feast of the Immaculate Conception.

There are Marxists in the Government, yes, but Marxism is an economic theory not a bery. President Ortega has visited Moscow, yes, and Mrs Thatcher, we are told, also hopes to visit Moscow. Yours truly, GRAHAM GREENE, Amble, March 11.

### Bilingual education

From Mrs J. M. Goldsmith Sir, With reference to the report from your Education Correspondent in today's paper (March 11) resistance to bilingual education in this country is out, as Professor Biku Parekh asserts, "grounded in linguistic parochialism".

Job applications in this country are written in English; children are tested and obtain qualifications in English; internationally the language of science, mathematics, insurance, banking and commerce, is English.

Primary education in this country enables a child to acquire the vocabulary necessary for the study of textbooks, and the preparation for exams, in secondary education. By advocating that children be taught "in their mother tongues for the first two years" Professor Parekh is in fact denying children from ethnic minorities the opportunity to study on equal terms with their peers in secondary school whose mother tongue is English.

Of far more practical help to them, in the long term, would be to offer them more English lessons, not fewer, with English as a second language predominating. Yours faithfully, JOAN M. GOLDSMITH, 24 Windmill Close, Kenilworth, Warwickshire.

### 'Chaotic' introduction of GCSE

From the President of the Secondary Heads Association Sir, This week a delegation of officers of the Secondary Heads Association, representing the majority of the nation's secondary schools' management, went to the Department of Education and Science to urge the Minister, Mr Chris Patten, to postpone the introduction of GCSE for one year.

We went with no political axe to grind; our concern is the total unpreparedness of the education service for what should be the most important and important change in approach, syllabus content and manner of assessment in secondary schools this century.

The Minister gave the rebuttal that he reiterated in his speech at Chester on March 11. When a Minister goes against the considered advice of the heads of schools, the very people on whom he is relying to implement the desired changes, the nation should be made aware of this astonishing situation.

GCSE will go ahead as planned, runs your report (March 12). If the chaotic shambles that we see building up for this autumn is planned, then heaven preserve us from the unplanned syllabus unavailable until too late, option choices for three-year pupils undecided, the consequent inability of schools to make timetables or

order the necessary books and teaching materials, traioing courses 50 per cent unattended — the picture is alarming.

The one crumb of comfort has been the news that more finance will be available to resource the change. So far enough finance to supply each pupil with a couple of modestly priced books has been provided. £100 million is the need, or £30,000 per average school — the cost of one A-level radar plane. If this can be provided, something may yet be pulled from the wreckage.

Yours faithfully, ROWLAND P. BROWN, President, Secondary Heads Association, 107 St Paul's Road, NI, March 19.

### Guessing game

From Dr Julian Verbov Sir, Mr Pettifor (March 13) is mistaken. Multiple choice examination is not new-fangled but a proven and well-recognised test of knowledge. A candidate who relies on guesswork will fail a well set and intelligently marked paper.

The only pin I know mightier than the pen is a cask of 4½ gallons. Yours faithfully, JULIAN VERBOV, 38 Mootair Drive, Liverpool.

### Moves to Rome

From the Reverend Paul McPartlan Sir, One of the signs of our ecumenical times, a remarkable and momentous sign, is the convergence towards recognising the Eucharist as the "heart" of the Church. The following is a statement of no less representative a body than the Faith and Order Commission of the World Council of Churches in its Lima Report of 1982:

As the Eucharist celebrates the resurrection of Christ, it is appropriate that it should take place at least every Sunday. As it is the new sacramental meal of the people of God, every Christian should be encouraged to receive communion frequently (Eucharist, n.30).

To particular, there are now prominent Roman Catholic, Orthodox and Anglican theologians who agree that a central part of our shared heritage is the belief that the Eucharist is not just "one of the things the Church does" but rather is the celebration par excellence of our Christian identity, of our life in Christ.

Those who teach and exercise authority in the Christian community, primarily the bishops, do so essentially to gather people to truth for this celebration and to ensure that its effect on the participants and its witness to the world are not marred by division. For this celebration is unique, because Christ is unique. He is the incarnate Word of God, through whom everything was made and in whom alone all humanity and indeed all creation is reconciled and all worldly divisions transcended. Every Eucharist celebrates and proclaims this fact and

further the unity of all in Christ, the very unity for which we were made.

That is why, in the early Church there was only one Eucharist, presided over by the bishop, in a given town on a given feast. Can we permit ourselves to envisage a reunited Church in which, on Sundays, Christians would gather according to their former labels to celebrate the Eucharist?

Do not the profound reasons why, as Father Edward Yarnold notes (article, March 8), "some ecumenists wish 'one church in one place'" deserve more consideration? He prefers to envisage "a unity of 'sister churches', 'united but not absorbed'". Ought we not all to pray and work for absorption into a Church in which the true sisters will be the local churches which gather for the Eucharist around brother bishops (or their presbyterial representatives), one in each place.

Yours faithfully, PAUL MCPARTLAN, Campion Hall, Oxford.

### Tea at the vicarage

From Mr Jeffrey Archer Sir, Tea parties at the rectory of the Archdeacon of the Isle of Wight (March 14) may sadly be an occasion for violence but, Sir, the sly shades of our spectral curates, vicars and rural deans still dance down our lawn, nor was our house "pulled down many years ago". I am, Sir, your obedient servant, JEFFREY ARCHER, The Old Vicarage, Grantchester, Cambridge, March 17.

### Paying for gas

From Mr J. Chahidi Sir, Like Mr Jones (March 6) I would like to know how the gas board justifies charging us — and presumably millions of other consumers — at least £50 more on our quarterly account than we have ever been charged to in the winter months, based on its new practice of only reading meters every six months. This represents an interest-free loan of enviable magnitude. Yours faithfully, J. CHAHIDI, 22 Lonsdale Road, Oxford.

### Sellafield safety

From the Reverend Stephen Trott Sir, The select committee has articulated the growing public concern about Sellafield, as the scale of its pollution of the Irish Sea has become known, and the necessity for its operations called into question.

British Nuclear Fuels has made claims for the plant's safety which it now seems cannot be regarded as reliable in the absence of hard evidence as to the long-term effects of radioactive pollution of the environment.

For the sake of those who live in the area affected by Sellafield/Windscale, already dimmed by the apparent link with increased leukaemia statistics, the repressing must be stopped. Until there is satisfactory scientific evidence about the potential dangers, there can be no moral justification for continuing the risks.

Yours faithfully, STEPHEN TROTT, 14 Southgate, Hesse, Hull, Humberside.

### Dutch courage

From Mr Anthony R. Fuell Sir, In today's edition (March 5) I was pleased to note an advertisement placed by the Dutch Government inviting citizens of The Netherlands resident in Britain who wish to vote in their country's forthcoming elections to register with their embassy.

How long will it be before the British Government places similar advertisements in the Belgian Press? I find it completely inexplicable that Britons resident abroad — even in member states of

the EEC — should be denied the opportunity to participate in the political process of their home country; and having been effectively disenfranchised for the last four years, I hope that the Government will make good its promise to rectify this situation in time for the thousands of British expatriates to vote in the next general election.

Yours faithfully, ANTHONY R. FUELL, Rue d'Angoussart 18, B-1301 Bierges, Belgium, March 5.

### Satanic drills

From Mr P. A. Faulkner and others Sir, Few would doubt that Corfe Castle, the village and surrounding landscape, form a unique part of our national heritage. Some 200,000 visitors per year are attracted to the castle alone and approximately 500,000 to the village. This small living village, with a population of under 2,000, is already in danger of becoming strangled as it lies in the centre of an area increasingly dominated by oil interests.

Currently the building of a by-pass (for which the local authority has received little or no financial encouragement) and the replanning of the environs of the castle are both being considered. Both issues pose a threat to the very entity they seek to preserve.

This is a key issue, both locally and nationally, and one that we think calls for the care and imagination that produced reports

### ON THIS DAY

MARCH 20 1912 In February, 1911 an Air Battalion of the Royal Engineers was formed. Later that year the Committee of Imperial Defence led by Lord Curzon, Secretary for War, (succeeded in June 1912 by J.B. Seely, later Lord Mottistone), recommended that the country should have a unified Flying Service. In fact two services came into operation in 1912 — the Royal Flying Corps and the Royal Naval Air Service, the former based at Farnborough and Netherwood and the latter at Eastchurch. Our Aeronautical Correspondent was Hubert Walter.

### BRITISH AVIATION. THE NEW FLYING CORPS. (BY OUR AERONAUTICAL CORRESPONDENT.)

The announcements made in Parliament by Colonel Seely and Mr. Churchill on the subject of the new flying organization which is to take the place of the existing Air Battalion deserve far more attention than they are likely to receive from a public whose mind is overshadowed by the coal strike... A NATIONAL AIR SERVICE. Its chief and most obvious merit is that it treats flying as a thing in itself, and not a mere function of any existing arm. Flying is flying, whether it be done by a soldier, a sailor or a mere civilian, and the concentration under one administration of the training of all persons who are qualified and prepared to serve the country in time of war in any part of the world should ensure the attainment of the highest standard alike of theoretical professional knowledge and of practical performance in the air. Details of pay and pensions appear to be not yet fixed, but it is to be assumed that they will be on a special scale and sufficient to induce an adequate supply of officers to volunteer for the corps. With the abolition of the Air Battalion, a transitional makeshift of the unimaginative British type, the way is clear for the formation of a National Air Service to belong to which a man may well be proud. However meritorious may have been the personnel of the Air Battalion, part of the Government are to be congratulated on their recognition that an organization of that kind is altogether inadequate to the aerial requirements of the country.

### THE CENTRAL SCHOOL.

Colonel Seely cleared up the meaning of a loose expression in Lord Haldane's Memorandum, which was published on February 28. The latter stated that at the expense of the Army and Navy School of Aviation officers of both services "shall be taught to fly before proceeding to the separate Army and Navy establishments at which they will be exercised in the more specialized requirements of their respective services." But Colonel Seely in his speech made it quite clear that it is not proposed to use the central school for teaching officers to fly. "They would learn the elements of the art of flying and go to the flying school for the more advanced course." He explained later that it had been settled that officers should learn to fly at private flying schools first, because it was desirable to encourage private effort, and, secondly, because it was thought that there was less risk of accident in the initial stages if this method was adopted. It appears, then, that all officers and civilians who present themselves at the school for their four months' course will already be certificated aviators.

The training of non-commissioned officers and men as well as officers is contemplated—and enlightened and very important innovation—and it seems probable that these may actually be taught to fly at the school. But otherwise the art of flying, pure and simple, will not be taught at the central school any more than commercial drill is taught at the Staff College. What will be taught at the central school will be the things which make the difference between the mere aviator and the military aviator. Much more than the ability to fly is needed before a man can be counted as a useful asset to a military or naval commander. It is the scientific, as opposed to the acrobatic, side of the business which has to be developed—"progressive" flying observation and photography from the air, meteorology, flying by compass, signalling, and the like, as well as mechanics and the principles of construction—and in this the school will supply a training which will be invaluable when, after a course, the aviator joins the military or naval wing of the Service. Nether-Avoo or Eastchurch...

### REASONS FOR SLOW DEVELOPMENT.

It is not clear from the published figures how much money is to be spent this year on actual aeroplanes. Colonel Seely stated that the purchase of 71 had been sanctioned out of the 131 required to complete the scheme. Whether as many as 71 suitable machines will be procurable this year seems doubtful. The obstacle is not expense. Both Colonel Seely and Mr. Churchill declared that the Government were determined that money should not stand in the way of any necessary steps. It is the far greater difficulty of getting delivery of machines in which men can have confidence and which are really suitable for military purposes.

### Top chunks

From Dr M. P. Stewardson Sir, Perhaps Mrs Keenan (front page, March 13) could re-label her marmalade "Redbrick"? Although that might not go down too well in Harrods and Fortnum and Mason. Yours sincerely, MICHAEL STEWARDSON, Oddy's Piece, 2 Chapel Road, Dorset, Bridgwater, Somerset.



THE ARTS

Television  
Unlucky families

Divorce exists as an institution not because we are notably more fickle and inconstant than our forebears but because we live so much longer, deprived of early widowhood, the modern husband resorts to serial polygamy.

Out of Court (BBC2) introduced its studio discussion of the subject with filmed reports of two victims: a woman who found herself having to pay her own costs when attempting to enforce a maintenance order; and a man whose former wife has successfully denied him his rights of access to their children - now, with heavy pathos, he is reduced to keeping in touch by dedicating sentimental records to them on local radio.

In order to rationalize the provisions of divorce judgments, the Lord Chancellor's office has prepared a working paper which recommends setting up family courts along the lines of the Australian model, where informal hearings seek to dispel the traditional notion of apportioning blame. Immensely popular when first introduced on the back of a new law which provided a single requirement for divorce (12 months' separation), the system there has brought about an alarming backlash in that several family-court judges have been attacked with bombs, presumably by aggrieved former customers who ended by resenting the very liberalization which was designed to help them.

Perhaps the heart of the problem is the modern, romantic idea of married love; we tend to regard happiness as a birthright rather than something that requires application and a measure of good luck. The low-life characters of Channel 4's late-night Brazilian comedy *The Double Death of Quinzio Berra d'Agua* had their own recipe: a bottle of hooch and a complaisant whore.

In this sometimes heavy-handed black comedy, the degraded civil servant of the title managed to outdo W.C. Fields in actually dying after drinking a glass of water, and then favoured the rest of the proceedings with a hearty smile as his paroled corpse was borne through the streets of Bahia, on a last night out, before returning to his unnatural element by falling into the heaving sea. At times the play resembled an alternative travogue for the seedy side of Brazilian life, with character and development not getting much of a look in. But the Portuguese for "shrews" sounds absolutely splendid.

Martin Cropper

Theatre

Passionate trial of life's realities

Made in Bangkok Aldwych

The Bangkok of Anthony Minghella's title combines simultaneously a place on the map and a place in the mind. It is the latest manifestation of the faraway country where British dramatists have traditionally let loose their ugliest fantasies, the difference being that, instead of exhibiting a supposed pack of filthy foreigners (as with the Jacobean), Mr Minghella is out to pin the blame where it belongs. If Bangkok is a city where any forbidden dream can come true and where sweatshops flourish with undiminished Victorian vigour, it is because the West has debauched its people into that condition.

The play follows a group of five English tourists on a stopover in Bangkok en route to Hong Kong. We meet them hanging around an airport carousel, and revealing themselves through the frayed nerves of a punishing flight and a baggage-claim hold-up.

There are a loud-mouthed fashion salesman and his gentlemanly boss; a distracted electronics executive and his composed wife; and Edward, a Lancashire dentist working in Hong Kong refugee camps, who is keen to show off his respect for the Thai people and contempt for his insular fellow passengers. As things stand at the end of the scene, the party breaks down into those who take a cultivated interest in an exotic spot, those who want human contact with its inhabitants

and those whose tongues are hanging out for the Thai fleshpots.

The plot Mr Minghella goes on to develop could just as easily have been reworked as farce. With the aid of one identical bedroom (an exercise in the Hilton Far Eastern manner by John Gunter) each of the three groups set about satisfying their own clandestine requirements, with mutually compromising meetings down in the lobby with the aid of obsequiously clanger-dropping hotel staff and an unreliable lift (always a sure-fire comic property). In fact there are virtually no laughs in the piece, and its atmosphere is set by the blown-up photographs of massage-parlour advertisements and the ominous drum intrude in Michael Blakemore's production.

What the action does accomplish is largely to demolish the preconceptions of the opening scene, so as to show that those who frankly admit their appetites are pretty harmless, while those who conceal fantasies under cover of indifference or moral superiority are the real bringers of pain and danger. It would have been better for them and for society, the play implies, if such places as Bangkok did not exist. "Where does it belong, a fantasy?" the wife demands. "Because out here in the open it's terrible. And it's terrible borted up."

That sounds as though Mr Minghella was writing, evenhandedly, but the overwhelming impression of *Made in Bangkok* is of a high moral didacticism which extends to extremely manipulative



Pharisee who finally submits to passion: Peter McEnery's memorable performance, with Felicity Kendal

characterization. The treatment of Gary, the salesman, as a coarse phallus-obsessed lout, incapable of seeing a model taking her dress off without springing to his feet, is so chained to stereotype and pushed to such unspeakable lengths by Christopher Fulford that it is hard to see how the rest of the company go through the motions of tolerating him. This, as it turns out, is Mr Minghella's way of exposing the real ghoul - Stephen, the bashful executive, who takes a night off from the wife to visit the massage parlour, and then engages a pair of bedroom girls whom he leaves tied up when

the fire-alarm sounds. In him we witness the birth of a sadist. In Edward we witness a parallel and sadder case of the birth of homosexual love when, after establishing a firm friendship with a Thai pimp, he then ruins it by offering him money for an hour in bed. Peter McEnery's performance in this role is the most memorable part of the show: a bony, sexless, gauche Pharisee finally submitting to the passions he has up to this moment escaped. Felicity Kendal and Paul Shelley as the married pair communicate the sense of furtive non-communication and temporary

release that still leaves the nature of their past marriage unexamined; they are not helped by Mr Minghella's discovery that, under emotional stress, the speaker's syntax is apt to break up - a trick which he then works to excess. The production itself is a model of the small significant moments in which this director excels; and, failing the return of Peter Nichols, the play offers a thoughtful, morally impassioned examination of how we live now, of a kind too seldom seen recently in London.

Irving Wardle

Dance

Entertaining eccentricities

One Train Can Hide Another Northcott, Exeter

The Dance Theatre of Rennes in Brittany, directed by Gigi Caciuleanu, has an eccentric, amiable, entertaining character all its own. This week it is back at the Northcott Theatre, Exeter, where it made its British debut three years ago, this time with a single long work called *One Train Can Hide Another*.

A programme note explains the title with the analogy of leaning on a level-crossing gate to contemplate the trains of life. What Caciuleanu is after, as I understand it, is to use the diversity of his own or anyone else's cultural experience as the pretext for putting together many contrasted elements and looking for some

pattern within them. So the musical basis of the piece is a collage ranging from medieval songs to a comic blues, from Rossini's *Figaro* to the sounds made by whales, from spoken words to flamenco.

The movement is equally diverse. One moment the whole cast is miming to Charles Ives's song about "Waiting for the op'ry", the next minute they are crudely masked like *commedia dell'arte* characters in an enigmatic drama. Sometimes the contrast comes within a single dance, as when Claudine Orvain first instructs her partner, with much lewd innuendo, in what looks a comically awkward bit of partnering until, repeated smoothly to part of that choreographically ubiquitous Albinoni *Adagio*, it is transformed into romantic innocence.

There is much comedy in

the piece, but there are also moments of quiet, lonely stillness. The climax is purely choreographic, a marvellously gentle, fluent solo for Ruxandra Racovitz to a Chopin *Barcarolle*, imaginatively responsive to the music's shifts of mood and pattern, using her exceptionally precise skills with casual grace.

Caciuleanu's own easy virtuosity and humour find expression in several solos, and he puts the personalities as well as the skills of all his dancers on display. It occurs to me in retrospect that, in his entirely different way, Caciuleanu comes nearer to Pina Bausch's aim of presenting dancers primarily as people than any of her would-be imitators. Yet while watching his work one sees it only as something entirely individual.

John Percival

LPO/Tennstedt Festival Hall

Klaus Tennstedt came back to London in triumph on Tuesday. Mahler's savagely pessimistic Sixth Symphony is not the obvious choice to celebrate a conductor's return to good health - quite the opposite, given its compositional circumstances. But a performance in this heroic mould could only have a therapeutic effect on those who played it and those lucky enough to listen. The London Philharmonic has welcomed back its principal conductor in magnificent fashion.

There was not an ounce of indulgence anywhere. In the first movement Tennstedt maintained an almost brutal momentum from those first thundering bass notes onwards. Mahler's contrapuntal textures were crystallized; even the expansive second subject (usually a signal for relaxation) was kept taut and lean,

fect nourishment for his innovations; now Surman, on whose philosophy Coltrane made an early and indelible imprint, clearly relished the chance to feast from the source.

As with so much jazz in the post-Coltrane style, there were passages in which nothing much happened except the expression of physical energy and the exercising of extended techniques (the latter being something at which Mangelsdorff, who has a repertoire of extraordinary timbral distortions and seemingly impossible multiphonics, is notably adept), but an out-of-tempo piece by Holland distilled a rare pensive beauty, and a surprising medium-tempo version of Ellington's "Prelude to a Kiss" drew from Surman's baritone saxophone a wonderful solo full of lively ideas and paced with a relaxed authority.

Luckily, the Radio 3 microphones were on hand to capture a true musical summit-meeting; it is doubtful that they could have done much with the stars of the festival's opening night, the riotous Loose Tubes, whose performance was even more kaleidoscopically dazzling than usual, encompassing hymns, reels, bebop mania, electro-pop, mariachi brass and the sort of jazz-funk invented to provide a soundtrack for theme pubs.

Richard Williams

Concert

Phantastes/Other Voices The Place

It was really a choice of having your psychology Jung or Freud. Paul Barker's *Phantastes* was an adaptation of the fantasy novels by George MacDonald to make a dream-play out of Maeterlinck or Strindberg, with a young man lost in a forest where he encounters figures with names like *The White Lady*, *The Shadow* and *The Maiden of the Spheres*. Richard Hawkins' *Other Voices* was a setting of poems from Rilke's *Das Buch der Bilder* to make a sequence of scrying monologues of alienation.

Quite why the mere mention of music-theatre should produce these great washes of *Anger* is an interesting point. Obviously it has something to do with the long shadows thrown by *Pierrot lunaire* and *The Soldier's Tale*, the latter an evident influence on Hawkins. But perhaps more deeply it is the dislocation of the medium, its estrangement from the conventional worlds of opera, chamber music or straight play, that is bound to produce a dislocated expression.

Paul Griffiths

Music-theatre

As a result, it is a form that is appropriate only under very special circumstances, which obtained 20 years ago but seem not to now. Maybe the Modern Music Theatre Troupe will prove me wrong about that, but I have to doubt it when the intensity of these productions by them was so much more in the performance than in the material.

*Phantastes* was cunningly staged on a tiny budget by Christopher Newell to provide maximum magic, and boasted an excellent central performance by the young baritone John Oakley-Tucker. One wished he had been given something better than this grey arioso with faint echoes of Britten. The score was feeble, though one has to approve the association of the beguines with the devil.

Hawkins's music for a mixed nonet was a great deal more assured: if it had not been, it could hardly have sounded so strikingly Stravinskian at times. But again it was the energy of the actor-singers that counted, with Sian Woodling, Joan Upperton and James Meek tearing their hearts out over the thing. There are further performances tonight and on Saturday.

Paul Griffiths

A harassed committee meeting today serves to highlight some of the problems of the GLC's abolition, as Nicholas Shakespeare reports

Minute stakes

This is a tale of chaos, confusion and haste. It is caused by the abolition of the GLC and it concerns the funding of voluntary arts organizations in London - in particular a much-needed sum of £2 million. According to repeated ministerial assurances, worthwhile voluntary projects will not be harmed as a result of abolition. A variety of schemes have been set up to administer replacement funding. It is the largest of these, the London Boroughs Grant Scheme - known as the Richmond Scheme - which concerns us here.

Just to sketch out its history is to enter a plot scribbled by Kafka, interpreted by Bugsy and rewritten by Jeffrey Archer. The refusal of Labour boroughs to take part at all set the scene early on; it was not until mid-October that the 33 members of the committee, one from each borough (comprising 19 Tories, 13 Labour and one Liberal), met for the first time. In November they met again to consider the budget. The Tories opted for a sum of £20 million, Labour £35 million and the Tory member for Sutton, Councilor Edward Trevor, for a sum of £2 million.

The first agreed figure was £24.64 million for London-wide voluntary organizations previously funded by the GLC, of which arts organizations formed a quarter. The figure was passed by 16 votes to 15. The figure turned out to be a non-starter anyway because two-thirds of the boroughs needed to ratify it.

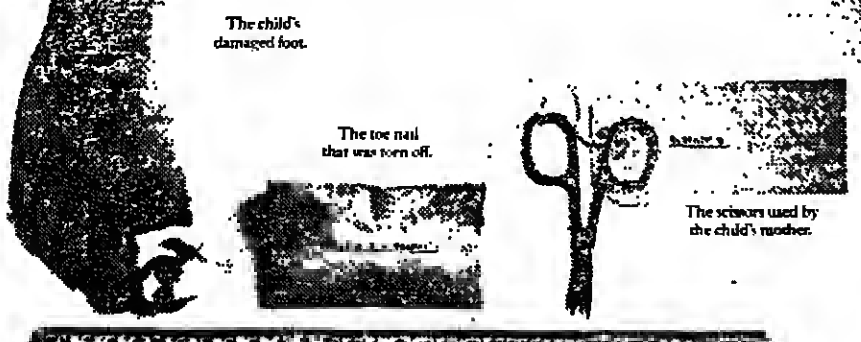
At a specially-convened meeting on January 13 a new figure of £27 million was proposed - despite a recommendation from Gerald Oppenheim, director of the Grants Unit, of £28.24 as a bare minimum. Not until January 30, when the budget was finally agreed, could the committee consider a single grant application.

Christmas, Oppenheim had sat in solitary splendour sifting through applications for 1,100 organizations. Of these, 700 were previously funded by the GLC. Aided by two seconded clerical employees, he calculated that, were each currently funded project to be considered by the end of the financial year, the committee would have one minute per application. By the deadline of April 1 the committee will have only decided on some 180 of the 700 previously funded. A new candidate has no hope at all of being considered by then.

With about £2 million for the arts, the Richmond Scheme will not be administering the lion's share of arts funding in London. Nevertheless it cannot even consider its applications until the Arts Council, hand in moist hand with the Greater London Arts Association, have negotiated borough by borough. This has meant that at today's committee meeting Oppenheim will be empowered to give out three months of contingency funding to those currently funded who have not heard about their application by April 1. He promises to be sending out a lot of letters.

Unable to cope with what already existed, the Richmond Scheme has not even looked at new initiatives. Far from maintaining the dynamism of the voluntary sector, it might be symptomatic of what is stifling it.

It wasn't the Gestapo in 1942. It was the child's mother in 1985.



Because he had received a poor school report, a nine year old boy had a toe nail ripped out by his mother.

She did it with a pair of scissors. She did it in a town in England. And she did it recently.

Forty years ago, this kind of barbarity went by the name of 'war crime' or 'atrocitiy'

Today it beggars description.

The threat of similar mistreatment hangs over many children. They desperately need someone to protect them.

That's often the NSPCC. We have to work very hard. And we can't do it for nothing.

£15.48 can protect a child for 2 weeks.

There are more than 52,000 children being helped by the Society in a year.

You can help them by sending what you can afford to the NSPCC using the coupon below.

Remember, our struggle did not end forty years ago. We're fighting the battle against child abuse every day; and it costs money.

I want to help protect a child and enclose my cheque or postal order for: £15.48 £30.96 £46.44 £61.92 £77.36 £92.84 £108.28 £123.76 £139.24 £154.72 £170.20 £185.68 £201.16 £216.64 £232.12 £247.60 £263.08 £278.56 £294.04 £309.52 £325.00 £340.48 £355.96 £371.44 £386.92 £402.40 £417.88 £433.36 £448.84 £464.32 £479.80 £495.28 £510.76 £526.24 £541.72 £557.20 £572.68 £588.16 £603.64 £619.12 £634.60 £650.08 £665.56 £681.04 £696.52 £712.00 £727.48 £742.96 £758.44 £773.92 £789.40 £804.88 £820.36 £835.84 £851.32 £866.80 £882.28 £897.76 £913.24 £928.72 £944.20 £959.68 £975.16 £990.64 £1006.12 £1021.60 £1037.08 £1052.56 £1068.04 £1083.52 £1099.00 £1114.48 £1129.96 £1145.44 £1160.92 £1176.40 £1191.88 £1207.36 £1222.84 £1238.32 £1253.80 £1269.28 £1284.76 £1300.24 £1315.72 £1331.20 £1346.68 £1362.16 £1377.64 £1393.12 £1408.60 £1424.08 £1439.56 £1455.04 £1470.52 £1486.00 £1501.48 £1516.96 £1532.44 £1547.92 £1563.40 £1578.88 £1594.36 £1609.84 £1625.32 £1640.80 £1656.28 £1671.76 £1687.24 £1702.72 £1718.20 £1733.68 £1749.16 £1764.64 £1780.12 £1795.60 £1811.08 £1826.56 £1842.04 £1857.52 £1873.00 £1888.48 £1903.96 £1919.44 £1934.92 £1950.40 £1965.88 £1981.36 £1996.84 £2012.32 £2027.80 £2043.28 £2058.76 £2074.24 £2089.72 £2105.20 £2120.68 £2136.16 £2151.64 £2167.12 £2182.60 £2198.08 £2213.56 £2229.04 £2244.52 £2260.00 £2275.48 £2290.96 £2306.44 £2321.92 £2337.40 £2352.88 £2368.36 £2383.84 £2399.32 £2414.80 £2430.28 £2445.76 £2461.24 £2476.72 £2492.20 £2507.68 £2523.16 £2538.64 £2554.12 £2569.60 £2585.08 £2600.56 £2616.04 £2631.52 £2647.00 £2662.48 £2677.96 £2693.44 £2708.92 £2724.40 £2739.88 £2755.36 £2770.84 £2786.32 £2801.80 £2817.28 £2832.76 £2848.24 £2863.72 £2879.20 £2894.68 £2910.16 £2925.64 £2941.12 £2956.60 £2972.08 £2987.56 £3003.04 £3018.52 £3034.00 £3049.48 £3064.96 £3080.44 £3095.92 £3111.40 £3126.88 £3142.36 £3157.84 £3173.32 £3188.80 £3204.28 £3219.76 £3235.24 £3250.72 £3266.20 £3281.68 £3297.16 £3312.64 £3328.12 £3343.60 £3359.08 £3374.56 £3390.04 £3405.52 £3421.00 £3436.48 £3451.96 £3467.44 £3482.92 £3498.40 £3513.88 £3529.36 £3544.84 £3560.32 £3575.80 £3591.28 £3606.76 £3622.24 £3637.72 £3653.20 £3668.68 £3684.16 £3699.64 £3715.12 £3730.60 £3746.08 £3761.56 £3777.04 £3792.52 £3808.00 £3823.48 £3838.96 £3854.44 £3869.92 £3885.40 £3900.88 £3916.36 £3931.84 £3947.32 £3962.80 £3978.28 £3993.76 £4009.24 £4024.72 £4040.20 £4055.68 £4071.16 £4086.64 £4102.12 £4117.60 £4133.08 £4148.56 £4164.04 £4179.52 £4195.00 £4210.48 £4225.96 £4241.44 £4256.92 £4272.40 £4287.88 £4303.36 £4318.84 £4334.32 £4349.80 £4365.28 £4380.76 £4396.24 £4411.72 £4427.20 £4442.68 £4458.16 £4473.64 £4489.12 £4504.60 £4520.08 £4535.56 £4551.04 £4566.52 £4582.00 £4597.48 £4612.96 £4628.44 £4643.92 £4659.40 £4674.88 £4690.36 £4705.84 £4721.32 £4736.80 £4752.28 £4767.76 £4783.24 £4798.72 £4814.20 £4829.68 £4845.16 £4860.64 £4876.12 £4891.60 £4907.08 £4922.56 £4938.04 £4953.52 £4969.00 £4984.48 £5000.00

NSPCC

THE CASE QUOTED HERE IS A TRUE EXAMPLE. SOME DETAILS HAVE BEEN CHANGED TO PROTECT THE IDENTITY OF THE CHILD

MARRIOTT HOTELS: AN INTRODUCTORY OFFER.

To introduce you to our European five star hotels, we offer these special rates per night for a double room on Friday, Saturday or Sunday nights (maximum two people per room) until 1st June 1986.

As further food for thought, we're offering you special prices in the restaurant too. The introductory offer does not apply to groups and is subject to our having rooms available. Please make advance reservations.

AMSTERDAM £55 (inclusive) PARIS £72 (+15% service) LONDON £65 (+15% VAT)  
For reservations call and ask for "the Marriott Special Introductory Weekend Rate." LONDON (01) 439 0281.













# GENERAL APPOINTMENTS

## OVERSEAS PRESS SERVICES TRANSLATOR - (SPANISH)

London

The Foreign Languages Section translates, and commissions from freelance translators, the translation of the COI's overseas press material in a range of foreign languages, particularly French, Spanish and Arabic.

You would translate a variety of technical or specialist texts from English into Spanish for information or publicity purposes and would revise the work of other translators.

You must be of Spanish mother-tongue or equivalent standard; have competence in English equal to or approaching that of an educated native speaker and have experience as a professional translator, preferably of technical material. Knowledge or experience of industry, international institutions, and the information media would be an advantage. You must be a British or Commonwealth citizen.

Salary: (under review) as Information Officer £10,260-£12,630. Starting salary according to qualifications and experience. Promotion prospects.

For further details and an application form (to be returned by 23 April 1986) write to Civil Service Commission, Alenon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 488561 (answering service operates outside office hours). Please quote ref: G(3A)634.

The Civil Service is an equal opportunity employer



## THE PHARMACEUTICAL SOCIETY OF GREAT BRITAIN HEAD, EDUCATION DIVISION

The Pharmaceutical Society of Great Britain is the registration authority and professional body for 35,000 pharmacists, and is located in a modern London building on the South Bank next to Lambeth Palace.

Applications are invited from graduates for the position of Head of the Education Division within a major Department of the Pharmaceutical Society concerned with professional development. The Department also includes divisions dealing with pharmacy practice and the organisation of the Society's activities. The Education division is concerned with the Society's approval of U.K. pharmacy degrees, liaison with pharmacy schools and students, careers activities, pre-registration practice experience, all aspects of continuing education and the Society's support of postgraduate research. Significant development of the pre-registration experience and continuing education activities is intended. The Society is currently funding a project investigating continuing education activities is intended. The Society is currently funding a project investigating continuing professional education by distance learning methods.

A pharmacy graduate will be preferred but, more importantly, applicants should have had considerable educational experience, preferably involving current techniques and technology. A related qualification would be advantageous. It is expected that the successful applicant will be under 45 years of age, with the ability to communicate effectively and manage efficiently.

The salary to be offered will be between £16,311 and £20,124 per annum (including London Weighting Allowance), depending upon experience. The opportunity also exists for earnings to eventually increase to £23,934, if performance is significantly above average. Benefits include free life assurance and a contributory pension scheme.

Application forms and a job description are available from the Deputy Secretary, The Pharmaceutical Society of Great Britain, 1 Lambeth High Street, London SE1 7JN. The last date for receipt of applications will be April 18th 1986.

## FINANCIAL SERVICES

LONDON

Salaries to £28K plus car

Touche Ross & Co, one of the world's largest and most progressive firms of Chartered Accountants, is experiencing significant growth in the demand for its Audit and specialist Audit Services.

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Applicants should be Chartered Accountants, aged up to 35, with relevant experience in public practice, in financial institutions or in the corporate finance department of a large corporation.

Career prospects for ambitious candidates with partnership potential are excellent.

Write or phone now to Raymond Hurley for more information at:-



The Business Partners

Touche Ross & Co.  
Hill House, 1 Little New Street, London EC4A 3TR.  
Telephone: 01-353 8011

## Assistant Private Secretary

to the

Lord Mayor of London

c.£18,000 pa.

This is a senior position within the Lord Mayor's Household with principal responsibility for assisting the Private Secretary in a number of distinct and important duties, and deputising for him in his absence.

In line with this, specific tasks will involve dealing with Mayoral correspondence, committee work; the smooth and efficient running of the Secretariat and overall administration; the control and development of some 50 staff; the preparation of annual estimates and long-term estimates; the control of all Mansion House accounts; liaison with Corporation Departments on the maintenance, repair and refurbishment of the Mansion House.

The successful applicant will have the competence to fulfil these and other duties to a high standard and the capability to act for the Private Secretary when necessary. A good standard of education must be complemented by proven success in both administrative and personnel fields, with experience of ceremonial.

Some extended hours, working occasionally at weekends, can be anticipated. Preferred age range: 45-55.

The post carries a salary of around £18,000 pa, together with the usual range of benefits.

Applications, including a full curriculum vitae, should be made in writing, by Monday 7th April 1986, to The Private Secretary to the Rt. Hon. The Lord Mayor, Mansion House, London EC4N 8BH.

## Plastics Industry

Perstorp Ferguson is a subsidiary of a major Swedish plastics and chemical group.

### Business Manager - Resins Division

From £18,000 + car County Durham  
This key position, vacant due to internal promotion, offers profit responsibility for a complete business area within the company. Currently manufacturing the most phenolic and melamine resins for cap and other use and external sale, the requirement is to develop both the production resources and commercial aspects of the business. Applicants, aged 30-45, with appropriate industry experience and proven commercial acumen, should contact the company for further details. It is envisaged that the successful candidate will have degree qualifications in a relevant science.

### Sales Engineer - Electronics Division

Attractive salary + car Home Counties/South  
The division, a leading supplier of copper-clad and unclad industrial laminates to the electronics and pcb industries, wishes to recruit a Sales Engineer to take responsibility for the sale of our complete product range. Applicants over 25, with appropriate further educational qualifications, preferably with experience of the pcb or related industries, and interested in commencing or developing a sales career in a dynamic fast-moving environment.  
Apply with full cv to: Mr T R Battersby, Company Secretary, Perstorp Ferguson Limited, Aycliffe Industrial Estate, Newton Aycliffe, Co Durham DL5 1ET.



## Joinery Industry

BJ Joinery Ltd, part of Serek Wood AB, a consortium of major Swedish sawmills, is a leading UK joinery manufacturer. Continual sales growth and reorganisation has created the following opportunities:

### Production Managers (2 posts)

Castle Hedingham  
One post is for our Special Window Division and the other for our Kitchen Unit Division. Must have proven management and technical ability in batch or flowline environment. Background in joinery or furniture industry an advantage.

### Sales Representatives (4 posts)

Areas - various  
Three posts for joinery sales team. Area 1) Manchester, Cheshire, Gwynedd, Cwyd; Area 2) Beds, Bucks and NW London; Area 3) Derbys, Notts, Lincs, Leics, Warks, Solihull & Coventry. Experience in selling to large developers, builders merchants and local authorities. Joinery background preferred. The fourth post will cover the region of North England. Technical credibility required. Will also be responsible for the design and marketing of new products. Attractive salaries and benefits. Sales posts include car + commission.  
Write enclosing cv to: Mike Reed, Personnel Manager, BJ Joinery Ltd, Castle Hedingham, Essex CO9 3EP.

## Sales Engineer

Aerospace & Defence

Very competitive salary + car  
Moog Controls Ltd is the autonomous UK division of Moog Incorporated, the world's leading designer and producer of electro-hydraulic control equipment for the aerospace and other high technology industries. We are design innovators in the field of servo valves, servo actuators and electronic control systems, and business is very good. We wish to recruit a high calibre individual to provide impetus to the drive for increased sales in this competitive sector throughout the UK and abroad. You will need to be a qualified engineer, aged 24-33. Reasonable aerospace experience with specific knowledge of servo systems would be very desirable. Some previous sales experience whilst helpful is not essential. Of prime importance is the ability to identify new business opportunities, to interpret customers' needs and to have confidence that you can sell given the opportunity. The salary is very competitive and there are excellent fringe benefits. Comprehensive relocation assistance will be given where appropriate.  
Please write or telephone to discuss salary requirements and for an application form to: Mr M McLure, or Mrs C Harrison, Moog Controls Ltd, Ashchurch, Tewkesbury, Gloucestershire. Tel: (0684) 296600.



## Electronic Design Engineer

JSB Electrical Limited have a vacancy for a Design Engineer with experience in tower design, battery charging, fire detection or related fields. Qualified to degree, HND or equivalent. Candidates must be self-motivated and capable of working on their own with a minimum of supervision. Our policy is for engineers to follow a project through to completion. JSB are a rapidly expanding company situated in rural Cheshire with a modern factory. A comprehensive remuneration package including life assurance, permanent sickness benefits and pension scheme, together with relocation expenses (where appropriate) is available.  
Please apply in writing to: D J Smith, Managing Director, JSB Electrical Limited, Manor Works, Manor Lane, Holmes Chapel, Crewe, Cheshire CW4 8AB.

## TRAINEE RECRUITMENT CONSULTANTS

LONDON AREA £NEGOTIABLE

Accountancy Personnel is the market leader in the specialist recruitment of Accountants and their staff at all levels in commerce, industry and public practice. Committed to sustained growth, we offer sound training leading rapidly into an exceptionally progressive career structure with all promotion from within, providing stimulating and rewarding responsibilities.

To join one of our successful professional teams you should be 21-30, self motivated and well educated, ideally (but not essentially) with some accountancy knowledge.

Contact The Personnel Manager on:

01-828-6004

Accountancy Personnel,  
1 Glen House, Stag Place,  
London, SW1E 5AD.

## PERSONNEL/TRAINING OFFICER

Required for Fraternal Benefit Company in SE London with approx. 110 staff. A challenging opportunity with interesting and varied duties. Salary £10,000 pa.  
Tel: Mr Hayward 01-703 5575

## Production Superintendent

Five figure negotiable salary Norfolk

Travelon is a successful £5m multi-million international company devoted to the design, development, manufacture and distribution of a range of life-saving medical care products. A Production Superintendent is sought for the 2-10pm shift. Responsible, through Production Supervisors, for controlling a large fast growing team of production operatives within a high-tech clean-room environment to tight manufacturing targets, you will need a sound management/supervision background ideally in the food, pharmaceutical or brewing production environment. Aged 24-35, you should have a degree or equivalent in a scientific discipline and be seeking your next career move. The company offers a comprehensive and wide range of benefits including relocation assistance. Salary will not be a limiting factor in appointing the right person.  
Phone: Diana Campbell, PER, Norwich.  
on (0603) 617426, for an application form.



## Assistant General Manager

£12,000-£15,000 + car North Cants

Huntingdon based adhesive tape company, are looking to strengthen their management team with creation of this new position. Initial responsibility will include finance, production management and office systems development. However it is anticipated that the post will quickly develop into a key management role. Candidates aged 25-32 educated to at least 'A' level standard, should have financial and sales and marketing experience in a commercial environment. Essential qualities sought include: drive and determination, and a strong desire for success. Excellent career prospects.  
Please write with full cv to: Mr K Mellor, Limpet Tapes Ltd, 1 Southill Road, Huntingdon, 9A George Street, Huntingdon, Cambs PE18 6BD.

## Systems Analyst/Programmer

£10,500-£13,000 + benefits Suffolk

Recently transferred to private ownership we are a respected and successful company in shipbuilding and electrical work. Applicants, ideally degree or HNC with experience in mechanical engineering and knowledge of analysis/programming using TME and Range COBOL on ICL, ME-9 equipment, i.e. an advantage. Supervising staff and giving technical advice and guidance to management is essential.  
Send cv to: Anne Daniels, Personnel Assistant, Brooke Marine Limited, Heath Road, Lowestoft, Suffolk NR33 9LZ.



## Graduate

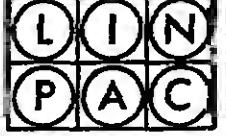
c£12,500 Corby

Avon Cosmetics, one of the world's leading cosmetics companies, are looking for a highly motivated graduate with accounting experience to be responsible for the day to day control of their credit administration and marketing coordination department. Responsibilities of the department are diverse with considerable involvement in the operational aspects of our business. Consequently, at least three years' experience within a fast moving, highly computerised environment is essential, together with excellent communication and interpersonal skills. You will be expected to achieve demanding, yet realistic goals within an agreed budget and contribute effectively to the future of our business. The salary will depend on the level of experience and will not be an obstacle to the candidate who matches our requirements. A comprehensive benefits package including non-contributory pension scheme, health insurance, and free life assurance is offered. Relocation assistance will be available. If this is the career move you are looking for:  
Please send a comprehensive cv to: Mr C Young, Personnel Officer, Avon Cosmetics Ltd, Earbrees Road, Corby, Northants NN17 2AL.

## Sales Representative

Corrugated Packaging South East

Our company is part of a large international packaging group which continues to expand successfully despite the recession. We are now seeking an experienced Sales Representative for a territory in Greater London and adjoining counties North of the Thames. Applicants should be able to demonstrate the ability to succeed in a highly competitive market, preferably in the packaging or allied industries, and be seeking opportunity for advancement on merit with a profitable group which sees commitment and determination as key factors in achieving high performance. Salary will reflect both the importance of the position and the calibre of the individual, other benefits include a company car and pension scheme.  
Send cv to: Mr P Wilkinson, Lin Pac Corrugated Cases, Richmer Road, Erith, Kent DA8 2FN.



## Technical Manager

Wiltshire

To recruit and lead a small team of professionals providing technical support to our microcomputer franchised stores. The position also involves product evaluation and assessment of market trends. The successful candidate will be fully conversant with the integration of micro/super micro systems and office communications and have a detailed knowledge of LAN/Novell User technology.  
Send full cv to: Pauline Morgan, PER, 62-64 High Street, Southampton SO9 2EG.

## JOB HUNTERS

For a free job hunting information pack, and weekly details on the recruitment market place including over 450 new jobs, please telephone 011 200 0200 or write to PER, (EP) Five-William House, 2-4 Victoria Gate, Sheffield S1 4BT. For all positions in this category applications are invited from both men and women.

## Sales Opportunities

Sika Ltd are proud of their excellent reputation as formulators and manufacturers of a wide range of products for the construction industry. To maintain our position, and increase our market share we wish to appoint the following candidates who should be self-motivated, professional sales persons with a proven track record.

### Technical Sales Representative

Neg salary + car Oxon/Bucks/Beds/Herts  
The successful applicant for this position will cover the above area, and a knowledge of scalants, epoxy products, polymer mortars or concrete admixtures is desirable. Please write to Ken Lea, Sales Manager, at the address below.

### Technical Sales Representative

Joint Sealant Division

Competitive salary + car Home Counties

For the development of sales of polyurethane and joint sealants we wish to appoint a professional sales person to cover Surrey, Kent, Hampshire and Berkshire. A knowledge of joint sealants desirable. Please write with cv to Ted Crossdale, Sales Manager (Joint Sealants Division) at the address below.

Candidates applying for the above positions should have at least three years' sales experience in the construction industry, coupled with the ability to communicate with specifiers, contractors, on-site buyers and engineers. Successful applicants, aged 25-45, will receive an attractive salary, a company car, and other company benefits.

Sika Limited, Watchmead, Welwyn Garden City, Hertfordshire AL7 1BQ.



## Sales Manager

c£12,000+comm+car England & Wales

My client is a leading manufacturer of domestic electrical appliances. This new appointment has been created in order to develop new sales outlets. You will be responsible for identifying and contacting potential distributors, electrical wholesalers, and home improvement stores, and also for negotiation of sales contracts and subsequent servicing of the new accounts. Applicants must be experienced in selling electrical goods and have established contacts.  
Send full cv to: Jane Parker, PER, Bankfield House, 163 New Union Street, Coventry CV1 2PE. Please list any company to whom you do not wish your application to be forwarded.

## Sales Executives - CIM

Negotiable salary + car Nationwide

A successful specialist company established in 1970, we are actively involved in monitoring and computer-integrated manufacturing. As systems integrators, our services include sensing, communications, applications/integration software and total CIM turnkey systems. With worldwide systems installation bases and a wholly owned US subsidiary, we are currently capitalised and positioned for further expansion in Europe and the UK. Several experienced sales professionals are now required, who can demonstrate a proven track record in sales and marketing in manufacturing automation, electronics or information technology. With opportunities nationwide, these positions offer real long term career prospects and a very active salary package, together with other benefits, including potential pension scheme and other fringe benefits.  
Please reply in confidence to: The Chief Executive, Mr RTM Van Gestel, Dextralog Limited, Hixside, Whitebark Industrial Estate, Blackburn BB1 5SN.



## Manager - Sales Department

Applicants aged 28+ must have had several years' successful sales administration experience ideally in a consumer goods industry involved in world-wide exports. A knowledge of computerised systems is highly desirable and fluency in a European language would be an advantage. The main duties will include the management of the department which acts as the liaison point for the sales team in the UK and overseas. It covers the monitoring of all orders through from selling, production, warehousing, to despatch, the handling of all enquiries from established and potential customers and the control and production of accurate documentation and statistics within a strict time schedule. A good salary and benefits will be negotiated. Write this cv to: going, details of experience and current salary to: The Personnel Director, Aquascutum Ltd, 100 Regent Street, London W1A 2AQ.



## Software Engineers

Birmingham

RETIS Realtime Software UK, located at the Aston Science Park, wishes to recruit further software personnel, for projects in the UK and Switzerland. Software Engineers are required at all levels for the management and implementation of industrial software projects, including control, management information, warehouse and communication systems. Using Pascal, C, or Modula II, you will be managing, designing and implementing software for VAX, PDP 11, Intel and Motorola hardware. You should be qualified to degree or HNC level and possess initiative and the ability to work well in teams. Based in the UK, frequent, short visits to Switzerland may be necessary. A willingness to learn some German would be an advantage. Interested?  
Send full cv to: Doreen Woodward, PER, 150 Corporation Street, Birmingham B4 6TB.

## RADIALL

Multinational Group in hi-tech electronics components

## FOR RADIALL U.K. SUBSIDIARY (Located in Farnborough-Hants)

### ADMINISTRATION AND FINANCIAL MANAGER

Due to the rapid growth over the last 3 years (+ 88%) our General Manager requires additional managerial support in the financial and administrative field.

The Function:  
The manager shall be responsible for all aspects of finance (reporting, credit control, cash and stock management), administrative and staff procedures (including fully integrated computer system). This responsibility requires an ambitious and career orientated person capable of achieving the position of assistant to the General Manager.

The candidate:  
Practical experience (minimum of 3 years) in administration, financial control and data-processing within a commercial environment is essential. The candidate must be able to offer considerable drive and enthusiasm to achieve the objectives of the function.

To apply for this position, please write with full C.V. to RADIALL MICROWAVE COMPONENTS Ltd, Invaluable Road - FARNBOROUGH (Hants)

## OFFICE MANAGER

£14,000

Well-established West End property developers require an experienced office manager (30-45). The successful applicant must be self-motivated and possess an eye for detail. There will be the opportunity to become fully involved in the organisation, including setting up projects and the management of staff. Apply to Gire Neville on 01-486 6717 Allied Manpower Recruitment Consultants.

## ADVERTISING

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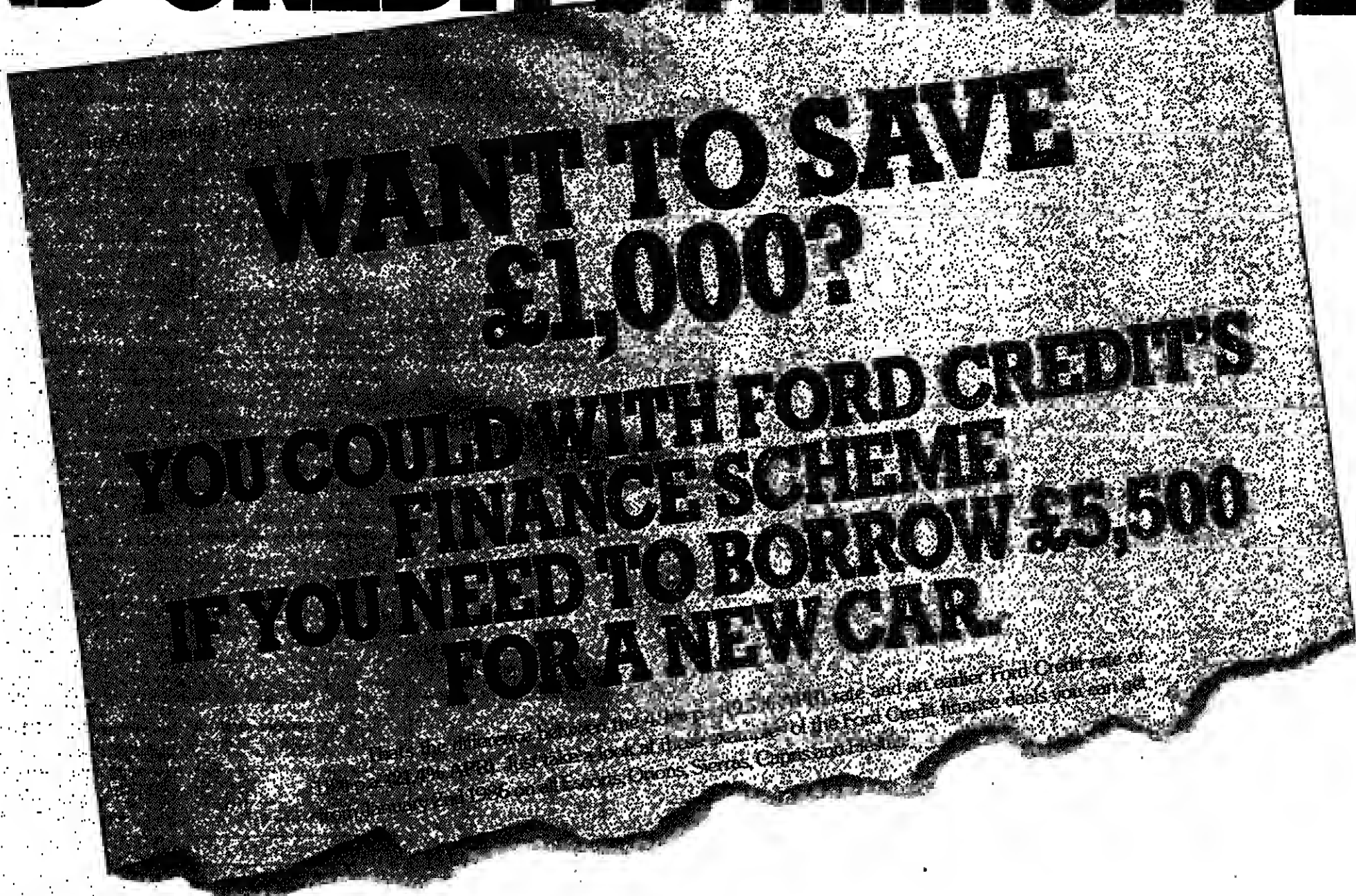






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# IN JANUARY MANY PEOPLE TOOK THE OPPORTUNITY TO SAVE £1,000 BY TAKING FORD CREDIT'S FINANCE DEAL.



In February rising interest rates meant that we had to revise this scheme. However, the new rate of finance was a low 5.9% p.a. (11.4% APR) over three years, or 4.9% p.a. (9.5% APR) over two years. It proved extremely popular.

So much so that we're now extending it to cover any Capri or Sierra registered between March 1st and March 31st, 1986.

Don't forget that the examples we give in the table are based on the *maximum* retail price of the car.



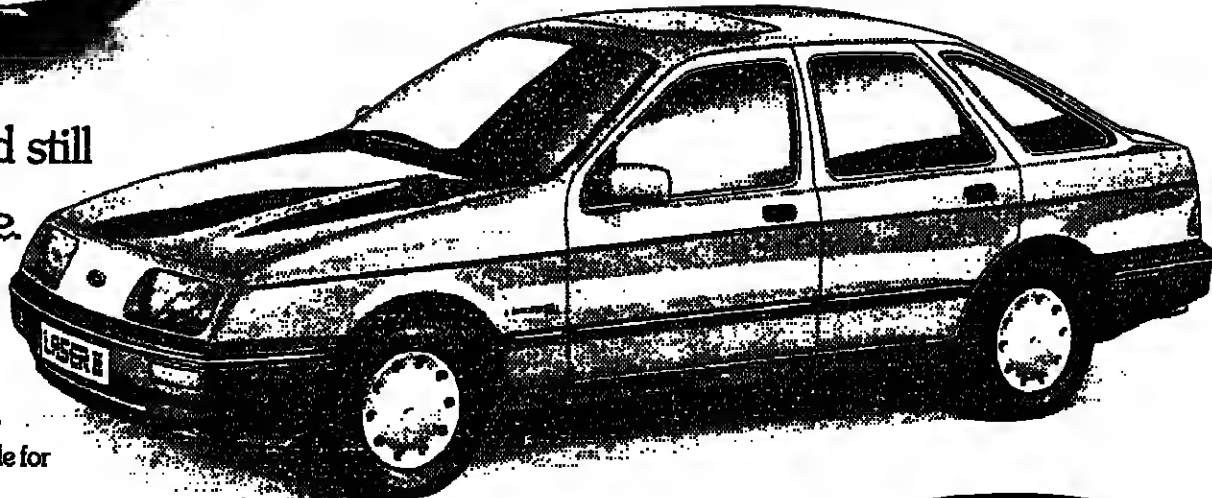
If you talk to your Ford dealer you could get an even better deal and still use the attractive interest rates quoted above.

Just take a look at these typical examples of Ford Credit Finance deals.

MODEL	SIERRA 1.8 LASER	CAPRI 2.0 LASER
APR	11.4%	11.4%
Cash Price*	7253.38	7328.44
Initial Payment (minimum 20%)	1450.68	1465.69
Amount of Credit	5802.70	5862.75
36 Monthly Instalments of	189.72	191.68
Charge for Credit	1027.22	1037.73
Total Credit Price	8280.60	8366.17

\*Maximum retail price as at March 1st 1986 excluding delivery, number plates and road fund licence.

The above finance plan is subject to credit approval and applies to Sierra and Capri vehicles registered between March 1st and March 31st in England, Scotland and Wales and which are subject to Conditional Sale Agreements arranged by participating Ford dealers and underwritten by Ford Motor Credit Company Ltd, Regent House, 1 Hubert Road, Brentwood, Essex CM14 4QL. Applicants must be over 18 years of age and credit worthy. Please note: various factory fitted options are available for eligible vehicles at extra cost. Figures are correct at time of going to press.





# Mitterrand in joking mood as France waits

From Diana Geddes, Paris

In contrast to the constant comings and goings around the Hotel de Ville, where M Chirac has his offices as Mayor of Paris, all was quiet at the Elysée Palace yesterday. At lunch-time, a relaxed and smiling President Mitterrand made an unexpected sally to chat with journalists camped out in the "Cour d'Honneur" of the palace. "I've come, otherwise nothing would be going on," he quipped. "It's long to wait. You've got a rotten job — me too. So, you're going to stay here all afternoon? I've come to see that you aren't too cold, that you're not getting too wet."

Journalists interpreted this uncharacteristic bonhomie as part of Mitterrand's attempt to show that everything was taking place calmly and serenely. It is understood that he and M Chirac have reached a broad understanding on their respective future roles.

## No real problems at long meeting

M Jacques Chirac, the Gaullist RPR leader and mayor of Paris, was expected to accept President Mitterrand's offer of the Prime Minister's office by lunchtime today at the latest after spending yesterday drawing up his government.

Certainty that M Chirac would accept the offer grew after he told journalists that, contrary to what some commentators thought, no real problems had arisen between himself and the President during their lengthy conversation on Monday evening.

"I will give my response to the Head of State this evening or tomorrow morning at the latest," he said.

After having met the leading figures and new deputies of his own party on Monday, M Chirac yesterday called in for consultation all the leaders

of the centre-right UDF, which has formed an alliance to govern with the RPR.

M Jean Lecanuet, president of the UDF, said that M Chirac had asked him "to be part of his government", but declined to say what ministry he was offered. M Jean-Claude Gaudin, leader of the UDF group in Parliament, said that the discussions on the formation of the new government were "going well", and that he thought a fair balance was being struck between the two parties.

## Chirac choice, but Mitterrand veto

M Mitterrand apparently told M Chirac that he would not be appointed until after he, Mitterrand, had seen M Chirac's proposed list of government ministers.

Le Monde reported that Mitterrand told M Chirac that he would refuse to appoint anyone whom he considered had insulted his person or function.

Under the constitution, it is the Prime Minister who proposes the ministers, but the President who appoints them and who therefore has the power of veto.

Shortly before the elections last Sunday, M Chirac announced that he would already have had some 30 bills and ordinances drawn up ready for presentation to Parliament.

Priority is to be given to measures to help youth unemployment, the repeal of the Socialist law on proportional representation; the lifting of the last price controls; the abolition of the need to obtain prior government approval before laying off redundant workers; an amendment of the 1986 Budget, and enabling legislation for a large privatisation programme.

The Bourse, the French stock exchange, leapt to a record high yesterday in anticipation of the nomination of a new right-wing Prime Minister and a relatively peaceful cohabitation at least in the short term.



All smiles: M Chirac, left, delighted at his success, and President Mitterrand joking yesterday with the press.

## Nightmare haunts dissident

From Ian Murray Jerusalem

Mr Anatoly Shcharansky is still having nightmares about being in a Soviet punishment cell and is having difficulty in sleeping, his wife, Avital, said yesterday.

He had cancelled a dinner being held in his honour this week by the Group of 35, which worked for Soviet Jewry, because he was feeling unwell. Mrs Shcharansky said: "It is very difficult for him to face many, many people after being shut away on his own for nine years - but it is going away."

## Valley Parade to be rebuilt

By Peter Davenport

"The fire was the greatest disaster in 100 years of league football. Rebuilding this stadium was a national responsibility but the Government has only given permission to spend, not the actual money.

The cheque from the council was handed over by Mr Gunnell to Mr Stafford Heginbotham, the chairman of Bradford, at a ceremony in the club's boardroom.

Negotiations to raise the finance have been going on since the disaster in May. The club had secured £900,000 towards the cost, made up from insurance money and funds from the Football Grounds Improvement Trust. Then the Government agreed to give Bradford City Council permission to borrow the extra £1.46 million required.

The permission was transferred to the county council which took a unanimous decision to borrow the money and give it to the club as a gift. The loan and interest charges will have to be repaid eventually by the rate payers in the district council in the area.

The new stadium is intended to be not only a memorial to those who died but also a mark of thanksgiving for those that survived.

It will be the first stadium to be purpose built since the disaster and will incorporate the latest safety recommendations produced by Mr Justice Popplewell's inquiry.

## Letter from Managua

### Where terrorists go out to grass

Benny Hill is a big hit on Sandinista television. Wham!, on Sandinista radio and Inspector Clouseau and James Bond pack them in at the barrio cinemas.

Cadbury's "Fruit and Nut" does a roaring trade at the Dollar Store. Managua's air-conditioned garden of duty-free delights where hypnotized Soviet wives, American diplomats and land-nosed Interior Ministry officials suspend ideology and self-consciously mingle.

Britain is just one of many Western countries stamping its image on the Nicaraguan revolutionary culture. And despite the insults traded between the Sandinistas and the White House and a 10-month US trade embargo, Stevenage still rules the air waves and the big yellow "M" of McDonald's welcomes Sandinista troops home from expeditions to the mountains to fight the rebel Contras.

This is not to say Sandinista Nicaragua has become a Latin American Disneyland. After watching Benny Hill, chances are viewers will have to sit through an excruciatingly soft-edged Soviet documentary.

On the radio, in between Michael Jackson and Wham!, as likely as not, there will be an Interior Ministry broadcast haranguing "Yankee imperialism". The troops arriving from the front will be scoffing cheese quarter-pounds but riding on East German lorries.

Yet there is, certainly, enough of the flavour of capitalist consumerism in Nicaragua, six years after the revolution, for the first-time visitor to wonder seriously if President Reagan is being entirely accurate when he says the country is a "Communist totalitarian dungeon" — a favourite phrase used in the current White House push for increased aid to the Contras.

Curiously, the American Embassy in Managua is the least protected in Central America and American diplomats and the police — usually absently youthful — are probably the most corrupt and most courteous in all of Latin America.

John Carlin

## Today's events

### Royal engagements

The Queen opens the new head office of the Standard Chartered Group, Bishopsgate, EC3, 2.45; and later, accompanied by the Duke of Edinburgh, attends the royal film performance of *White Nights*, Odeon Theatre, Leicester Square.

The Duke of Edinburgh chairs a meeting of the Royal Mint Advisory Committee, Buckingham Palace, 10; and then, as President, the World Wildlife Fund-International, launches the 25th anniversary campaign of World Wildlife Fund-United Kingdom, Institution of Civil Engineers, Great George St, SW1, 11.30.

Queen Elizabeth The Queen Mother opens the Princess Alice Hospice, Essex, 8.30.

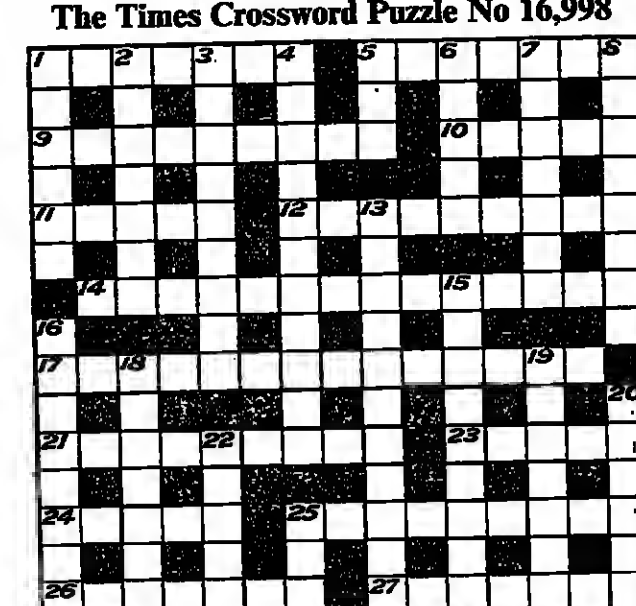
Princess Anne, President, Save the Children Fund, visits the Hammersmith Gypsy Project, Latimer Rd, W10, 10.10; and then visits the Southern Regional Office/African Family Advisory Service, Goldhawk Road, W12, 11.20; later, as Patron, the Riding for the Disabled Association, she attends a lunch, The Saddlers Hall, EC2, 1; and then attends the London Hospital Medical College's bicentenary dinner, Guildhall, London, 7.10.

Princess Margaret, as President, the Girl Guides Association, attends a supper given by the World Committee, Olive Centre, Hampstead, 7.30.

The Duke of Gloucester opens the Rothwell Community Centre, Wellingborough, 11.45; and later opens the Texas Home Care warehouse and offices in Wellingborough, 2.15.

The Duchess of Kent, as Patron, the National Society for Cancer Relief, opens the Magne Resonance Scanner Centre, Mount Vernon Hospital, Northwood, 11.30; and later

## The Times Crossword Puzzle No 16,998



ACROSS

- Social climber at university has advantage, initially (7).
- Kitty's white bowl and mug (7).
- Resolution to order captive before monarch (4-5).
- Unfinished home for rabbit or donkey (5).
- More bashful and quiet than that (5).
- Holding back court action after let (9).
- Perhaps changing to rare church music... (9,5).
- ... or divine verses rewritten (7,7).
- Collecting activity for chap in cathedral city (9).
- Reach with blow in early round (5).
- Successfully influence electoral change (5).
- Italian cheese for start of large publication (9).
- Vessel sitting higher in the water (7).
- Capital part for sweetheart as nurse (4,3).

DOWN

- Imprudent as Rustum's child Sohrah, proverbially (6).
- One serving as defender of colony, perhaps (7).
- Source of tips in restaurant (9).
- Dominate game between London banks (5,6).
- Lack of harmony in vessel (3).
- Be in vehicle Scot tries to overturn (5).
- Pirated version of part of Shakespearean play (7).
- Ought to replace one in this mental activity (8).
- A seat in the House after August (7,4).
- Green vegetables, say, not for consumption (4,3).
- It offers support and love to girl (8).
- One learner inside given terrible hiding (7).
- Beaten, exhausted and finished (7).
- Gangsters contributing to anxiety? On the contrary (5).
- Learner driver's unlikely to achieve this standard (1,3).

Solution to puzzle No 16,997

## Books - paperback

The Library Editor's selection of interesting books published this week:

FICTION

Small, by Richard Miller (Abacus, £3.95)

The Big Dipper, by Rachel Billington (Black Swan, £2.95)

The Engineer of Human Souls, by Josef Skvorecky (Picador, £3.95)

The Lady of the Camellias, by Alexandre Dumas, translated by Edmund Gosse (Hain Sutton, £2.95)

NON-FICTION

Collected Poems, by Louis MacNeice (Faber, £8.95)

Education of the Senses, The Bourgeois Experience: Victoria to Freud, by Peter Gay (Oxford, £8.50)

Disappearing West, Studies in the History of Labour, by E.J. Hobsbawm (Weidenfeld & Nicolson, £8.95)

Linguistic Criticism, by Roger Fowler (Oxford, £4.95)

The History of Ancient Israel, by Michael Grant (Weidenfeld & Nicolson, £3.95)

The Romantic Rebellion, Romantic Versus Classic Art, by Kenneth Clark (John Murray, £12.50)

## The pound

Australia \$	2.195	Bank	2.195
Canada \$	0.748	Boys	2.045
Denmark Kr	7.46	Girls	2.045
France F	6.55	Post Office	2.045
Germany DM	3.36	Bank	2.195
Greece Dr	222.00	Boys	2.045
Hong Kong \$	1.48	Girls	2.045
Italy L	225.00	Post Office	2.045
Japan Yen	225.00	Bank	2.195
Netherlands Gld	2.20	Boys	2.045
Norway Kr	4.83	Girls	2.045
Portugal Esc	200.00	Post Office	2.045
Spain Ptas	166.67	Bank	2.195
Switzerland Fr	2.20	Boys	2.045
USA \$	0.748	Girls	2.045
Yugoslavia Dnr	515.00	Post Office	2.045

## Anniversaries

Births: Ovid (Sulmona, Italy), 43 BC; Jean-Antoine Houdon, sculptor, Versailles, 1741; Henrik Ibsen, Skien, Norway, 1828.

Deaths: Henry IV, reigned 1589-1610, London, 1727; Lajos Kossuth, Hungarian nationalist, Turin, 1894; George Nathaniel Curzon, 1st Marquess Curzon of Kedleston, Viceroy of India, 1898-1905, London, 1925; Ferdinand Foch, Marshal of France, Paris, 1929; Ethel Florence Richardson (Henry Handel Richardson) novelist, Fairlight, Sussex, 1946; Brendan Behan, writer, Dublin, 1946.

## Weather

A vigorous depression will move NE across Scotland. Associated frontal troughs, swinging across all parts.

6 am to midnight

London, SE England, East Angles: Rain from W, clearing later; wind South fresh to strong; max temp 16 (C).

Wales, NW England, Lake District: Rain from W, clearing later; wind S, gusty; max temp 15 (C).

Central & E. Central N. NE England, Midlands: Heavy rain, clearing from W, sun heavy; wind SE, gusty; max temp 16 (C).

Channel Islands: Cloudy, outbreaks of rain, clearing from W; wind S, gusty; max temp 16 (C).

SW England, S. Wales: Rain soon clearing; wind S, gusty; max temp 16 (C).

Wales, NW England, Lake District: Rain from W, clearing later; wind S, gusty; max temp 15 (C).

Central & E. Central N. NE England, Midlands: Heavy rain, clearing from W, sun heavy; wind SE, gusty; max temp 16 (C).

Channel Islands: Cloudy, outbreaks of rain, clearing from W; wind S, gusty; max temp 16 (C).

SW England, S. Wales: Rain soon clearing; wind S, gusty; max temp 16 (C).

## High Tides

Location	AM	PM	AM	PM
London Bridge	8.12	5.8	8.26	5.3
Aburgh	8.13	5.8	8.32	5.3
Donaghadee	12.22	5.8	12.28	5.3
Belfast	6.07	2.6	7.04	2.5
Carrick	12.13	5.8	12.19	5.2
Drogheda	6.33	4.8	6.58	4.7
Dover	11.55	3.8	12.05	3.7
Edinburgh	6.00	3.2	6.36	3.1
Galway	5.12	4.0	5.19	3.9
Harwich	5.12	4.0	5.19	3.9
Holyhead	12.22	5.8	12.28	5.3
Inverness	6.33	4.8	6.58	4.7
Leith	5.34	4.0	5.41	3.9
Lough	5.34	4.0	5.41	3.9
Loughs	4.20	1.9	4.44	1.9
Malinbeg	6.33	4.8	6.58	4.7
Malinbeg	12.07	4.8	12.13	4.7
Merseyside	12.40	5.7	12.23	4.7
Portsmouth	11.43	5.7	11.43	5.7
Portland	6.01	3.4	7.11	3.3
Scarborough	5.36	4.2	6.07	4.1
Southampton	5.29	3.5	6.00	3.4
Swansea	5.29	3.5	6.00	3.4
Tees	10.59	3.9	11.46	3.9
Wolverhampton	5.57	3.0	6.32	2.9

## Lighting-up time

Location	Start	End
London	6.45 pm to 6.32 am	6.32 pm to 6.42 am
Edinburgh	6.55 pm to 6.42 am	6.42 pm to 6.52 am
Belfast	6.52 pm to 6.40 am	6.40 pm to 6.50 am
Cardiff	6.52 pm to 6.40 am	6.40 pm to 6.50 am
Manchester	6.52 pm to 6.40 am	6.40 pm to 6.50 am
Sheffield	6.52 pm to 6.40 am	6.40 pm to 6.50 am
Sunderland	6.52 pm to 6.40 am	6.40 pm to 6.50 am
Wolverhampton	6.52 pm to 6.40 am	6.40 pm to 6.50 am
Wrexham	6.52 pm to 6.40 am	6.40 pm to 6.50 am

## Parliament today

Cannons (2.30): Budget debate.

Lords (3.00): Appropriation (Northern Ireland) Order, Human Rights and Fundamental Freedoms Bill and Museums and Galleries (Prohibition of Admission Charges) Bill, committee stage; Industrial Training Bill, second reading.

## Snow Reports

Region	Depth (cm)	Conditions	Runs to resort	Weather (5pm)
ANDORRA	100	200	good	good sun
AUSTRIA	40	90	fair	crust
FRANCE	95	285	good	varied
GERMANY	110	180	good	heavy
NETHERLANDS	15	80	good	heavy
SPAIN	10	90	good	heavy
SWITZERLAND	110	180	good	heavy
UNITED KINGDOM	10	90	good	heavy
IRELAND	10	90	good	heavy
SCOTLAND	30	100	worm	heavy
NETHERLANDS	80	185	good	varied

## Artists in industry

Scotland's first Artist in Industry Fellowship scheme is being launched by the Scottish Arts Council as part of Industry Year 1986. Any company interested in taking part in the scheme should contact the AII Department, The Scottish Arts Council, 19 Charlotte Square, Edinburgh, EH2 4DF. Tel: 031-226 6051.

## Around Britain

Region	Sun Rain	Max	Sun Rain	Max
EAST COAST	0.1	7.45	0.7	7.45
WEST COAST	0.5	4.39	0.8	4.39
SOUTH COAST	0.6	14.57	0.8	14.57
WIRE	0.1	14.57	0.8	14.57
SCOTLAND	0.1	14.57	0.8	14.57
IRELAND	0.1	14.57	0.8	14.57
EUROPE	0.1	14.57	0.8	14.57
AFRICA	0.1	14.57	0.8	14.57
ASIA	0.1	14.57	0.8	14.57
OCEANIA	0.1	14.57	0.8	14.57

## Abroad

MONDAY's cloud, drizzle, fog, rain, sun, snow, thunder

City	Temp	Wind	Humidity	Pressure
London	12	10	75	1015
Paris	10	10	75	1015
Brussels	10	10	75	1015
Frankfurt	10	10	75	1015
Berlin	10	10	75	1015
Munich	10	10	75	1015
Venice	10	10	75	1015
Rome	10	10	75	1015
Naples	10	10	75	1015
Madrid	10	10	75	1015
Barcelona	10	10	75	1015
Amsterdam	10	10	75	1015
Brussels	10	10	75	1015
Frankfurt	10	10	75	1015
Berlin	10	10	75	1015
Munich	10	10	75	1015
Venice	10	10	75	1015
Rome	10	10	75	1015
Naples	10	10	75	1015
Madrid	10	10	75	1015
Barcelona	10	10	75	1015
Amsterdam	10	10	75	1015



FINANCE AND INDUSTRY

STOCK MARKET

FT 30 Share 1389.5 (+14.9) FT-SE 100 1659.8 (+15.4) USM (Datastream) 119.42 (+1.37) THE POUND US dollar 1.4782 (+0.0010) W German mark 3.3442 (+0.0171) Trade-weighted 74.8 (+0.5)

Beecham in sales

Beecham, the pharmaceuticals and consumer products group which underwent a boardroom upheaval last autumn, is selling off two of its business as part of a strategic group review.

Broker ahead

Willis Faber, the Lloyd's insurance broker, increased pretax profits to £60.7 million in 1985, a rise of 29 per cent. The dividend was increased to 8.75p, a 35 per cent rise.

DRG soars

DRG, the stationary, packaging, office supplies and engineering company, made taxable profits in 1985 of £31.2 million, a rise of 20 per cent. The total dividend was raised 10 per cent to 8.25p.

Cost of bid

Sea Containers has written off £10 million, partly as a result of the expense of its unsuccessful Channel Expressway bid. The write-off also covered losses arising from defaults of two lessees.

UCAT sold

The Park Place offer for United Computer and Technology has been declared unconditional. Acceptances have been received for 53.4 per cent of shares, giving Park Place 56.2 per cent of UCAT.

Spong buy

Spong Holdings has exchanged conditional contracts for the acquisition of 80 per cent of the share capital of Hutchinson Design Consultants through the issue of 666,666 Spong shares, valuing Hutchinson at £120,000.

Aberdeen £7m

The City of Aberdeen has placed £7 million (0.80 per cent redeemable stock 2011 with institutions. The stock is being issued at £100 per cent and the first interest payment of £4.76384 per cent will be made on September 1. Dealings are expected to start tomorrow.

Tonks success

Newman Tonks, the Birmingham hardware and plastics company fighting a £67 million bid from McKeeckie Brothers, yesterday forecast a 25 per cent improvement in profits to at least £8.15 million for the year to October 31. The company also said the dividend would be increased by more than 30 per cent in the current year to 7.2p.

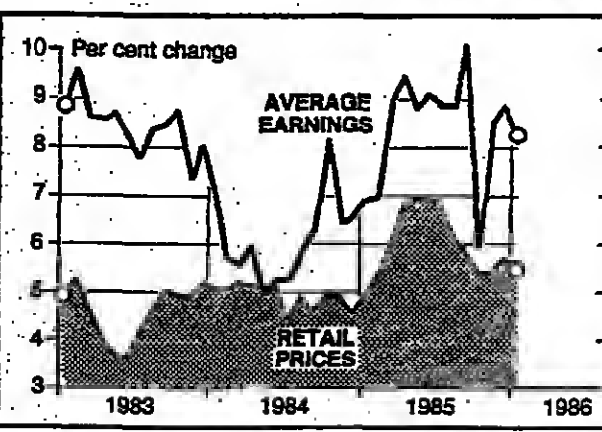
Stock Market Summary

Table with columns for Stock Markets, Currencies, Gold, and Interest Rates. Includes FT 30 Share, US dollar, W German mark, and various interest rates.

Lawson expects lower pay settlements after tax cut

By David Smith, Economics Correspondent

The Chancellor of the Exchequer, Mr Nigel Lawson, said yesterday that he expected the cut in the basic rate of income tax, announced on Tuesday, to be reflected in lower pay settlements.



Rapid growth in unit labour costs is keeping Britain's interest rates higher than they should be, he added. Mr Lawson's comments came as Department of Employment figures were released showing a rise in average earnings of 8.3 per cent in the 12 months to January, compared with a 5.5 per cent increase in retail prices.

Department of Employment officials said that there were no signs of an easing in the pace of earnings growth, with figures from the Confederation of British Industry showing settlements in the present pay round unchanged on last year. The Chancellor, in a press briefing, said that one reason for the relatively high level of British interest rates, even after yesterday's reductions, is pay.

The Treasury's Budget forecast is for a 4.5 per cent rise in unit labour costs in 1986. Mr Lawson said yesterday that he hoped this figure would turn out to be too high.

The cut in the basic rate of income tax should lead to a lower level of pay settlements, the Chancellor said. He urged employers to stress the 1 per cent real income increase brought about by the tax cut in wage negotiations.

Manufacturing employment continues to decline, according to Department of Employment figures also released yesterday. There was a 7,000 fall, to 5.34 million, in January. During last year, manufacturing employment fell by 64,000.

Rank withdraws its bid for Granada but may try again

By Alison Edie

The Rank Organisation has withdrawn its £741 million bid for Granada Group, but has obtained permission from the Takeover Panel to rebid within 21 days, if the objections of the Independent Broadcasting Authority are overcome.

If the appeal fails, Rank will have to try to persuade the IBA to come to an arrangement. Mr Michael Gifford, chief executive of Rank, said yesterday: "We have a number of ideas we are pursuing. The IBA has so far declined to talk to Rank. It is thought Rank may offer to bid for Granada without the television franchise."

New rules kill £800m market

By Lawrence Lever

The £800 million market in packaged capital transfer tax mitigation schemes known as "inheritance trusts" has folded after the introduction of special provisions in the Budget.

Mr Alex Bernstein, the chairman of Granada, said he was very pleased. "We always felt it was an ill-conceived bid. Now we can get on with running our businesses."

Opec up against UK stand

From David Young, Geneva

The oil ministers of the Organization of Petroleum Exporting Countries yesterday were forced to accept that Britain is unlikely to offer any cooperation to help ease the supply-demand imbalance in the world oil market which has sent prices spiralling downwards this year.

Guinness censured by Takeover Panel

By Jeremy Warner, Business Correspondent

Guinness was yesterday reprimanded by the Takeover Panel for comments it made to the Press about its £2.4 billion bid for Distillers and told to produce a full-blooded profit forecast at the earliest opportunity.



Ernest Saunders: told to produce profit forecast

At a Press conference on February 20, Guinness, whose chief executive is Mr Ernest Saunders, said it had raised the terms of its bid for Distillers and that the merger would not involve any earnings dilution for existing Guinness shareholders. This has been interpreted by the Takeover Panel as tantamount to a profit forecast.

Rule 28 of the Takeover Code requires that all profit forecasts are reported on by the relevant auditors or consultant accountants and financial advisers. The Panel said: "If a public statement is made which includes a profit forecast, the existence of this forecast should be acknowledged and the forecast reported on unless it is immediately and publicly withdrawn."

Executive Editor Kenneth Fleet

Morgan and ICI open a new loan market

Yesterday we saw a prime example of the City of London at its best. With extraordinary speed, skill and not a little foresight on the part of Morgan Grenfell, allied with ICI's high professionalism and capacity for rapid decision making, a new market for UK long term corporate loans was opened.

Between them, Morgans and ICI may have uncovered a significant demand in Europe for long term sterling loan instruments.

The bank raised £100 million for ICI in the Euro-sterling market. The bond carries a 10 per cent coupon, the issue price was 99 1/2 per cent and the life 17 years. Hitherto this market has been tapped only for five to 10 year loans. But the length of the loan is only the beginning of the story.

There may have been doubts about the medium term financial strategy before the Budget. There are fewer now. "The sound money philosophy embodied in the PSBR and the reintroduction of the sterling M3 target... will allow UK interest rates to decline significantly over the coming year," Laurie Milbank says.

Rowe & Pitman believes that the Budget's fiscal and monetary forecasts are credible and, in the case of the PSBR, "unusually realistic." De Zoete & Bevan thinks that the Chancellor succeeded in improving the Government's standing, pursuing a reforming strategy, and dealing in the right way with the consequences of a falling oil price, all at one go.

The bright young men will have a chance to test their new found admiration for Mr Lawson quite soon. A detailed speech on monetary policy is promised in the middle of next month.

Ending old account

The days must surely now be numbered for the Stock Exchange's two-week account trading system.

The Budget announcement that dealings within the account are to become liable to the new 0.5 per cent rate of stamp duty will certainly hasten the end of a settlement system which is already under review because of the far reaching changes due to come into effect on October 27.

Glittering approval

The young men who write the brokers' circulars have given the Budget a virtual clean sweep of favourable reviews.

Perhaps they were partly influenced by the fact that the Budget contained nothing to hit them in the wallet, despite the talk beforehand.

Our fund management plus the best of the rest.

The newly formed Oppenheimer Unit Trust Portfolio Management Service will appeal to those investors with £10,000 or more who seek capital appreciation from a portfolio of unit trusts invested around the world. The advantages of this service for professional advisers include:

ACTIVE AND INVOLVED MANAGEMENT by the team which in 1985 produced "excellent overall performance" - including the No. 1 Unit Trust. MARKET INTELLIGENCE: its our business to know our competitors and we will use this knowledge to select funds from over 120 other groups to make up at least half of the portfolio.

Better protection in bear markets

With the ability to go totally into cash - currently not possible with a unit trust.

One point of contact

providing simplified administration and regular valuations.

Find out how the Oppenheimer Unit Trust Portfolio Management Service can benefit you and your clients call Graham Hunter on 01-236 2558/2559/2550. Or write to him at 66 Cannon Street, London E.C.4.

Rodamco wins bid for Haslemere

Rodamco, the Dutch company, has won its £250 million takeover bid for Haslemere Estates, the property firm.

Barclays buys Visa cheque business

Barclays Bank announced yesterday that it had acquired the Visa Travellers Cheque business of Chase Manhattan, the New York bank, making it one of the world's largest travellers cheque operators.

Stockley leap

Stockley, the fast-growing property company which holds an unenviable 26.5 per cent stake in Stock Conversion, one of Britain's largest property companies, yesterday announced pretax profits up 42.7 per cent to £3.76 million for the year ended November 30.

Mr Peter Ellwood, chief executive of Barclaycard, said that the addition of the Chase Travellers Cheque operation to Barclays' existing operations demonstrated the bank's belief that travellers cheques would continue to play an important role with business travellers and holidaymakers.

Mr Edward James, president of Chase Travellers Cheque Service Corporation, said that the company's plans for growth were in areas of financial services other than travellers cheques, so it had decided to sell that side of the business.

Oppenheimer

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Oppenheimer



**New York (Reuters)** - The stock market closed sharply higher on Tuesday after briefly trading above 1,800 for the first time in a late buying spree by institutions that found no general backing, traders said.

The Dow Jones industrial average closed at 1,789.87, up 13.05.

Stocks were higher much of the day in trading which ignored several bearish factors, including higher oil futures, higher interest rates and rumors, later denied, that Mr Paul Volcker, the Fed chairman, might resign.

IBM and GM were pacing the market higher and provided much of the earlier buoyancy, some traders said. IBM closed at 152 1/4, up 1 1/4.

The American Stock Exchange prices closed higher in active trading.

IBM and GM were pacing the market higher and provided much of the earlier buoyancy, some traders said. IBM closed at 152 1/4, up 1 1/4.

The American Stock Exchange prices closed higher in active trading.

### STERLING SPOT AND FORWARD RATES

Market rate	Market rate	1 month	3 months
N York	1.4839-1.4780	0.5000-0.5000	0.5000-0.5000
London	1.4839-1.4780	0.5000-0.5000	0.5000-0.5000
Frankfurt	1.4839-1.4780	0.5000-0.5000	0.5000-0.5000
Paris	1.4839-1.4780	0.5000-0.5000	0.5000-0.5000
Geneva	1.4839-1.4780	0.5000-0.5000	0.5000-0.5000
Zurich	1.4839-1.4780	0.5000-0.5000	0.5000-0.5000

### DOLLAR SPOT RATES

Country	Rate
Canada	1.2440-1.2470
Japan	1.2440-1.2470
West Germany	1.2440-1.2470
France	1.2440-1.2470
Italy	1.2440-1.2470
Spain	1.2440-1.2470
Australia	1.2440-1.2470

### LONDON COMMODITY EXCHANGE

Commodity	Price
SUGAR	157.4-157.2
COPPER HIGH GRADE	102.5-102.5
STANDARD CATHODES	101.0-101.0
LEAD	200.0-200.0
ZINC STANDARD	300.0-300.0
ZINC HIGH GRADE	300.0-300.0
SILVER LARGE	300.0-300.0
SILVER SMALL	300.0-300.0
ALUMINUM	300.0-300.0

### MEAT AND LIVESTOCK COMMODITIES

Commodity	Price
Beef	100.0-100.0
Pork	100.0-100.0
Lamb	100.0-100.0
Chicken	100.0-100.0
Eggs	100.0-100.0

### LONDON MEAT FUTURES EXCHANGE

Month	Price
April	100.0
May	100.0
June	100.0
July	100.0
August	100.0

### STOCK MARKET

Stock	Price
IBM	152 1/4
GM	100.0
Dow Jones	1,789.87
Amex	100.0
Nasdaq	100.0

### MONEY MARKETS AND GOLD

Instrument	Rate
3 month bill	7 1/2%
6 month bill	7 3/4%
12 month bill	8 1/4%
1 year note	8 1/2%
2 year note	9 1/4%
3 year note	9 3/4%
5 year note	10 1/4%
10 year note	10 3/4%
30 year bond	11 1/4%

### OTHER STERLING RATES

Country	Rate
Canada	1.2440-1.2470
Japan	1.2440-1.2470
West Germany	1.2440-1.2470
France	1.2440-1.2470
Italy	1.2440-1.2470
Spain	1.2440-1.2470
Australia	1.2440-1.2470

### COMMODITIES

Commodity	Price
SUGAR	157.4-157.2
COPPER HIGH GRADE	102.5-102.5
STANDARD CATHODES	101.0-101.0
LEAD	200.0-200.0
ZINC STANDARD	300.0-300.0
ZINC HIGH GRADE	300.0-300.0
SILVER LARGE	300.0-300.0
SILVER SMALL	300.0-300.0
ALUMINUM	300.0-300.0

### MEAT AND LIVESTOCK COMMODITIES

Commodity	Price
Beef	100.0-100.0
Pork	100.0-100.0
Lamb	100.0-100.0
Chicken	100.0-100.0
Eggs	100.0-100.0

### LONDON MEAT FUTURES EXCHANGE

Month	Price
April	100.0
May	100.0
June	100.0
July	100.0
August	100.0

### CANADIAN PRICES

Commodity	Price
Oil	100.0
Grain	100.0
Metals	100.0
Textiles	100.0
Food	100.0

### ECGD

Country	Rate
Canada	1.2440-1.2470
Japan	1.2440-1.2470
West Germany	1.2440-1.2470
France	1.2440-1.2470
Italy	1.2440-1.2470
Spain	1.2440-1.2470
Australia	1.2440-1.2470

### LONDON FINANCIAL FUTURES

Instrument	Rate
3 month bill	7 1/2%
6 month bill	7 3/4%
12 month bill	8 1/4%
1 year note	8 1/2%
2 year note	9 1/4%
3 year note	9 3/4%
5 year note	10 1/4%
10 year note	10 3/4%
30 year bond	11 1/4%

### INVESTMENT TRUSTS

Trust	Price
Investment Trust A	100.0
Investment Trust B	100.0
Investment Trust C	100.0
Investment Trust D	100.0
Investment Trust E	100.0

### FINANCIAL TRUSTS

Trust	Price
Financial Trust A	100.0
Financial Trust B	100.0
Financial Trust C	100.0
Financial Trust D	100.0
Financial Trust E	100.0

### FINANCIAL TRUSTS

Trust	Price
Financial Trust A	100.0
Financial Trust B	100.0
Financial Trust C	100.0
Financial Trust D	100.0
Financial Trust E	100.0

THE TIMES UNIT TRUST INFORMATION SERVICE

Trust Name	Price	Change	YTD
ARBY UNIT TRUST MANAGERS	100.0	+0.10	+1.20
BANK OF AMERICA	100.0	+0.15	+1.50
BANK OF CANADA	100.0	+0.10	+1.10
BANK OF ENGLAND	100.0	+0.12	+1.30
BANK OF FRANCE	100.0	+0.11	+1.25
BANK OF GERMANY	100.0	+0.13	+1.40
BANK OF ITALY	100.0	+0.14	+1.50
BANK OF JAPAN	100.0	+0.15	+1.60
BANK OF NETHERLANDS	100.0	+0.16	+1.70
BANK OF PORTUGAL	100.0	+0.17	+1.80
BANK OF SPAIN	100.0	+0.18	+1.90
BANK OF SWITZERLAND	100.0	+0.19	+2.00
BANK OF SWEDEN	100.0	+0.20	+2.10
BANK OF DENMARK	100.0	+0.21	+2.20
BANK OF GREECE	100.0	+0.22	+2.30
BANK OF INDIA	100.0	+0.23	+2.40
BANK OF KOREA	100.0	+0.24	+2.50
BANK OF MALAYSIA	100.0	+0.25	+2.60
BANK OF AUSTRALIA	100.0	+0.26	+2.70
BANK OF NEW ZEALAND	100.0	+0.27	+2.80
BANK OF SOUTH AFRICA	100.0	+0.28	+2.90
BANK OF CANADA	100.0	+0.29	+3.00
BANK OF ENGLAND	100.0	+0.30	+3.10
BANK OF FRANCE	100.0	+0.31	+3.20
BANK OF GERMANY	100.0	+0.32	+3.30
BANK OF ITALY	100.0	+0.33	+3.40
BANK OF JAPAN	100.0	+0.34	+3.50
BANK OF NETHERLANDS	100.0	+0.35	+3.60
BANK OF PORTUGAL	100.0	+0.36	+3.70
BANK OF SPAIN	100.0	+0.37	+3.80
BANK OF SWITZERLAND	100.0	+0.38	+3.90
BANK OF SWEDEN	100.0	+0.39	+4.00
BANK OF DENMARK	100.0	+0.40	+4.10
BANK OF GREECE	100.0	+0.41	+4.20
BANK OF INDIA	100.0	+0.42	+4.30
BANK OF KOREA	100.0	+0.43	+4.40
BANK OF MALAYSIA	100.0	+0.44	+4.50
BANK OF AUSTRALIA	100.0	+0.45	+4.60
BANK OF NEW ZEALAND	100.0	+0.46	+4.70
BANK OF SOUTH AFRICA	100.0	+0.47	+4.80
BANK OF CANADA	100.0	+0.48	+4.90
BANK OF ENGLAND	100.0	+0.49	+5.00
BANK OF FRANCE	100.0	+0.50	+5.10
BANK OF GERMANY	100.0	+0.51	+5.20
BANK OF ITALY	100.0	+0.52	+5.30
BANK OF JAPAN	100.0	+0.53	+5.40
BANK OF NETHERLANDS	100.0	+0.54	+5.50
BANK OF PORTUGAL	100.0	+0.55	+5.60
BANK OF SPAIN	100.0	+0.56	+5.70
BANK OF SWITZERLAND	100.0	+0.57	+5.80
BANK OF SWEDEN	100.0	+0.58	+5.90
BANK OF DENMARK	100.0	+0.59	+6.00
BANK OF GREECE	100.0	+0.60	+6.10
BANK OF INDIA	100.0	+0.61	+6.20
BANK OF KOREA	100.0	+0.62	+6.30
BANK OF MALAYSIA	100.0	+0.63	+6.40
BANK OF AUSTRALIA	100.0	+0.64	+6.50
BANK OF NEW ZEALAND	100.0	+0.65	+6.60
BANK OF SOUTH AFRICA	100.0	+0.66	+6.70
BANK OF CANADA	100.0	+0.67	+6.80
BANK OF ENGLAND	100.0	+0.68	+6.90
BANK OF FRANCE	100.0	+0.69	+7.00
BANK OF GERMANY	100.0	+0.70	+7.10
BANK OF ITALY	100.0	+0.71	+7.20
BANK OF JAPAN	100.0	+0.72	+7.30
BANK OF NETHERLANDS	100.0	+0.73	+7.40
BANK OF PORTUGAL	100.0	+0.74	+7.50
BANK OF SPAIN	100.0	+0.75	+7.60
BANK OF SWITZERLAND	100.0	+0.76	+7.70
BANK OF SWEDEN	100.0	+0.77	+7.80
BANK OF DENMARK	100.0	+0.78	+7.90
BANK OF GREECE	100.0	+0.79	+8.00
BANK OF INDIA	100.0	+0.80	+8.10
BANK OF KOREA	100.0	+0.81	+8.20
BANK OF MALAYSIA	100.0	+0.82	+8.30
BANK OF AUSTRALIA	100.0	+0.83	+8.40
BANK OF NEW ZEALAND	100.0	+0.84	+8.50
BANK OF SOUTH AFRICA	100.0	+0.85	+8.60
BANK OF CANADA	100.0	+0.86	+8.70
BANK OF ENGLAND	100.0	+0.87	+8.80
BANK OF FRANCE	100.0	+0.88	+8.90
BANK OF GERMANY	100.0	+0.89	+9.00
BANK OF ITALY	100.0	+0.90	+9.10
BANK OF JAPAN	100.0	+0.91	+9.20
BANK OF NETHERLANDS	100.0	+0.92	+9.30
BANK OF PORTUGAL	100.0	+0.93	+9.40
BANK OF SPAIN	100.0	+0.94	+9.50
BANK OF SWITZERLAND	100.0	+0.95	+9.60
BANK OF SWEDEN	100.0	+0.96	+9.70
BANK OF DENMARK	100.0	+0.97	+9.80
BANK OF GREECE	100.0	+0.98	+9.90
BANK OF INDIA	100.0	+0.99	+10.00



STOCK MARKET REPORT

# Base rate cuts send share prices surging to record

The City gave an enthusiastic welcome to the Chancellor's tax-cutting Budget and the widely anticipated base rates and mortgage cuts. Dealers were at their desks from 8am coping with a flood of buying orders for consumer shares, builders, breweries and banks.

By the time the market officially opened at 9.30 the FT Index was already showing a rise of more than 11 points. The one point base rate cut from the clearing banks, swiftly followed by 12 per cent mortgage rates from the two biggest building societies, provided the icing on the cake and the index surged to close up 14.9 points at a record 1389.5.

Demand for government securities was such that last week's new convertible tap issue was exhausted at £264 as trading began. Quotations recorded gains of 1 1/2 points.

The main beneficiaries of the tax and mortgage cuts were stores and builders. Double figure gains were frequent in both sectors. Tarmac scored another 20p rise to 472p while Barratt Developments improved 8p to 152p ahead of today's half-time results. Wimpey, helped by press comment, climbed 16p to 183p.

In stores, Dixons illustrated the buoyant mood up 18p to 348p. Combined English Stores, reporting soon, gained 7p to 205p while Barton Group was marked up 16p to 336p.

Breweries celebrated the absence of duty increases. Bass soared 28p to 783p and Grand

Metropolitan gained 18p to 403p. In distilleries Macallan Glenlivet was hoisted 25p to 359p in spite of lower profits. Banks attracted strong demand as the windfall profits tax failed to appear. Lloyds led the way at 634p, up 34p, with National Westminster a close second at 884p, up 29p.

Life assurance companies fell sharply on fears of competition from the Personal Equity Plan which begins next January. Sun Life fell 35p to 979p and Legal and General with results due today tumbled 28p to 784p.

International favourites were also dull on worries that the surprise 5 per cent tax on American Depository Receipts will frighten away potential overseas investors. Jaguar at 453p, Reuters 458p and Glaxo 1027p were among those to slip. Wellcome at 221p dropped 12p, additionaly upset by rumours that one of its drugs had side effect problems in America.

Electricals were another drab sector as one broker suggested that the recent rally had gone too far and that clients should switch into other sectors. Dubilier was particularly weak at 192p, down 18p, as the stockbroker De Zoete Bevan downgraded its profit forecasts.

Others to decline included GEC at 198p, Racal 196p and Ferranti 144p, between 6p and 10p lower. Company statements provided many good features. DRG reported profits well up to expectations, the shares advancing 15p to 278p.

Favourable news also supported George Scholes at 555p, Logica 191p, Armstrong Equipment 128p and Alida Holdings 445p, up 4p to 25p.

Disappointing profits knocked 7p from Rentakil at 165p and 10p from Strong and Fisher at 136p.

Oils were stimulated by reports from Geneva that Opec ministers had agreed production cuts in principle. BP at 573p and Shell 768p both put on 10p while Sun Oil was similarly higher at 114p on rumours of a North Sea find. British, with full year results due today, hardened 3p to 188p. Dealers are looking for net profits of around £190 million.

St Ives Group continued to reflect satisfaction with the expansion moves, up 25p to 815p. Parkfield made further progress at 405p, up 19p, on growth prospects while Sale Tilney was hoisted 22p to 280p in anticipation of today's results.

Access Satellite rallied 17p to 85p. Revived takeover speculation excited Britannia Arrow at 153p, up 10p. Sharply higher profits helped Stockley to a 3p improvement at 80p.

Buoyant merchant banks featured Schroders at 1488p, up 50p, ahead of today's results. Good profits on Tuesday boosted Expatnet a further 6p to 174p, but a disappointing 5 per cent set-back clipped a penny from Hepworth Ceramic at 183p.

Newman Tenks rose 5p to 140p on the higher dividend and profits forecast. Bid hopes lifted Raine Industries 4 1/2p to 49p and Burgess Group, an

other speculative favourite, advanced 14p to 218p.

James Shipman ended unchanged at 123p after touching 130p, the doubled profits already discounted. Keaning Motor, in receipt of an unwelcome offer from Tozer Kemsley, jumped 12p to 188p matching the rise in Tozer.

THF at 203p, up 7p, looked forward to an influx of foreign visitors arriving to see the royal wedding. Ratners the jeweller attracted sympathetic interest at 134p, up 6p.

Tobacco shares were undeterred by the swinging price increase in cigarettes. Smith and Nephew, reporting today, added 6p to 243p. Analysts expect pretax profits of around £70 million, up from £55.5 million. Gestetner lost 7p to 125p after the cautious statement at the annual meeting. In narrowly mixed mines, KIZ was in demand again on bid hopes, up 18p to 682p. In late trading Granada fell 8p to 264p as Rank Organisation withdrew its present offer.

**COMPANY NEWS**

**CHAMBERS & FARGUS.** Half-year to Dec. 28, 1985. No interim dividend (same), but the board expects to make a payment for the full year. No dividend was paid for the previous year. Turnover £8.45 million (£9.93 million). Pretax profit £51,000 (loss £70,000). Earnings per share 0.9p (loss 1.1p).

**ALFA-LAVAL.** Dividend for 1985 raised from 9 to 10 Swedish krona. Net sales 10,046 million krona (£948 million), against 8,848 million krona. Pretax income 824 million krona (235 million krona). The company expects income to continue rising in 1986.

## Bell's fancy footwork thwarts BHP move

From Stephen Taylor Sydney

Mr Robert Holmes a Court's campaign to gain control of the Broken Hill Proprietary Company (BHP) has been nudged forward in two ways over the past 48 hours. But although market analysts say the odds on his success are shortening all the time, he will now have to wait until the middle of next month for his way to be cleared further.

The Hawke Cabinet yesterday endorsed an amended bill which will remove the only legislative obstacle to the takeover by Mr Holmes a Court's Bell Group.

The Liberal opposition is in disarray over its attitude to the Bell bid, but there seems ample support to ensure the bill's passage after parliament reopens on April 9.

Meanwhile, BHP has been left embarrassed by the latest display of fancy footwork by the Bell chairman.

In a counter attack which started last week, brokers acting for BHP had been buying Bell shares with the intention of gaining for "the big Australian" the power to block a Bell share placement which was a condition of Mr Holmes a Court's takeover bid.

Under the terms of the bid, Bell Resources must issue up to 120 million shares to its parent company, the Bell Group "to provide additional working capital and enable Bell Group to maintain its equity in the company in the event of the allotment of shares as consideration for shares in BHP".

BHP's A\$125 million (£60 million) share acquisition was apparently rendered useless when Mr Holmes a Court dropped a bombshell at a special Bell meeting in Perth.

In a performance which delighted his supporters, the Bell chairman disclosed that the vendor of about a million of the BHP shares had been the Bell Group itself. That, he said, could mean that BHP was a Bell Group associate and as such would not be entitled, like himself, to vote on the placement resolution.

Mr Holmes a Court said he had consulted the national companies and securities committee, which had said it needed more time to deliver an opinion whether BHP had indeed been made a Bell associate.

## Willis Faber results underwrite rating

TEMPUS

Willis Faber appears to have no trouble consistently producing results that justify its long-held premium rating.

Pretax profits for last year were 29 per cent higher at £60.7 million. They included 15 months or an extra £815,000 contribution from Carter, Wilkes & Fane.

Income (brokerage, underwriting commission and interest) rose 23 per cent, comfortably ahead of expenses, which were an underling 15 per cent higher. Overall revenue, including associates but not Morgan Grenfell, was also up by exactly 15 per cent.

Morgan Grenfell, in which Willis has a 23 per cent stake, chipped in £12.2 million, a handsome 42 per cent increase on the previous year. Willis is taking a relaxed view of Morgan's current search for capital. It supported the attempted link-up with Exco and would be quite prepared to see the bank go public.

The blot on 1985 results was the £3.6 million loss from Willis's company underwriting. The non-marine business, which caused the problems, has now been discontinued and it is hoped that reserving is sufficient to deal with claims as they come in.

This year promises to be another good one with pretax profits of £75 million on the horizon. Although the dollar has moved the wrong way, Willis has covered forward a large part of its 1986 exposure and some of its 1987 exposure. Last year there was a £4.5 million currency benefit.

Rate hardening continues patchily, with aviation up sharply after the spate of disasters last year. The constraints on capacity, however, are not easing and certain classes of business, particularly product liability, are impossible to place. Some automotive and drug companies are having to risk their balance sheets and go without cover. The brokers meanwhile lose the brokerage.

Willis's shares rose 10p to 457p before easing back to 449p. They are trading on a historic p/e ratio of 22.4 and a prospective p/e of 16.5.

Although the high rating does not offer great opportunities for further gains, the shares are a sound bold.

Willis employees, who are now being offered shares worth £300 a head in a company profit-sharing scheme, should do well, particularly if they put their shares into the Chancellor's new Personal Equity Plan.

**Clyde Petroleum**

While not many oil industry watchers are prepared to hazard a guess on what the oil price will be for the rest of this year, or even next week, most believe that the balance of supply and demand will tighten up in the 1990s, giving firm support to prices.

Reserves outside Opec will then be at a premium, and the oil companies which own these reserves will once more find favour in the stock market. If they survive that long.

Without question, survival is uppermost in the minds of the chief executives of the independent oil companies. Unless the oil price revives, many of them will not be around to enjoy the buoyant outlook for the 1990s.

Malcolm Gourlay, chief executive of Clyde Petroleum, intends that his company will be around, although he admits that unless North Sea prices recover to \$18 per barrel or more Clyde will be struggling to survive beyond the next three years.

With its spread of assets, Clyde is better positioned than many to withstand low oil prices. At current prices, its 1986 cash flow is likely to be halved from £14.1 million last year to nearer £7 million, but Clyde is well placed to cope with this by slashing the discretionary parts of its exploration budget.

Clyde's North Sea producing fields are well balanced, while the Wyth Farm oilfield development will ensure continuing production beyond the year 2000. The company has approximately £14 million of cash, some of which will be run down this year, and about £18.5 million of debt. As Wyth Farm is developed, debt will increase and Clyde will draw heavily on its \$125 million medium-term corporate credit facility.

Herein lies the rub. Interest payments form an item of fixed spending which will eat

into cash flow at ever increasing rates until Wyth Farm production reaches its peak in 1989.

Survival strategy is simple - cut overheads, persuade BP to cut the cost of Wyth Farm, sell the US properties and halt exploration. The management has identified the problem and is implementing the solutions. If it fails, it will be because the oil price has remained too low for too long. If it succeeds, it is likely to be a long haul.

**DRG**

DRG has been enjoying a quiet rerating in recent months and yesterday's announcement of 1985 pretax profits 20 per cent ahead fuelled another surge in its share price to a record 278p.

The benefits of the reorganization of the last five years are continuing to come through particularly in the United Kingdom stationery division, where operating profits were 70 per cent higher at £13.9 million making up half the total.

Carbonless copy paper made great strides and Sellotape and commercial envelopes increased their market share. The quest for cost cutting and margin improvements continues with spending on new and improved plant rising to £35 million this year against £18 million last year.

The quest for acquisitions also continues. In recent months DRG has spent £7.5 million on four acquisitions and buying out the minority in its New Zealand subsidiary. The latest purchase of a French medical packaging company was announced yesterday.

DRG has the finances to land a much bigger acquisition. The £33.4 million rights issue last September wiped out gearing, giving scope for spending up to £60 million before reaching a ceiling of 30 per cent gearing.

The company is looking to add to its existing range of businesses in Britain, Europe or the United States. This year DRG looks capable of making £38 million pretax giving a prospective p/e ratio of 10.4, assuming tax stays at a modest 26 per cent.

### GEORGE H. SCHOLES PLC

WYLEX WORKS, WYTHENSHAW, MANCHESTER M22 4RA

Manufacturers of Wylex Electrical Products



**INTERIM REPORT**

Unaudited results for the half year to 31st December, 1985

	1985	1984
Turnover	£'000 14,137	£'000 12,109
Trading profit	2,114	1,865
Income from shares in related companies	86	124
Other interest receivable and similar income	246	228
Profit on ordinary activities before taxation	2,446	2,217
Tax on profit on ordinary activities	968	953
Profit after taxation for the period	1,478	1,264
Proposed interim dividend:		
Rate per share	8p	6p
Amount	514	386
Retained profit for the period	964	878
Earnings per share based on profit on ordinary activities after taxation	23.0p	19.7p

The unaudited results for the half year to 31st December 1985 are shown above. The company has had a successful first half year with a satisfactory upturn in sales and profit. The start of our second half has been encouraging and we look forward to continuing at our present level of activity. You see a significant increase in the interim dividend. This increase is being paid to improve the relationship between the interim and the final. It should not be taken as an indication of an increase in the final dividend. The directors have today declared an interim dividend of 8p per share payable on 14th May 1986 to shareholders on the register at 10th April 1986.

G. R. C. McDowell, Chairman  
19th March 1986

## Bank of Scotland Base Rate

Bank of Scotland announces that, with effect from 19th March, 1986 its Base Rate will be decreased from 12.50% per annum to 11.50% per annum

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Telephone \_\_\_\_\_

**The Peterborough Effect**

# Latest prices:

At last some help for the hard pressed Imperial shareholder. Mindful that share prices can vary daily, we are publishing a bulletin showing the value of each of the offers for your company. In order to be perfectly fair, the values we've quoted are based on the best possible offers. Hanson's offer closes at 5pm on March 24th.

**HANSON BID WORTH:**

# 372.5p

**UNITED BISCUITS BID WORTH:**

# 337.8p

**HANSON BID BETTER BY:**

# + 34.7p

Figures based on the market prices at 5.30pm on Wednesday.

**HANSON TRUST**

CONTINUING GROWTH FROM BASIC BUSINESSES.

The values of Hanson Trust and United Biscuits offers depend on their respective share prices. The above offers also apply to Hanson Trust shares and United Biscuits shares. The offer values take account of fluctuations in Hanson Trust Ltd and United Biscuits Ltd shares. The offer values are based on the best possible offers. Hanson Trust and United Biscuits are not responsible for the accuracy of the information provided in this advertisement.



STOCK EXCHANGE PRICES

Budget euphoria

ACCOUNT DAYS: Dealings began March 10. Dealings end March 27. Contango day April 1. Settlement day, April 7. Forward bargains are permitted on two previous business days.

THE TIMES Portfolio

From your portfolio and check your eight share price movements. Add them up to give you your overall total. Check against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

Table with columns: No., Company, Price, Change, % P/E. Includes sections for BUILDING AND ROADS, BREWERIES, ELECTRICALS, CASE, and WEEKLY DIVIDEND.

Table with columns: High, Low, Stock, Price, Change, % P/E. Includes sections for SHORTS (Under Five Years) and FIVE TO FIFTEEN YEARS.

Table with columns: High, Low, Stock, Price, Change, % P/E. Includes sections for OVER FIFTEEN YEARS and UNDATED.

Table with columns: High, Low, Stock, Price, Change, % P/E. Includes sections for INDEX-LINKED and BANKS DISCOUNT HP.

Table with columns: High, Low, Stock, Price, Change, % P/E. Includes sections for BANKS DISCOUNT HP and INDEX-LINKED.

Table with columns: High, Low, Stock, Price, Change, % P/E. Includes sections for BANKS DISCOUNT HP and INDEX-LINKED.

Table with columns: High, Low, Company, Price, Change, % P/E. Includes sections for BUILDING AND ROADS and BREWERIES.

Table with columns: High, Low, Company, Price, Change, % P/E. Includes sections for BUILDING AND ROADS and BREWERIES.

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Table with columns: High, Low, Company, Price, Change, % P/E. Includes sections for BUILDING AND ROADS and BREWERIES.

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THE TIMES Portfolio DAILY DIVIDEND £2,000 Claims required for +33 points Claimants should ring 0254-53272

Table with columns: High, Low, Company, Price, Change, % P/E. Includes sections for OVERSEAS TRADERS and INSURANCE.

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Ex dividend Ex all B Forward dividend Ex interim yield outside a special payment Ex dividends and Forward earnings Ex other Ex rights Ex comp or share split 1 tax-free No significant data.







# Anambra State Water Corporation

3 Constitution Road, P.M.B. 01296, Enugu.  
5th March, 1986

## INVITATION TO TENDER FOR THE SUPPLY OF SPARES FOR MECHANICAL AND ELECTRICAL EQUIPMENT

- The Anambra State Water Corporation proposes to rehabilitate some of the mechanical and electrical equipment installed at the pumping stations, for which project a number of spares will be needed. The foreign component of the cost of spares will be funded out of a loan provided by the World Bank for the Anambra State Water Supply and Sanitation Project.
- Details of spares requirements are as follows:  
Spares for 1) Sumo Submersible Pumps  
2) Pleuger Submersible Pumps  
3) Rolls Royce Diesel Engine Model CSTFL  
4) Rolls Royce Diesel Engine Model SF 6ST  
5) Rolls Royce Diesel Engine Model C6200 and C8TCA  
6) Petbour generators  
7) Elco generators  
8) Electrical Switchgear  
9) Perkins Diesel Engine Model 4.236 and 6.354  
10) Elco Water Treatment Plant  
11) JCB Excavator  
12) Pont - A - Monsson Water Meters  
13) Fittings for Asbestos Cement Pipes to 150 Standards
- Tenders are now invited for supply of spares for any or all of the above items.
- Tenders will be received only from persons or firms from the territories of member countries of the International Bank for Reconstruction and Development, Switzerland and Taiwan. Expenditures for goods produced in or services provided from the territories of any country (other than Switzerland and Taiwan) which is not a member of IBRD will not be permitted and tenders contemplating such expenditures will be rejected.
- Tender documents shall be collected from the Secretary to the Corporation.
- Completed Tenders should be marked "Confidential Tender for the Supply of Spares for Mechanical and Electrical Equipment" addressed to:  
The Secretary,  
Anambra State Water Corporation,  
3, Constitution Road,  
P.M.B. 01296,  
Enugu.
- Tenders must be received on or before 3.30 p.m. on 2nd May.
- The Corporation is not bound to accept the lowest or any tender.

(J. C. Udeagbala)  
Secretary  
ANAMBRA STATE WATER CORPORATION

### APPOINTMENTS

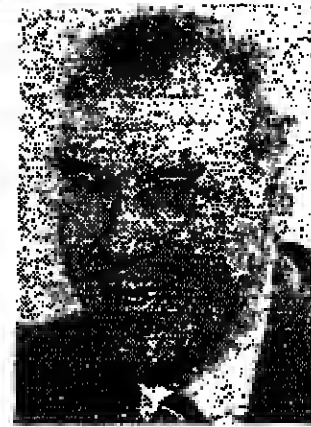
Ampercord Communications: Mrs Diane Clarke and Mr Alastair Barcroft have joined the board.

Combustion Engineering Europe: Mr Derek Bargh has been made vice-president, business development.

UniBond-Copydex: Mr Richard Aston has become managing director and chief executive officer.

James Ferguson Holdings: Mr Peter Clowes and Dr Peter Naylor have been named non-executive directors and Mr Christopher Newman has been appointed finance director.

Britannia Okasan International Investment Management: Mr D S R Fleming has been appointed managing director.



Mr Alan Saeddon, above, has been made chief general manager-designate of Co-operative Insurance Society and will succeed Mr Arthur Duval on his retirement next year.

### COMPANY NEWS

● **ST IVES GROUP:** The company is to merge with Chase Printers (Holdings), a colour magazine printer based in the West Country. St Ives will pay £22 million for Chase, which is a private company controlled by Mr Max Harvey and his family.

● **COMBINED TECHNOLOGY CORPORATION:** Three months to Dec. 31, 1985. Loss attributable £1.37 million (loss £2.02 million). Nine months to Dec. 31, 1985. Loss attributable £3.52 million (loss £2.5 million).

● **INVESTMENT AB BELIER:** Dividend 8 Swedish krona (3.85 krona) for 1985. Sales 1,520 million krona (1,120 million krona). Income before tax 428 million krona (£40 million), compared with 233 million krona.

● **PRESTWICH HOLDINGS:** Half-year to Dec. 31, 1985. Interim dividend 0.35p on enlarged capital (0.35p). Turnover £1.49 million (£4.34 million). Pretax profit £813,000 (£424,000).

● **TECHNOFAN:** Half-year to Dec. 31, 1985. No interim dividend (nil). Turnover 24.53 million francs (16.59 million francs). Pretax profit 4.16 million francs (about £400,000), against 2.48 million francs.

● **BM GROUP:** Half-year to Dec. 31, 1985. Interim dividend 0.66p (0.66p), payable on May 6. Turnover £16.29 million (£13.08 million). Pretax profit £1.03 million (£480,000). Earnings per share 3.64p (1.81p). The board looks forward to the current year's outcome with optimism.

● **E W TARRY:** Mr M Simchowicz, the chairman, forecasts in his annual statement that the company's earnings in 1986 will at least equal 1985's and that the company will pay dividends on a three times covered basis.

● **TRILKON:** The company has agreed to buy from Mr R Balyne and others, Movitel Services, Caribbean Programme Services and Eurotel Programme Distributors. The agreement is conditional on Trilkon's shareholders approval.

● **MNEMOS:** Nine months to Dec. 31, 1985. Turnover \$150,000 (\$197,000). Pretax loss \$4.7 million (about £3 million), against \$7.02 million. No tax (nil). The loss is lower because of staff reductions and cost control.

● **GUERNSEY ATLANTIC SECURITIES:** Pretax revenue for 1985, £30,655 (£24,298). Dividend 3.5 per cent (3 per cent), payable on May 5.

● **WATMOUGHS (HOLDINGS):** Final dividend 4.8p (4.55p) on increased capital, payable on April 25, making 6.3p (6.25p) for 1985. Turnover £30.8 million (£27 million). Pretax profit £2.31 million (£2.3 million). Adjusted earnings per share (net basis) 18.25p (21.30p). The board looks forward to substantial improvement in profits in 1986.

● **AUTOMOTIVE PRODUCTS:** No final dividend for 1985 in view of the merger with BBA (0.5p), making a total of 1p (1.5p). Turnover £260.2 million (£253.6 million). Pretax profit £7.5 million, as forecast at the time of BBA's offer (against £3.9 million).

● **NORANK SYSTEMS:** No dividend for 1985, as forecast. Turnover 1.2 million (£594,000). Pretax profit £404,000 (£191,000). Earnings per share 7.8p (1.3p).

● **EXPAMET INTERNATIONAL:** Final dividend 3.55p (3p), making 5.9p (5p) for 1985. Turnover £52.45 million (£41.93 million). Pretax profit £4.37 million (£3.19 million). Earnings per share 12.58p (9.49p).

● **PENNINE RESOURCES:** Half-year to Sept. 30, 1985. Turnover £4.13 million (£1.14 million). Pretax profit £90,000 (loss £25,000). Earnings per share 0.6p (loss 0.2p).

● **MERCHANTS' WAREHOUSING:** Interim dividend 0.9p (0.9p), payable April 4. Revenue for the 24 weeks to Dec. 14, 1985, £1.67 million (£1.64 million). Pretax profit £137,000 (£225,000). Earnings per share 2.07p (2.76p).

● **CLONDALKIN GROUP:** Total dividend for 1985, 8.15p (7p). Turnover Irish £27.12 million (Irish £42.07 million). Pretax profit Irish £3.54 million (Irish £3.13 million). Earnings per share 27.48p (23.45p).



NatWest announces that with effect from Wednesday, 19th March, 1986, its Base Rate is decreased from 12.50% to 11.50% per annum.

All facilities (including regulated consumer credit agreements) with a rate of interest linked to NatWest Base Rate will be varied accordingly.

41 Lombury London EC2P 2BP



Courts & Co

Courts & Co. announce that their Base Rate is reduced from 12.50% to 11.50% per annum with effect from the 19th March, 1986 until further notice.

All facilities (including regulated consumer credit agreements) with a rate linked to Courts Base Rate will be varied accordingly.

The Deposit Rates on monies subject to seven days' notice of withdrawal are as follows:-

7.75% per annum Gross\*  
5.625% per annum Net (the Gross Equivalent of which is 8.03% per annum to a basic rate tax payer).

Rates are subject to variation and interest is paid half-yearly in June and December.

\*Not ordinarily available to individuals who are UK residents  
440 Strand, London, WC2R 0QS

Standard Chartered

Base Rate

On and after 19th March, 1986 Standard Chartered Bank's Base Rate for lending is being decreased from 12.50% to 11.50%.

Deposit Rates are	Gross Interest	Net Interest
7 days' notice	8.00%	5.98%
21 days' notice	9.00%	6.73%

Interest paid half-yearly

Standard Chartered Bank

Head Office 38 Bishopsgate, London EC2N 4DE  
Tel: 01-280 7500 Telex 885951



Clydesdale Bank PLC

BASE RATE

Clydesdale Bank PLC announces that with effect from 20th March 1986 its Base Rate for lending is being reduced from 12½% to 11½% per annum.

# Fox Television Stations, Inc.

a subsidiary of

## The News Corporation Limited

has purchased

- |         |                          |
|---------|--------------------------|
| WNEW-TV | New York, New York       |
| KTTV    | Los Angeles, California  |
| WFLD-TV | Chicago, Illinois        |
| WTIG    | Washington, D.C.         |
| KRLD-TV | Dallas/Fort Worth, Texas |
| KRIV-TV | Houston, Texas           |

from

## Metromedia Broadcasting Corporation

The undersigned acted as financial advisor to The News Corporation Limited.

ALLEN & COMPANY  
INCORPORATED



This announcement is neither an offer to sell nor a solicitation of an offer to buy these securities.  
The offer is made only by the Prospectus.



1,148,000 Shares

# Fox Television Stations, Inc.

**Increasing Rate Exchangeable Guaranteed Preferred Stock**  
Guaranteed by The News Corporation Limited and News America Holdings Incorporated

**Price \$1,000 a Share**

Copies of the Prospectus are obtainable in any State from the undersigned  
and such other dealers as may lawfully offer these securities in such State.

**Drexel Burnham Lambert**  
INCORPORATED

**ALLEN & COMPANY**  
INCORPORATED

February 28, 1986

## Metromedia Broadcasting Corporation

has sold

WNEW-TV	New York, New York
KITV	Los Angeles, California
WFLD-TV	Chicago, Illinois
WTTG	Washington, D.C.
KRLD-TV	Dallas/Fort Worth, Texas
KRIV-TV	Houston, Texas

to

**Fox Television Stations, Inc.**  
a subsidiary of  
**The News Corporation Limited**

The undersigned initiated this transaction and acted as financial advisor to  
Metromedia Broadcasting Corporation and The News Corporation Limited.

**Drexel Burnham Lambert**  
INCORPORATED

March 1986

This announcement appears as a matter of record only.

Cash and/or shares of

## Fox Television Stations, Inc.

Increasing Rate Exchangeable Guaranteed Preferred Stock  
Guaranteed by The News Corporation Limited and News America Holdings Incorporated

exchanged for

**Metromedia Broadcasting Corporation**  
\$960,000,000

Series 1 Zero Coupon Senior Notes due December 1, 1988  
Series 2 Zero Coupon Senior Notes due December 1, 1989  
Series 3 Zero Coupon Senior Notes due December 1, 1990  
Series 4 Zero Coupon Senior Notes due December 1, 1991  
Series 5 Zero Coupon Senior Notes due December 1, 1992  
Series 6 Zero Coupon Senior Notes due December 1, 1993

\$954,276,000 Tendered  
99% of the Class

\$335,000,000

Senior Exchangeable Variable Rate Debentures  
due December 1, 1996

\$332,992,000 Tendered  
99% of the Class

\$225,000,000

15% Senior Subordinated Debentures  
due December 1, 1999

\$198,260,000 Tendered  
88% of the Class

\$400,000,000

Adjustable Rate Participating Subordinated Debentures  
due December 1, 2002

\$370,917,000 Tendered  
93% of the Class

The undersigned acted as Dealer Managers for this Exchange Offer.

**Drexel Burnham Lambert**  
INCORPORATED

**ALLEN & COMPANY**  
INCORPORATED

March 1986



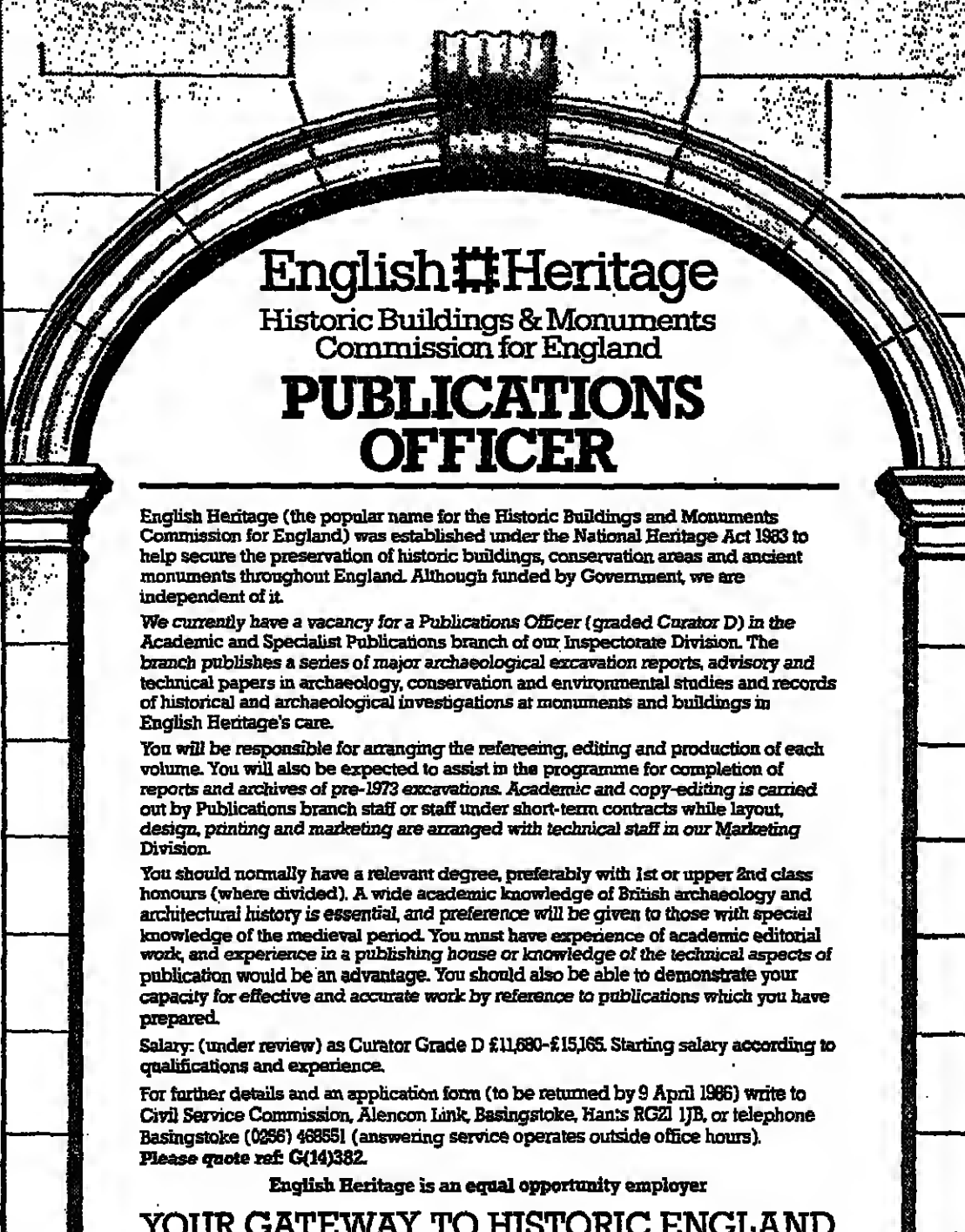
# GENERAL APPOINTMENTS

## Grant Thornton

Have excellent opportunities in their London Office for qualified Chartered Accountants in Audit, Investigation/Corporate Finance, Tax, Insolvency and Management Consultancy.

For further details please contact Anita Tovell or Liz Richards at Grant Thornton, Fairfax House, Fulwood Place, London WC1V 6DW. Telephone 01-405 8422.

Grant Thornton CHARTERED ACCOUNTANTS  Nobody gets closer to clients



### English Heritage

Historic Buildings & Monuments Commission for England

## PUBLICATIONS OFFICER

English Heritage (the popular name for the Historic Buildings and Monuments Commission for England) was established under the National Heritage Act 1983 to help secure the preservation of historic buildings, conservation areas and ancient monuments throughout England. Although funded by Government, we are independent of it.

We currently have a vacancy for a Publications Officer (graded Curator D) in the Academic and Specialist Publications branch of our Inspectorate Division. The branch publishes a series of major archaeological excavation reports, advisory and technical papers in archaeology, conservation and environmental studies and records of historical and archaeological investigations at monuments and buildings in English Heritage's care.

You will be responsible for arranging the refereeing, editing and production of each volume. You will also be expected to assist in the programme for completion of reports and archives of pre-1973 excavations. Academic and copy-editing is carried out by Publications branch staff or staff under short-term contracts while layout, design, printing and marketing are arranged with technical staff in our Marketing Division.

You should normally have a relevant degree, preferably with 1st or upper 2nd class honours (where divided). A wide academic knowledge of British archaeology and architectural history is essential, and preference will be given to those with special knowledge of the medieval period. You must have experience of academic editorial work, and experience in a publishing house or knowledge of the technical aspects of publication would be an advantage. You should also be able to demonstrate your capacity for effective and accurate work by reference to publications which you have prepared.

Salary: (under review) as Curator Grade D £11,690-£15,165. Starting salary according to qualifications and experience.

For further details and an application form (to be returned by 9 April 1986) write to Civil Service Commission, Alencom Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0286) 488551 (answering service operates outside office hours). Please quote ref: G(14)382.

English Heritage is an equal opportunity employer

**YOUR GATEWAY TO HISTORIC ENGLAND**

### AN OUTSTANDING OPPORTUNITY

For a well-educated individual (preferably graduate) to train as a Financial Planning Adviser with a leading city-based brokerage. The successful applicant will be (1) aged 21-30, (2) self-motivated and hard-working, (3) a good communicator, (4) looking for an exciting career. In return, the position offers (1) full training and support, (2) an exciting working environment, (3) a stable career with a professional organisation, (4) an attractive remuneration package, (5) a wide range of long-term opportunities with one of the most innovative and dynamic companies in the Financial Services sector.

Tel: Peter Cole on 01-404-5766 or write to him at Chase de Vere (Investments Ltd) 63 Lincoln's Inn Fields London WC2A 3JX

### WHITEHEAD MANN

RESEARCH CONSULTANT/ TRAINEE HEADHUNTER  
Circs £15,000

Whitehead Mann is a leading British-owned international executive search consultancy. Continuing growth demands the appointment of a lively, intelligent, commercially aware research consultant/trainee headhunter. He/she must be a self-starter, willing to take early responsibility and able to enjoy the pressures of a fast-moving, demanding work environment. Preferred age 23/28, graduate.

Please write with full details to: Richard Slater, Whitehead Mann Limited, 44 Welbeck Street, London W1M 7HF, telephone 01-935 3978.

### MANAGEMENT OPPORTUNITY

An exciting career is open to individuals (22+) who are single minded and interested in their own future. If you would like the opportunity to earn over £20,000 per annum and earn shares in a nationwide group.

Please call: Miss Farmer on 01-439 8431

PERSONNEL OFFICER: A vacancy exists for a person with sales or management experience. Telephone 0202 28490.

PERSONNEL OFFICER: A vacancy exists for a person with sales or management experience. Telephone 0202 28490.

## Newly Qualified Accountants

ACA's and ACMA's  
YOUR KEY TO THE FUTURE LIES IN

## MANAGEMENT INFORMATION CONSULTANCY

Initial Earnings  
£18,000+

London

As a newly qualified Accountant you want to guide the business planning and related information systems decisions of major organisations.

You want the prospect of total involvement from strategic business and information planning studies to systems design and installation. Management Information Consultancy is the one area that really can offer you the variety, breadth of experience and immediate rewards.

We want to meet top graduate Accountants - young professionals who are eager to learn how to harness the new computer based technology. People who enjoy problem solving and using their creative and logical abilities to the full. If you feel the need to develop these qualities in your future career then you may be the right person for information systems consultancy. Arthur Andersen & Co., Management Consultants have always specialised in the information technology business to provide our clients with a competitive advantage. We have concentrated on providing a high quality professional service that requires the study of financial, marketing, operations, personnel and other key functions with critical objectivity coupled with the application of advanced information technology.

As a result, our list of clients has grown impressively. Today, it spans a broad range of blue-chip companies in every major industry sector, as well as most government departments and many health & local authorities. Our work requires a unique combination of business, technical

information processing and industry skills coupled with interpersonal and management ability. The very skills which we now will develop in you.

### CAREER DEVELOPMENT

Our commitment to your development will be second to none and involves integrating formal training with practical experience. In fact, during the next five years you will receive over 800 hours of formal training and education, mostly conducted at our centres in Chicago and Geneva. There you will meet your counterparts from 120 offices in 40 countries, and participate in a continuous international exchange of ideas and experiences within the framework of a professional organisation which has over 7,000 consultants world-wide.

Have no illusions, this will be a physically and intellectually demanding challenge. From it, though, you will gain a new, wider perspective on professional life, and we will equip you to diversify and apply your financial and business skills across a broad cross section of industries and the public sector.

Promotion prospects are excellent and based entirely on merit; career and salary progression are rapid with the genuine prospect of partnership.

We're growing and successful and we need you to be the same.

Please write in the strictest confidence to: John Maxted, Arthur Andersen & Co., Management Consultants, 1 Surrey Street, London WC2R 2PS.

ARTHUR ANDERSEN & CO  
Management Consultants

### SALES & MARKETING

#### PROGRESSIVE COMMODITY TRADING COMPANY

Requires the services of a young and enthusiastic commodity trader. The applicants must have a world wide knowledge and background in the pulses trade and all necessary related business.

Salary, terms and conditions of employment will be commensurate with experience.

Please reply in writing to the Managing Director.

AGMIN LIMITED  
THE LODGE  
ADMIRAL HOUSE  
15 SHUTE END  
WOKINGHAM  
BERKS RG11 1BJ

#### DOSEMETRY MARKETING

Excellent career opportunities with the leading Advertising Company. Requirements are: minimum 1 year sales/marketing experience in F.M.C.A. Field. Age 20+.

Please phone or write to: DEREK LAST  
Kempson Ltd (Rec Cont) 221 - 223 Colindale Avenue London W11 01-734 2821

QUALIFIED ACCOUNTANT ACA/ACMA. Age 25-30. A lively person with a minimum 2 years or so experience in the international commercial consultancy based in NW London. £18,000-20,000. Call 01-405 8804 Judy Farquharson Limited (Rec Cont), 47 New Bond Street, London W1.

AREAS ADMINISTRATOR age 20-40 with a good background in the financial administration, planning and processing of a company. Salary £10,000. Call 01-405 8804 Judy Farquharson Limited (Rec Cont), 47 New Bond Street, London W1.

#### PROFESSIONAL SALES PEOPLE

Required to promote revolutionary computer systems designed specifically for the Insurance or Mortgage Broker Market. The ideal candidates will be familiar with the Insurance Business and have experience of demonstrating and speciality-selling. As this position is an Agency basis, sales people already employed are also welcome.

Call Peter Fisher now on Worcester (0905) 58585.

#### HIGH INCOMES

For highly motivated enthusiastic people with the will to succeed. If you think you are, and you are aged between 23 and 45 then call us for a position at our newly opened offices in the London Bridge area. Call Mr Taylor Cavendish on: 01-928 4599

#### RECRUITMENT SPECIALIST WEST END

A young graduate, to age 24, with a year or two's commercial experience is sought to join an established team of highly successful professional engaged in the recruitment of finance/accountancy executives. You will be imaginative and ambitious, able to demonstrate clear and analytical thought-processes and naturally be a very good communicator. We are a professional recruitment consultancy with a quality client list developed over 20 years and prestigious offices in the locations in the South East. If you are interested in contributing to the continued growth of an organisation where hard work and success enjoy exceptional rewards please telephone Paul Ballard for further information.

Management Personnel 01-408 1884.

## Keyboard Sales Specialists

Our client is a world leader in the business systems and office equipment field. Their sales targets for 1986 are extremely high and therefore they only wish to recruit the best keyboard sales specialists in the business.

You must be aged 25 - 35 years, have experience in keyboard sales and now be ready to join the elite team of one of Britain's top business equipment companies. You must be totally professional in your selling approach and have ambition and drive to succeed in these demanding positions.

In return for these qualities, our client offers a tremendous benefits package.

Write in the first instance to: John E. Holmwood  
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Sun Life House,  
3/5 Charlotte Street,  
Manchester,  
M1 4HB.

JRA  
ADVERTISING

## MAJOR NATIONAL ACCOUNT EXECUTIVES

MINI COMPUTER MANUFACTURER  
O/T/E £35K - £45K + Quality Car

The Company: A German based major computer manufacturer operating in the U.K. Recognised worldwide for the dynamic marketing of high performance computer systems, for use in a multi user environment with a multitude of additional components available for enhancing the systems. Being a TOTAL SOLUTION SALES, the products not only use UNIX but other popular operating systems, accompanied with Networking, Data Communications, Graphics and Application software packages.

The Benefits: Excellent basic salary + guarantee + generous commission structure. Quality company car, full expenses + usual company benefits. Ongoing training in U.K. division and German headquarters and realistic management prospects.

The Candidate: Proven track record in Hi-Tech sales. Must be capable of handling major accounts at a senior level, working in a team environment. Must have a high level of integrity and development skills.

The Areas: London and Southern England.

FOR A POSITIVE CAREER MOVE, CALL BARRINGTON BENT NOW!  
01-380 0454 01-380 0323  
DARK SALES & MANAGEMENT CONSULTANTS LTD



# GENERAL APPOINTMENTS

## FINANCIAL CONSULTANCY

### A GROWTH AREA OF THE MOMENT AND OF THE FUTURE- DON'T MISS OUT!

FPS (Management) Ltd is a leading firm of financial consultants and because of phenomenal expansion in 1986 is looking for outstanding individuals to complement its London based team of professionals.

The right individuals (aged 23+ and based in London) will be energetic and intelligent, highly motivated, hardworking and able to absorb new ideas quickly.

Full training will be provided.

Remuneration expected to be in excess of £15,000, and lead to management in the first year.

This is a superb opportunity to develop your own business and career path in a growing company and in an exciting industry.

For further details phone the Recruitment Manager on 01-836 7333.



**MANAGER £19,000 + Car**  
Midlands

An international contractor recruited for staying ahead of technological and commercial developments has an opportunity for the right MGR to lead a team of consultants in the design and development of computer systems. As one of the "Big 5", the firm has a strong track record of success and excellent career prospects open to those whose talents complement such responsibility.

Coventry Office

**CHIEF ACCOUNTANT £16,000 + Company Car**  
Midlands

A highly qualified professional is required by a rapidly expanding manufacturing/construction company for the post of Chief Accountant. The successful candidate will be responsible for the day to day running of the company's financial affairs and will be expected to lead and motivate the company's current department staff, which are of some reputation. Success will bring a high salary and excellent benefits.

Erdington Office

**ELECTRONIC ENGINEER £14,000 + Car**  
Lincolnshire

An opportunity to join the automation division of the world leading manufacturer. The post encompasses the design of control systems for industrial machinery and the operation of PLC systems together with the supervision and control of site installation and commissioning. A minimum qualification of HND is required coupled with relevant control systems experience.

Nottingham Office

**ACCOUNTS MANAGER £16,000 + Car**  
Midlands

Experienced in audit and business administration for medium sized firms, successful in securing a major practice in the Midlands from which the prospect has now steps to recruit a qualified ACA. Clear thinking and administrative ability must complement technical and management skills. The rewards will be high, since prospects for future promotion are excellent and rapid.

Coventry Office

**PROJECT ENGINEER £15,000**  
North Midlands

Manufacturing company of international repute seeks design level engineer in its product design and development department. The successful candidate will be responsible for the design and development of new products and will be expected to lead and motivate the company's current department staff, which are of some reputation. Success will bring a high salary and excellent benefits.

Nottingham Office

**COST ACCOUNTANT**  
Staffordshire

The market leading manufacturing company seeks a young qualified ACA with experience of the manufacturing industry. The successful candidate will be responsible for the design and development of new products and will be expected to lead and motivate the company's current department staff, which are of some reputation. Success will bring a high salary and excellent benefits.

Erdington Office

The above positions have outstanding career prospects and carry excellent benefits. For Further information applicants M/F should telephone or send a comprehensive c.v. to the respective regional office.

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Telephone us now to arrange a confidential personal assessment without obligation, or write to: The Administrator, 35/37 Fitzroy Street, London W1P 5AF, enclosing a brief career summary.

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If you are interested in a career with a dynamic company where your contribution and commitment will be rapidly recognised, then contact Terry Jones at: Admiral Computing Limited, 15 Victoria Avenue, Camberley, Surrey GU15 3JH. Tel: Camberley (0276) 61167 & 682651

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£210k plus car

We expect our Assistant Sales Manager to be aged between 25 and 30, holding a good degree in Chemistry or Chemical Engineering and to already have 2 - 3 years sales experience.

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Major activities will be pursuing sales leads and the investigation and development of hitherto unexplored markets.

It is perceived that the job holder will out-grow this position within three years and to this and career opportunities are excellent and could include positions abroad.

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To receive an application form, write or telephone:

Chris Wardle, Personnel Officer, Unichema Chemicals Limited, BEBINGTON, Wirral, Merseyside. Tel: 051-645 2828 Ext. 417

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## Assistant Information Officer

The Central Office of Information - the British Government's publicity organisation - has a vacancy for an Assistant Information Officer.

The successful candidate will join a division responsible for arranging official visits for about 1,800 senior people from over 100 countries each year. The successful candidate will be responsible for a variety of functions in connection with arrangements for these visits: assisting in programme planning, arranging functions for visitors, escorting visitors, liaising with British Embassies and High Commissions and assisting senior planning officers across the range of his/her activities.

Experience in an area of activity similar to this work is essential, together with a good knowledge of current affairs and of the governmental, industrial, economic and social structure of modern Britain. The successful candidate will have good organisational ability and be able to mix at all levels and work under pressure. Experience in publicity or public relations work will be an advantage. Some irregular hours and weekend working is likely.

The post is graded Assistant Information Officer and starting salary will be within £8,318 to £10,282 per annum (inclusive of Inner London Weighting according to experience and qualifications). The post carries 22 days annual leave plus 10% days public and privilege holidays. Please send a post card for an application form to: F. G. Holohan, Central Office of Information, Room 827, Hercules Road, London SE1 7DU, quoting competition number 301/NC/86. The closing date for returned forms is 18 April, 1986. The Civil Service is an Equal Opportunity Employer.

## ASSISTANT DIRECTOR FUNDRAISING AND MARKETING

Age Concern England is creating a new Assistant Director position to form an important part of a central team responsible for the direction and administration of its work.

The post-holder will be supported by three heads of Departments responsible for fundraising, publishing and marketing and in addition will be responsible for a small team selling insurance policies. The gross turnover of Age Concern England now exceeds 14 million.

The person appointed must be able to demonstrate a successful career in marketing, advertising, fundraising and/or public relations at a senior level within the voluntary sector or a commercial organisation. Candidates form a commercial background need to have a genuine commitment of understanding the voluntary movement and the needs of Age Concern.

Salary £17,288 - £20,948 p.a. inclusive of London Weighting. Contributory pension scheme, 4 weeks annual leave plus 5 weeks days.

For application form and details please contact Personnel Department.

**AGE CONCERN ENGLAND**  
60 Fitzcarr Road  
Mitcham  
Surrey CR4 3LL  
Closing date 11th April, 1986

## Home Economist

The Testing Laboratory of Which? magazine at Harpenden, Herts requires a young, qualified Home Economist to assist in the testing of domestic appliances and food.

We are looking for someone with a scientific approach and the ability to think critically, combined with practical skills. Some experience working in a Laboratory and with computers is a definite advantage, as is 'A' level Mathematics or Physics.

Salary will be around £7,500 according to age and experience. If you have a degree or a diploma in Home Economics, and are interested in starting a career with Consumers' Association, please write for an application form to:

Personnel Services Manager CA Testing & Research, Harpenden Rise Laboratory, Harpenden, Herts.

**Which?**

## COUNTERTRADE ASSISTANT

We are a company involved in countertrade transactions throughout the world. Due to expansion of our business, we wish to recruit another person to join our countertrade team.

As a result of the global nature of our business, the successful applicant will be required to have fluency in Arabic, French and Spanish as well as English. Excellent prospects.

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Maryfair  
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## Linguists

The Linguist Officer Class is responsible for written translation (mainly into English), foreign document research, and conference interpreting. There are now about 6 vacancies for candidates qualified as described below.

Royal Military Academy, Sandhurst (1 post)

You must be proficient in Russian, with German as a second foreign language, and have a wide knowledge of military affairs in general and of the Soviet military system in particular. Appointment as Higher Linguist Officer.

Central London (1 post)

You must be proficient in French and English to mother-tongue or equivalent standard, with ability to undertake conference interpreting (consecutive and simultaneous) in both directions. Appointment as Higher Linguist Officer.

Central London (1 post)

You must be proficient in Russian, with German or any major Slavonic language as a second foreign language. Appointment as Linguist Officer.

Central London and West Germany (2 posts)

You must be proficient in German, with French as a second foreign language. Appointment as Linguist Officer.

Central London (at least 1 post)

You must have Hungarian or Romanian as a first foreign language, in combination with the other of these, or with German, or with any major Slavonic language. Appointment as Linguist Officer.

For all posts, you must have an appropriate degree with at least second class honours, or an equivalent qualification, or have equivalent experience. You must be a British or Commonwealth citizen and be proficient in English to mother-tongue or bilingual standard.

SALARY: (under review) as Higher Linguist Officer £8895-£11,265; as Linguist Officer £6300-£8915. In addition, posts in London and West Germany attract an Inner London Weighting of £1365 per annum, and Higher Linguist Officers employed as conference interpreters receive an additional allowance (maximum £1518 per annum). Promotion prospects.

For further details and an application form (to be returned by 22 April 1986) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/6831.

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CGE



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We want to tell you more about our client's success story and the part in it for you so telephone Keith Sunderland during normal office hours. If you prefer send us your CV and we'll mail you a fact pack by return.  
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You will already possess proven communication skills, be administratively able with a flair for organisation and will preferably be currently working in the personnel/training function, although this is not an essential requirement. You will probably be aged 40-52 and hold a professional or graduate qualification.

The role demands strong personal qualities and candidates should be authoritative, persuasive, independent and able to apply analytical skills to problem solving.

A highly competitive salary is offered and applications are invited for this excellent career opportunity for suitably qualified candidates.

Please apply in confidence with C.V. to: Stephen Mawditt, Managing Director,

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A National building group based in the North West requires a Managing Director for its construction division. Construction turnover £20 million per annum. Group turnover £30 million per annum. Preferred applicant will have experience in construction at this level and will be aged preferably 35 plus.

Apply: The Chairman, Townson Group of Companies Limited, Higher Swan Lane, Bolton, BL3 3AH.

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We are one of the leading international management consultancies; we are now looking for further first class consultants and analysts for our financial management practice in the UK and overseas.

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We offer outstanding opportunities to broaden your experience in a wide

variety of industries and to work with stimulating colleagues from a number of disciplines. There are excellent opportunities for promotion within Peat Marwick for those who wish to pursue a career in consultancy. Of particular interest to us at the moment are people with experience of the manufacturing, retail, distribution and oil industries, or of treasury management.

If you are interested in joining our London office and working with us in the UK or overseas, please write in confidence, enclosing a brief summary of your qualifications and experience, and quoting reference A/MA/86, to Mike Coney at Peat, Marwick, Mitchell & Co., 1 Puddle Dock, Blackfriars, London EC4V 3PD.

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be a definite benefit. It is expected that the candidate would be of graduate status with an accounting or taxation qualification.

This is an excellent opportunity to gain further knowledge and could lead to significant career prospects in due course. Please send full CV, quoting ref: 538/T to: Recruitment Manager, Cable and Wireless plc, Mercury House, Theobalds Road, London WC1X 8BX or telephone for an application form on 01-405 4980 (24 hours).

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Salary and benefits package to be negotiated.

Write now, in confidence, for details of this challenging opportunity to: R. E. Edwards, General Secretary, L.F.B.C., 121 Kennington Park Road, London SE11 4JN.

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The Company offers competitive starting salaries, paid overtime, a non-contributory pension and free life assurance. Relocation assistance will be offered where appropriate.

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# GENERAL APPOINTMENTS

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You will be responsible for consultancy assignments for clients ranging from large international companies to small businesses. You will be expected to liaise extensively with other parts of the PW practice and to demonstrate initiative and a keen sense of business awareness.

Candidates, likely to be aged about 30, will be offered an attractive salary, a car and other benefits. Prospects for further promotion are excellent. The positions are based in London and, where appropriate, relocation expenses will be paid.

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AC 16 18

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Please quote ref: G/6619.

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Ministry of Defence



## Library Clerk

The Library of Consumers' Association, publishers of Which? magazine, provides an information and documentation service for a team of researchers. The main duties of the library clerk are the receipt and circulation of approximately 700 periodical titles; filing; and the distribution of the library's internal mail. In addition there will be an opportunity to gain experience in other routines such as classification, cataloguing, microfilming and computerised information retrieval.

The post would be suitable for anyone contemplating a career in librarianship or information science. It offers one or two years experience before taking a degree or post graduate qualification and applicants should have at least two A level passes.

Starting salary around £6000. Benefits include 28 days' annual holiday, LV's, pension and free life assurance schemes, interest-free season ticket loan.

Please apply in writing to: The Personnel Officer, Consumers' Association, 14 Buckingham Street, London, WC2N 6DS.



## Regional Secretary

The Country Landowners' Association

Gloucester • Worcester • Hereford

The CLA is a well established organisation which represents the owners of rural land in England and Wales. It has 80 staff based in its London HQ and in the regions, serving some 43,000 members.

Reporting through the Regional Director, the successful candidate will be responsible to the Director-General for the overall management of the Association within these areas.

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Charity Appointments

Victoria House, Southampton Row, London WC1B 4DH

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Experience of government, professional services or town and country planning and the possession of a relevant degree or qualification would be an advantage. Competent administrative ability with self-sufficient typing skill is essential.

Further details and application forms from The Royal Town Planning Institute, 26 Portland Place, London W1N 4BE (01-636 9107). Closing date 11 April. Interviews 28 April.

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Southwark Towers,  
32 London Bridge Street,  
London,  
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Price Waterhouse





# GENERAL APPOINTMENTS

## HEAL'S COMPANY DISPLAY MANAGER

salary c. £15,000 + Car

Heal's, part of the Habitat/Mothercare Group, is expanding nationally following the successful reorganisation of our Stores and the transformation of the product range.

We now have an exciting position for a Company Display Manager, possessing the creative talent to further extend and develop our new image. He or she will be responsible for all aspects of the Company's display, store layout and window promotions. All locations must meet our exacting visual standards.

Solid Managerial skills will be needed to help plan and implement promotional activities, to control and develop staff and plan and manage budgets.

4 weeks holiday. Generous Group discounts. Applicants should, preferably have previous furniture experience and be aged between 27 and 35.

Please send your C.V. or write for an application form to Anne Cook, Personnel & Training Manager, 196, Tottenham Court Road, London W1P 9LD.

## ENGINEERING MANAGER

Barclays Bank PLC require a Chartered Engineer to take up the post of Engineering Manager in its Property Services Department—South Regional Office, based in Twyford.

The successful applicant will be a corporate-member of one of the major engineering institutions. Ideally, they will have served an engineering apprenticeship followed by design experience, operation and maintenance of building engineering services coupled with Managerial expertise.

The duties will include conceptual design of the engineering content of major projects and detail design of smaller ones, the vetting of engineering designs and drawings prepared by others, briefing of consultants, engineering project management and control of subordinate staff engaged in the operation and maintenance of engineering services in a group of buildings for which the job holder will hold overall responsibility.

Salary will commence at £16,052 per annum and is subject to annual review. Additionally, an annual bonus is payable and there is a wide range of benefits including non-contributory pension scheme, profit sharing and a special housing loan facilities scheme, after a qualifying period.

Application, giving details of qualifications and experience, should be made to:

Mr P W Cooper  
Head of Personnel and Administration  
Property Services Department  
Barclays Bank PLC  
Britannia House  
16/17 Old Bailey  
LONDON EC4M 7DN



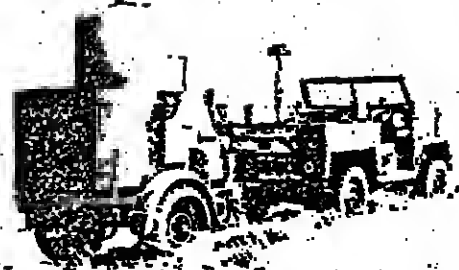
## Chief Software Engineer

We are one of the world's leading Companies in the defence field, having developed highly specialised radar equipment for weapon systems. This equipment is in service with many countries around the world.

A vacancy has arisen for a Chief Software Engineer to lead a design team of approximately ten staff. Reporting to the Technical Manager you will be responsible for the preparation of operational software for military radar systems with associated test software, computer models and emulators.

Equipment available includes both HP and VAX. Applicants should ideally be familiar with such machines and languages 'C', FORTRAN, and ASSEMBLER. BASIC, CORAL, MASCOT and ADA, would also be advantageous.

Ideally applicants for this senior position will be in the age range 30-45 years old, educated to Degree level and be able to demonstrate proven management ability.



If you would like to make the career move to a dynamic Company looking very much to its future, we will offer a good benefits package including relocation expenses where appropriate.

Please write with full career details to: Mr P N Willis, Personnel Manager, Racal Defence Radar & Displays Ltd, Davis Road, Chessington, Surrey, or telephone 01-397 5281 ext. 2431.

Racal's people are Racal's success **RACAL**

## Chief Executive

Torridge District Council  
c.£21,500

The Council wish to appoint a Chief Executive to lead the Council's professional service, with 290 staff and a gross annual expenditure of over £9m.

The successful applicant, who may be from local government, elsewhere in the public sector, or the private sector, must show evidence of substantial management achievement in an exposed environment.

The Chief Executive will co-ordinate and ensure the effective conduct of all the Council's business and advise the Council on priorities and the best use of resources.

In addition to salary, car and telephone allowances are payable. A relocation allowance is also payable.

For further information please contact John Smith ref. A.57003. HAY-MSL Selection and Advertising Limited, 52 Grosvenor Gardens, London SW1W 0AU.

**HAY-MSL**

PUBLIC APPOINTMENTS

## DIRECTOR

Up to £27,623 p.a. inc LWA (Salary under review)  
Central Council for Education & Training in Social Work

The Council is seeking a successor to Priscilla Young who is retiring. The successful applicant will be London based and will be able to offer:

Leadership in the development of social work education and training

Ability to manage and lead a complex U.K. organisation involved in major change

Lively knowledge and interest in social work practice and theory.

Applications are invited from men and women who have experience of social work, social work education and senior management responsibility, and who have relevant academic and professional qualifications.

The Council is an equal opportunities employer. Application forms and further information from Personnel Section, CCETS, Dorbyshire House, St. Chad's Street, London WC1H 8AD. Tel: 01 278 2455 Ext. 236. Closing date for completed applications: Friday, 18th April, 1986.

CCETS

## EXECUTIVE JOB SEARCH

Are you earning over £20K and seeking a new job?

The Connaught Services have helped more executives to find new appointments than any other organisation — mainly in the unadvertised vacancy area.

Contact us for a free confidential meeting. If you are currently abroad, enquire about our EXPAT EXECUTIVE SERVICE.

32 Savile Row, London, W1  
01-734 5379 (24 hours)  
The Executive Job Search Professionals

## ALEC BROOK

A highly successful company involved in the field of Marketing/Promotional products.

Due to rapid expansion, several new positions are available from JUNIOR through to SECRETARY SH/TYPIST.

If you are a person with intelligence and initiative and prefer interesting and responsible work, telephone without delay.

ALEC BROOK, ADB (LONDON) LTD., 49-53 HARROW ROAD, LONDON, W2 1JH  
TEL: 01 402 5671

## COVENT GARDEN

Very responsible, hard-working and self motivated person (25-30). To manage chain of 12 market stalls in Covent Garden. Clean driving license and phone essential. Good package. Immediate start. 402 5000.

## MARKETING/ADVERTISING SALES

Are you well educated and articulate? Do you want to learn the essentials of marketing? If you can write, sell, video advertise and direct marketing services at Director level, contact: David James at INTERVISUAL ADVERTISING LTD on 01-629 6996

## YOUNG GRADUATE

Required for specialist firm of Lloyd's Brokers. An opportunity has arisen for a young graduate to join a busy firm of Lloyd's Brokers. The successful candidate must be interested in a job with responsibility and initiative and prepared to be trained for a career with excellent prospects. Please send CV to: Recruitment Dept, Lloyd's Brokers, 484, Virginia St, London E1.

## ALCOHOLISM AND DRUG ADDICTION COUNSELLORS

Required at leading 67 bed treatment Centre set in beautiful grounds. Training is given to mature, well educated, and well motivated persons. A commitment to a career in this field is essential. An excellent salary and benefits package can be provided. Apply in writing to: The Life Care Trust, Eastbourne, Sussex BN23 6SE.

## SOUTHEND TRANSPORT LIMITED

## Managing director

c.£25,000 + car

For a new public transport company shortly to take over operation of the existing bus undertaking from the Borough Council. The company is expected to have a turnover of around £5m in its first full financial year. A particular feature of the business is the innovative express service to London and Heathrow Airport started some years ago and which now represent a substantial element of the business. The company will initially provide engineering services for the Council's general vehicle fleet.

Reporting to the Board you will manage the company on a day to day basis while having responsibility for the development and implementation of a future strategy that will ensure a viable business catering for the needs of the travelling public.

You should ideally have a transport background and will already have been profit responsible in a general management capacity possibly in a division of a large organisation or a smaller independent company.

Candidates must be skilled in leading teams and motivating people, with a consultative management style. A background which includes marketing experience would be a distinct advantage.

Applications are also being invited for the post of Financial Director/Company Secretary.

Resumes including a daytime telephone number to Torrance Smith, Executive Selection Division, Ref. ST486.

Coopers & Lybrand associates

Coopers & Lybrand Associates Ltd management Consultants

10 Boulevard Street London EC4A 8AX

## LEATHERHEAD FOOD RA

## OPPORTUNITIES IN FOOD PROCESS ENGINEERING/TECHNOLOGY

As part of our general expansion we have created a number of opportunities at various levels of responsibility for new people to join us and provide the technical support to improve manufacturing processes currently used in the food industry and take the industry into the 1990's. We therefore have an immediate requirement for well qualified or highly skilled professionals who have formal training as:

- Physicists
- Mathematicians
- Computer specialists
- Chemical Engineers
- Control Engineers
- Food Technologists

Current activities include the development of sensors, expert systems, mathematical modelling, modern control systems, technology transfer and novel processing techniques.

Applicants for these challenging posts will need to show they have the expertise, initiative and innovative skills to influence successfully the work of this international food research laboratory. In return we can offer first class working conditions and resources (a new processing wing is currently being built and is due for completion in November 1986) and an outstanding future for the right candidates. Starting salaries will be related to ability and experience, up to £12k for Scientist grade, £15k for Senior Scientists and £20k for Principal Scientists.

Written applications with CVs and current salaries please to: Alastair Henry, Personnel Manager, Leatherhead Food Research Association, Randalis Road, Leatherhead, Surrey KT22 7RY.

## SALES

National Gallery Publications is the commercial operation responsible for the Gallery's expanding publishing programme: 14 fine-art books, and reproductions.

A sales executive is urgently required to promote sales through the trade and direct markets. If you have a proven sales record and can demonstrate a genuine interest in our customers and products, then you should write to the Publications Manager enclosing full CV and stating present salary.

A remuneration package commensurate with this important new position will be offered. The Publications Manager, National Gallery Publications, The National Gallery, Trafalgar Square, London WC2N 3JX.

## REPORTER Radio Shropshire

Are you a young ambitious reporter with at least three years' journalistic experience? If so, Radio Shropshire has a vacancy that may interest you. The work is primarily reporting, interviewing, bulletin writing and newsreading. Good microphone voice and current driving licence essential.

Salary £8,528 — £10,581 plus allowance of £569 p.a. Based Shrewsbury. Contact us immediately for application form (quote ref. 9410/T and enclose a.e.) BBC Appointments, London W1A 1AA. Tel: 01-927 5799.

**BBC LOCAL RADIO**  
We are an equal opportunities employer

## Technical Publishing

Managing Director (desirable) required for small (20 strong) successful company publishing for the construction industry. Output includes architectural journals, standard form building contracts and associated documents, monographs, etc. Applications including many from former sources are sent by mail cover and via our bookshop.

Applicants will be aged 25-50, have sound commercial/management background and an ability to work independently. Knowledge of the Building Industry would be an advantage.

The appointee will work closely with the present MD for an agreed 12-month period. Salary negotiable to £20,000; car provided; contributory pension scheme.

Write in the first instance for application form and your curriculum to: Mrs V. Lester, Company Secretary, RIBA Publications Ltd, Finsbury Station, Finsbury Street, London EC2A 4DF. Applications will be treated in the strictest confidence.

## BUILD A REPUTATION £15,000+

A well established firm of City solicitors needs a dynamic Practice Development Officer to handle all aspects of their P.D. This is a new position and you will be responsible for starting a monthly in-house magazine, producing corporate brochures and compiling a list of all partners' clients, and entering it on a W.P. You will also be required to take minutes for, and contribute to, committee meetings, as well as organise all general and social events for the firm. You must have 'A' level education, and preferably a degree. Age 25-30. A F.R. background in a professional organisation is essential. Please call 566 3535

**Crone Corhill**  
Recruitment Consultants  
18 Eldon Street EC2

## NORTH YORKSHIRE COUNTY COUNCIL APPOINTMENT OF PART-TIME CORONER - YORK DISTRICT

Applicants are invited to apply for the post of part-time coroner for the District of York in the County of North Yorkshire. A current copy of the Statute in force to apply qualified Medical Practitioners, all of whom are over 21 years of age. Salary and conditions of service will be in accordance with the R.C.M. Contract and shall be the same as those in force at the time of the last election in 1985. The salary will be paid in addition to the salary. The successful applicant will be required to attend at the coroners' court at York on a regular basis. Applications should be sent to the undersigned, and to whom any enquiries should be made.

Chief Executive and Clerk of the County Council  
North Yorkshire

## THE ROYAL ASSOCIATION FOR DISABILITY AND REHABILITATION (RADAR)

is looking for a FUND RAISER to devise and develop marketing and promotional fund raising opportunities. The person will have had several years experience in marketing and/or public relations. Salary NIC scale 3-5 (£7,551-£10,014). Job description and application form available from The Office Manager, RADAR, 25 Mortimer Street, London W1M 8AB. RADAR is an equal opportunities employer.

## OVERSEAS DEVELOPER AND MARKETING GROUP

Now interviewing off site brokers and property agents to represent and sell Mediterranean time shares. Meet us at the time share exhibition Cumberland Hotel, London, March 21st at 5.30-8.00pm in the 'Time Share Marketing' hospitality suite or write to: Overseas Timeshare, 5 Hanover Street, London W1, attention Marketing Director.

## ADMIN MANAGER To £20,000

Rapidly expanding EC4 Company requires an experienced Manager who is conscientious, flexible and capable of handling a great deal of responsibility. You will preferably be familiar with computerised systems and aged 30 - 40.

Call Julie 01-283 6691 Selective Appointments

## CITY RESEARCHER HEADHUNTING

LONDON, W1. c.£12,000-£15,000

As market leaders in International Search and Selection, we have a requirement for an experienced researcher, with knowledge of the City and its institutions.

We need a person capable of identifying and locating relevant target candidates, ensuring the successful completion of specific assignments, and developing our expanding data base.

The successful candidate will have a minimum of one year's relevant research experience and ideally will be working in a similar environment at present. If you are bright, dynamic and capable of working to tight deadlines as part of a professional team in a progressive company, then pick up the phone and call:

Andrew Hills on 01-408 1670  
at  
Lloyd Chapman Associates,  
160 New Bond Street,  
London W1Y 0HR.







## HORIZONS

A guide to  
career development

## Changing face of diplomacy

Queen Victoria's representative in Bolivia once declined to attend a local celebration. In revenge he was tied facing backwards on a donkey and paraded around the main square in La Paz. Diplomatic relations were severed and remained so for several generations.

Foreign Office diplomacy is still concerned with political relations with the rest of the world but it covers all other aspects of modern government business. This ranges from export promotion and technical cooperation to the supply of food, energy and raw materials, to the environment, telecommunications and space.

The Foreign Office continues to represent the interest of individual British citizens. Ultimately it is responsible for seeing that British and the British Government are properly represented abroad on every topic that affects the British people — a very wide-ranging brief indeed.

There are about 200 missions (embassies, high commissions and smaller posts) covering 164 countries. In all there are 6,718 UK-based staff (as opposed to staff recruited locally overseas). About 4,700 are posted abroad at any one time, only 1,600 of whom are entitled to diplomatic status. There has been a 17.4 per cent decrease in staff since 1968 with a decrease of 5 per cent forecast up until 1988.

Ann Grant is head of the recruitment section. She is positive about the kind of

Entry into the fast stream  
is by written examination

people the Diplomatic Service is hoping to recruit. "There is no one kind of person. We need people who can do a range of work. The ability to do is very important. We don't care where people are from or what they have studied."

Applicants must be British citizens with at least one parent a citizen of the Commonwealth or the Irish Republic, continuously from the date 30 years or more prior to appointment. An assessment is made of UK co-operations, with a positive security vetting not only for communist or fascist associations but for characteristics which may be a security risk, such as homosexuality.

Entry into the fast stream and the administrative entry of 20 places is by written examination. These are held each autumn or winter followed by a series of interviews. Applicants must have at least a second class honours degree and be under 32. Administrative entrants concentrate on "intellectual policy" covering, for example, energy and defence as well as political relations.

Executive entry of 20 places annually is by open competition. The pace at administrative level is slower and more varied, usually involving commercial and information work.

There is no one kind  
of person that is  
recruited by the  
Diplomatic Service.Corinne Julius examines  
the skills needed  
to represent Britain  
abroad today

All executive officers must be prepared to do some routine jobs, with the expectation of ultimately reaching Councillor level. An executive officer would expect to become First Secretary around the age of 39 and an administrative officer at 29.

There are now competitions to enable executive officers to transfer to administrative grades. As a small service, working in small units, bright candidates are rarely left to moulder. Last year competition was fiercest at executive level. This was due at least in part to the advice to women by careers advisors to apply at this level.

There are good opportunities for women who should aim high. They can today work effectively in the Diplomatic Service in almost any country. There is no discrimination, nor is there special assistance, although there is good maternity leave provision and an option to take special unpaid leave.

There is no one typical career pattern, but Ann Grant's career gives a flavour of life in the Diplomatic Service. She joined the first stream in 1971 having studied international relations at Sussex University.

Her first job was as the desk officer for the Philippines. For two years she was responsible for co-ordinating information on the country, dealing with visitors, correspondence and the press.

Unlike the French and the Americans who have diplomatic colleges, in Britain it is a matter of on the job training. This is supplemented by three month core training. For example, on drafting and economics and three months on intensive French, German or Spanish.

At this point officers are assessed for hard language training. Fifty per cent of the intake is siphoned off for between nine and 24 months training, for example, in Japanese or Russian. Ann Grant did six months Bengali before becoming a Third Secretary posted in Calcutta. The most junior of 12 diplomats.

Her job was to monitor the political situation in North-East India. But she ended up doing a little of everything, and set about maximizing her contacts in the

community. By getting to know, for example, the views of students at the university which were somewhat different from those of the government. It meant being able to round up "the right kind" of people to meet a "Tony Benn" or a "Norman Tebbit".

"You have access, but there are constraints", she says. "You must be aware of the damage you can do. For example, your need to get to know a wide spread of people outside the diplomatic community can mean that you risk being thought a spy."

After two-and-a-half years, she returned to the UK and somewhat unusually spent four years on secondment at the Department of Energy. This was followed by two years in the news department as a "spokesman" responsible for East European and then Middle Eastern affairs.

At 32, Ann Grant found herself as First Secretary and Head of Chancery in Mozambique. In the absence of her ambassador, she was responsible for reporting on the political situation. She found her background in international relations and African studies helpful in establishing good relations with government officials who viewed Britain as a colonial power.

In 1984, she returned to the UK as head of recruitment section. She expects to remain for here another year and aspires to promotion to councillor in the next few years.

The need is for diplomats  
to achieve aims by negotiation

Between the ages of 30 to 40, administrative officers spend a considerable time in the UK. After that they would expect the majority of their postings to be abroad, with a move every three to four years. In all, two-thirds of diplomatic service is likely to be overseas.

This mobility, while offering considerable variety and opportunity for promotion, can cause problems for families. It is unusual for spouses to be able to follow a career abroad, particularly in Third World countries.

As Britain's status changes her will can no longer be imposed, and increasingly the need is for diplomats able to achieve aims by negotiation and co-operation.

If you think you have the talent and stamina you can obtain further information from the Recruitment Section Personnel Policy Department, Foreign and Commonwealth Office, 3 Central Buildings, Matthew Parker Street, London SW1H 9NL, tel: 01-233 5244. Information on recruitment schemes may be obtained from the Civil Service Commission, Alencon Link, Basingstoke, Hampshire RG 21 1JB.

## BANKING &amp; ACCOUNTANCY

Institutional  
Sales

## Capital Markets

Our client, a leading Scandinavian bank, has a need for experienced Euronote sales people with a proven track record in a major house. Candidates should have a minimum of one year's experience.

This US international bank seeks a salesperson to market multi-currency securities to UK institutional clients. Ideally candidates should be economics graduates with two years' experience within a corporate treasury department.

## Financial Futures

A substantial US Broking house, requires a high calibre salesperson to join its existing team. Candidates should be familiar with all major US and UK financial futures contracts.

A major US Bank is seeking a young dynamic marketing professional to develop its institutional business. The successful applicant must have extensive knowledge of financial futures and options.

## Stockbroking

This highly prestigious UK firm wishes to appoint an executive to market US equities to UK institutions. With two years' experience, candidates should ideally be NYSE Series 7 registered.

A leading US brokerage has a requirement for specialists in traded options. Applications are invited from those with at least one year's exposure with a reputable house.

For further information please telephone 01-481 3188 in complete confidence.

CHARTERHOUSE  
APPOINTMENTS

EUROPE HOUSE - WORLD TRADE CENTRE - LONDON E1 9AN - 01-481 3188

North American  
Banking

Our fast-growing and profitable North American Banking Department seeks executives to work on and help develop our North American business.

The ideal candidate will be:-

- Mid to late twenties
- Academically well qualified
- Innovative
- Self reliant

Candidates should have a good grounding in credit and a knowledge of general banking services. In addition experience in specialised banking products, such as Asset Based Lending, Leveraged Buy Outs, Real Estate Finance, Bond Enhancement Programmes and Interest Rate Swaps would be of value.

Successful candidates will work in an environment which encourages flexibility and an individual approach. There will be opportunities for travel and the possibility of a posting to one of our four U.S. offices.

Candidates should apply with full Curriculum Vitae to: Hanover Partners Limited, Box D57, The Times, P.O. Box 484, Virginia Street, London E1 9BL.

Kleinwort  
Benson

## Tax Specialists

## Legal and Accountancy Professions

The broad base of our recruitment operations enables us to offer the widest possible range of opportunities to tax specialists.

Our clients include firms of accountants and solicitors, financial institutions and public and private companies, both in London and in the provinces.

We are experiencing an increase in demand at all levels for high calibre solicitors, ACAs, and Inland Revenue Inspectors wishing to optimise their career potential. Prospects exist to partnership level.

If you would like to find out more about the positions we can offer please call Laurence Simons (Legal Profession) or Mark Brewer (Accountancy Profession) on 01-831 2000 (01-485 1345 evenings/weekends) or write to them at Michael Page Partnership (UK), 39-41 Parker Street, London WC2B 5LH. Strictest confidentiality assured.



## Michael Page Partnership

International Recruitment Consultants  
London Windsor Bristol Birmingham Manchester Leeds Glasgow Brussels New York Sydney  
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Newly Qualified A.C.A.'s  
Merchant Banking & Investment BankingMerchant Banking - Corporate Finance  
c£17,500 + benefits

Many of the UK's leading Accepting Houses require recently qualified Chartered Accountants to join their established and highly profitable corporate finance departments. The successful applicants will work in highly demanding environments being involved, at an early stage, with acquisition and merger studies, share floatations, corporate advice etc. The benefits and promotional prospects offered, combine to present a highly attractive opportunity for the selected applicants.

Investment Bank - International  
Corporate Finance c£18,000 + benefits

Our client, a major force in British Banking, seeks a recently qualified accountant to work in the corporate finance department working on cross border mergers and acquisitions. The successful applicant should be prepared to travel extensively throughout the world particularly in the U.S.A. and Europe.

Interested applicants should contact Victoria Ward Krickie on 01-404 5751 at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

International Capital Markets  
to £25,000 + benefits

We are acting for a major U.S. investment bank currently expanding its capital markets activities. Opportunities exist for newly qualified A.C.A.'s to join highly specialised teams marketing, negotiating and structuring swaps and other capital markets transactions. Candidates, aged 24-28, will have strong interpersonal skills and be highly self-motivated.

International Project Finance  
to £20,000 + benefits

A prime U.K. merchant bank seeks a recently qualified chartered accountant for its International Division. The successful applicant will be involved in identifying, structuring and advising on methods of funding for major worldwide projects. Excellent opportunity for those with the commitment and ability to succeed.

Interested applicants should contact Andrew Stewart on 01-404 5751 at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

## Michael Page City

International Recruitment Consultants - London Brussels New York Sydney  
A member of the Addison Page PLC group

## Jonathan Wren

01-623 1266

01-623 1266

## Banking Appointments

We are seeking ambitious, self motivated graduate ACA's, aged 25-32 years for vacancies within merchant and international city based banks for the following areas:

- |   |                           |
|---|---------------------------|
| <b>Senior Accounting/<br/>Financial Control</b><br>(Banking experience essential).              | <b>£20-£37,000</b>        |
| <b>UK &amp; International<br/>Corporate Tax</b><br>(Creative financial skills a pre-requisite). | <b>£30-£35,000</b>        |
| <b>Audit</b><br>(Major bank experience essential).  | <b>v. neg £20-£35,000</b> |

For the above 3 vacancies contact Bryan Sates or Brian Gooch.

Operations Managers **£20-£35,000**

Jonathan Wren is currently handling a number of senior operational positions on behalf of its major clients. We would like to hear from candidates with extensive relevant experience, preferably gained with London based international banks, ideally covering foreign exchange, accounts, loans, etc.

Contact David Williams or Anne Griggs.

Senior Credit Analyst **£18-£25,000**

Successful international bank requires a highly experienced banker with a comprehensive knowledge of credit appraisal. Age range 28-35 years. The appointee will be required to reorganise an active department of six analysts.

Junior Credit Analyst **£10-£15,000**

A large European bank seeks an experienced Credit Analyst with experience gained within a banking environment. Ideally aged between 21-25 years, the successful applicant will assist marketing officers in business assessment.

For the above 2 vacancies contact Richard Meredith or Trevor Williams.  
All applications will be treated in strict confidence.

SYDNEY **Jonathan Wren** HONG KONG  
Recruitment Consultants  
170 Bishopsgate, London EC2M 4LX. Tel: 01-623 1266

Our client is a successful and expanding small practice in North London. They are currently seeking to fill the following key positions:-

Tax Consultant  
Full Time/Part Time

c£20,000 + car

ACCA/ACA/ATI qualified. Experience of solving complex corporate taxation problems is essential. The applicant should preferably have been trained in a large Taxation Department and possibly hold a key position in that department. You will establish Taxation Department within practice. Consideration will be given to an applicant working 2-3 days/week on a consultancy basis. Partnership prospects exist.

Audit Managers (x2)  
c£20,000 + car

Ambitious ACCA/ACA trained individuals preferably with a large Company background. Partnership prospects within 3 years. Reporting direct to Partners.

Audit Seniors (x2)  
c£12,000

Qualified, time-barred or part qualified - 3-4 years audit experience is essential. Promotion prospects excellent.



Please telephone Jonathan Grantham  
quoting reference JG0142.

EXECUTIVE RECRUITMENT

166 Bishopsgate, London EC2M 4LX. 01-274 5891 (10 lines)

"The art of taxation is so to pluck the goose that the maximum number of feathers are obtained with the minimum amount of hissing".

Jean Colbert 1665

## Help wanted to feather nests

up to £30,000

Tax Specialists

Colbert's statement still rings true today; thus there is a great demand for tax specialists who can keep the plucking to a minimum.

If you have good specialist tax knowledge (personal or corporate), your services will be in high demand. But this pleasant situation presents problems. You need to ensure that a move will enhance your experience, enable career development and bring appreciation for your personal style.

Candidates vary in their skills, objectives and personalities. Our philosophy as recruitment specialists is to view every candidate as an individual. We take time to find out about your specific requirements and to give free and unbiased career advice.

We will be pleased to tell you about the spectrum of appointments we are handling and their suitability for you. They range across both the profession and commerce and are mainly in the £20,000-£30,000 salary bracket. They will be of interest to those who have recently made the decision to specialise or those whose tax careers are already developing well.

An informal career discussion can be arranged by simply phoning Paul Carrivosa ACA or Carrie Andrews ACA on 01-242 8633 or send us brief details of your career to date at Macmillan Davies, Kingsbourne House, 229/231 High Holborn, London WC1V 7DA.

Macmillan Davies  
FINANCE & ACCOUNTANCY





# LA CRÈME DE LA CRÈME

## Secretaries - Marketing Department West London

Wang (UK) Limited is a leading supplier of office automation and data processing equipment. Keeping pace with ever-changing technology and maintaining a high level of public awareness is the role of our Marketing Communications Department where we now have two vacancies for Secretaries.

**Secretary to Marketing Communications Manager - c.£9k**

To provide top-level secretarial support and liaise with external suppliers in areas of advertising, media and wide-ranging requests from other parts of the company. You will also assist in the distribution of company literature and press releases and ensure stocks of publicity material are adequately maintained.

**Departmental Secretary - Marketing Communications - c.£8k**

To provide secretarial support for the department and assume responsibility for the maintenance of departmental systems including Project Authorisation Requests and Purchase Orders. Additional duties include assisting at conferences, media events and similar.

Both positions require excellent secretarial and communication skills combined with a professional and enthusiastic approach to work. Operating knowledge of WP is desirable although full training will be provided.

Competitive salaries are offered together with excellent large company benefits. Please write with full career details to Pam Segal, Wang (UK) Limited, Wang House, 661 London Road, Isleworth, Middlesex TW7 7EH, or telephone 01-847 1954 (24-hour service) for an application form.

# WANG



## Medical Secretary Near Waterloo

Would you like to work in an interesting and different environment, where your excellent medical secretarial skills will be put to rewarding use? The British Technology Group (BTG) encourages worthwhile investments in the UK and provides practical financial help for their future development.

We need someone to work for 2 executives involved in the medical and drugfield. It is a fast moving environment and you will need excellent shorthand and typing skills and the ability to cope under pressure. You must also have word processing experience.

The offices are modern, air conditioned and convenient for London Br and Waterloo Stations. The salary will be very competitive and there is a subsidised restaurant.

Interested? If you are, please forward your curriculum vitae for my attention or, alternatively, telephone me on 01-403 6666 to discuss the position further.

Miss E Pitts  
BRITISH TECHNOLOGY GROUP

**AUSTIN REED of Regent Street**

### EXPERIENCED SECRETARY

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FOOTBALL: A SURPRISE AT HOME FOLLOWS A SURPRISE ABROAD

Middlesbrough appoint Rioch as new manager

Middlesbrough have appointed the former Scottish international captain, Bruce Rioch, as their manager. The club's chairman, Alf Duffield, said that Rioch has made an outstanding impression since he took over as first team coach two months ago...

After the replacement of the board, referees in Kuwait had called a five-week strike. Consequently, the new board were forced to call 15 foreign officials to take charge of their League matches.

FIFA objected to not being kept informed of these moves, and also to the appointment rather than election of a new board. The lifting of the ban will enable Kuwait to take part in the Gulf championship in Bahrain later this month.

Allison took charge last June, ending a 12-year reign by Brazilian coaches that led to Kuwait being dubbed 'Little Brazil' for the extrovert style of play which had them in the 1982 World Cup finals.

Rioch played in all four divisions of the Football League with Luton Town, Aston Villa, Derby County and Everton and was later player-manager of Torquay United. Now 38, he joined Middlesbrough in January when he returned to England after coaching in Seattle.

Shreeve asks board to deny Roberts a move

Peter Shreeve will recommend that the Tottenham Hotspur board reject the unexpected transfer request submitted by Graham Roberts, their England defender. Roberts handed Shreeve a letter on Tuesday demanding a move because he is reported to want a return to the south coast.

Cup finals in Mexico this summer. Laursen has been out of the team since Denmark lost 3-0 to Sweden last autumn and Simonson has also been absent after serious leg injury during a European Cup match in France.

Roberts was signed from Weymouth, a League club, for £30,000 in 1980 and has developed into the mainstay of the Tottenham defence. He has been capped six times under Bobby Robson.

Wales went further ahead five minutes into the second half when Morgan found the roof of the net from 25 yards. Their joy was short-lived when three non-League internationalists, Kielderminster's Davies scored after receiving the pass from Casey, his Midlands team colleague.



The two faces of management: A woebegone Allison contemplates the end of a cigar and of his hopes in the Middle East after his dismissal as national manager in Kuwait as an embattled Rioch looks forward to the battle for second division survival after an encouraging offer by his club.

Blackpool face big obstacle

Blackpool's 'sell up and move' survival plan has run into an obstacle. Councilors at a town hall meeting yesterday voted unanimously to accept a five-year freeze on the building of any more seaside superstores.

Random drug tests for World Cup

Mexico City (AP) - The Organizing Committee of the 1986 World Cup has indicated that players will undergo random tests which will be able to detect evidence of drug use from as long as six months before the tournament.

Provisional sum is considered

Bedfordshire County Council has agreed provisionally to give Luton £2 million in compensation for building a road through part of their ground. The controversial A502 Luton to Dunstable relief road has been discussed for a number of years by the two sides.

Armstrong goes third

Gerry Armstrong, the Northern Ireland international, said yesterday that he had signed for Chesterfield. He said he preferred first team football in the third division to reserve team football with West Bromwich Albion.

Armstrong goes third

Armstrong, aged 31, spent a month on loan with Chesterfield earlier this year. His signing did not go through in time for him to play against Plymouth last night, but he will be eligible for tomorrow's match at Doncaster.

Sterland peps Wednesday

Mel Sterland, Sheffield Wednesday's full back, scored a winning goal for the second time in four days to give his team a 1-0 victory over Leicester City on Tuesday and keep his side tucked in among the leading clubs in the race for the League championship.

Game is advancing in universities

Last week's Minister of Education, the Great Britain coach, spent some time at Oxford University. However, not even the visit to the city of dreaming spires could lift Oxford to victory over Cambridge in the sixth annual University match. Bedford had conducted several training sessions with the Oxford team, but Cambridge triumphed 22-14 at the Cambridge University Ground.

RUGBY UNION

Honours even in penultimate duel

West Park 9 Cowley 9. The penultimate meeting between these superb rugby schools before reorganization of the West Park into an establishment for 11- to 16-year-olds, ended in a draw yesterday with the hosts scoring a goal and a penalty to Cowley's three penalties.

An injury to the Cowley fly half, Wilkinson, caused a reshuffle with Rignall, their outstanding player, moving from centre to fly half. Several times he carved openings but support was scarce and West Park's defence fanatical. Cowley could so easily have won on penalties alone but justice was done and West Park fly half had at least earned the draw.

New Boyle ban

Steve Boyle, Moseley's British Lions lock, who was suspended for a month after being sent off against Newcastle, has received an additional two-week ban from the North Midlands disciplinary committee.

Nick Stringer, the former Lions lock, will take over from the injured Huw Davies at full back in the Wasps' team to visit Blackheath in the fourth round of the John Player Cup on Saturday.

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Back to Cambridge, and in the centre was Andrew Montgomery, from Auckland, following in the footsteps of D. J. McCounell, his countryman, who founded the Cambridge club in 1880.

RUGBY LEAGUE DIARY

played with seat and vigor and occasionally superb skills. The teams, as always, provided some lively talking points and interesting conversations in the 'Cantabrigia' field of the 'British student' to take part in a university match, with Melodi Moushed playing at prop forward, while Oxford fielded the first players from Zimbabwe to appear for a university game in the UK.

Perhaps the most remarkable achievement was by James Dingemans, the Oxford prop forward, who must have made some sort of history by playing in his third rugby league university game. Dingemans appeared at Trickerham in the rugby union game. Martyr Sadler comments: "Surely this indicates the good spirit that exists between the two codes at Oxford."

Littlewoods Pools advertisement featuring 'Certified Dividends' and 'A Record Share-Out' of £2,472,722. Includes details on prizes and terms.

Vernons Pools advertisement featuring 'Winners Everywhere This Week' and a '5 Goes a Penny' promotion. Includes details on prizes and terms.

Zetters Pools advertisement featuring 'Thousands of Tops' and a '£4,141 Sale' for 15 days. Includes details on prizes and terms.

America's Cup will be focus of new yachting season

The British try a new tack

With the exception of a few hardy souls, mostly dinghy sailors and yachtsmen are still enjoying their close season. Whatever the dedicated few say to the contrary, sailing is not much fun until there is some warmth in the sun and the water.

Four Britons are likely to start the transatlantic race, as indeed they have everywhere except in France, where there has been up to now a steady supply of competitors willing to sponsor these fairly expendable craft. However, there has to be a budget limit, even in France, and there were signs last season that finance was becoming scarcer.

A new formula 40 class may go some way to redress the balance, in numbers if not size. The prototype raced at La Trinité last year and was certainly fast, though one would expect a modern design to be superior to the older boats that it was up against.

Another event for the adventurous

Another event for the adventurous, rather than the day racer, is the Royal Western Yacht Club's double-handed transatlantic race, sponsored by Carlsberg. This will start from Plymouth on June 8 and finish in Newport about a fortnight later.

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CINEMAS

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John Nicholls







SPORT

An English lesson from the two Rs

By John Woodcock, Cricket Correspondent, Barbados

England had to score at 5.4 runs an over to win the third of the one-day internationals here yesterday. In 46 overs West Indies, after being put in, made 249 for seven in a wonderfully entertaining innings. Their first six batsmen made runs, with Richards and Richardson again providing

the highlight. As they uncorked a succession of flashing strokes they slapped each other's hands in mutual admiration. England took the field to enthusiastic applause from their host of supporters, who were treated to a splendid opening over from Botham, as good as anything he has bowled on the tour. In it he beat Greenidge twice. Thomas also started with a maiden.

able English bowling. When drinks were taken after 15 overs West Indies were 60 for no wicket. In the first over afterwards Haynes chopped Foster into his stumps and in Foster's next over Greenidge was caught at the wicket.

There looked to be more than enough left in the pitch for England's batsmen to care for, but not Richards and Richardson, who were soon playing glorious strokes and running gloriously between the wickets. Greenidge was out in the eighteenth over and in the next 17 Richards and Richardson added 117.

Scoreboard

Table with columns for batsmen and bowlers, showing runs, wickets, and overs. Includes names like G Greenidge, D Gooch, and bowlers like J Garner, M A Holding.

Yet after four overs Greenidge and Haynes had scored 20, including three fours in Thomas's second, two by Haynes with unstoppable straight hits. The outfield was parched and lightning fast and the boundaries short. Of the world's Test grounds this one and Headingley are perhaps the fastest. They are of much the same size, too.

Thomas came in for heavy front-foot punishment and when Gooch bowled (England were looking for 10 overs from him and Willey between them) it was more than he could do to contain two such dashing batsmen in this form.

The show reached a thrilling climax and conclusion in the 34th over, howled by Emburey. From the first five balls Richards hit two fours and two sixes, both over extra cover. Off the last ball Foster at long off brilliantly held another high swinging drive that would also have carried for six. He pulled down the catch, two-handed, from away above his head.

NZ destroyer

Dunedin (Reuter) - New Zealand defeated Australia by 29 runs in the first of a series of four one-day internationals here yesterday. Replaying to New Zealand's score of 186 for six in 50 overs, the tourists could muster only 157 before being dismissed in the 47th over.

other sign of resistance as Australia collapsed. NEW ZEALAND: B A Edgar c Phillips b Gilbert 35, Kutherford b Gilbert 25, J V Coney c Marsh b Waugh 5, M D Crowe b Reid 47, J S Wright not out 12, B R Starc c Waugh b McDermott 12, R J Hadlee not out 21, T E Glenn not out 24. Extras (10, w, 2, nb 1) 13. Total (6 wickets, 50 overs) 186.

Special mission

Colombo (Reuter) - The Pakistan cricket board has sent a special official to Sri Lanka to investigate the dispute between Pakistan's team and Sri Lankan players, umpires and spectators. M Ijaz Butt, a Pakistan cricket board member, said that he had been sent to Colombo after reports were received "about many things" in the past few days.

The five replace the batsman, Malhotra, the seam bowler, Kulkarni and Rajinder Singh, the leg-spinner, Sivaramkrishnan, and the wicketkeeper, Kirmani, all dropped after the tour of Australia.

Hadlee was the chief destroyer for New Zealand, claiming four for 15, while Martin Crowe, the part-time medium pace bowler, returned an economical two for 23 off 10 overs.

Faced with an accurate New Zealand attack and a slowish outfield, the Australians lost wickets regularly and were never on course to win.

On Monday, the Pakistan cricketers asked the manager to abandon the rest of the tour, saying bad umpiring had led to a deterioration of relations between the teams, which had caused on-the-field incidents, threats and abuse.

DELHI (Reuter) - India's selectors have announced a party of 16 to tour England this summer, dropping five players from the side that lost

The cuckoo clocks in

By Pat Butcher, Athletics Correspondent

The warmer weather is not the only early signal of spring, the first cuckoo being seen as well as heard yesterday, and in central London of all places. Zola Budd flew in from South Africa yesterday morning on the way to the world cross-country championships, and a preliminary glance at the entries for Sunday's race in Neuchâtel - home, incidentally, of one of Switzerland's famous cuckoo clock factories - suggests that Miss Budd will have little difficulty in retaining the women's title she won in Lisbon last year.

And she feels that the debate over her eligibility for the Commonwealth Games in Edinburgh this summer will be ended by the acceptance of the house that she bought in Guildford before Christmas as her domicile in England, although she has barely lived there. Her eligibility to compete in Edinburgh is in question because, as a former South African, she cannot satisfy the Commonwealth Games Federation stipulation that an athlete who changes countries, as she has done, must spend six of the 12

months before the Games in the "new" country. Tim Hutchings, who was at the British Athletics Writers' Association lunch, which Miss Budd attended yesterday, said that the time had come for the England selectors to take a more serious attitude towards a world cross-country championship, which has a record entry this year of 67 countries, one of the broadest representations of any sporting event in the world.

Title holders stand their ground

By Mitchell Platt

There is no substitute for experience, as Linda Bayman emphasized when she partnered Maureen Garner to a one-up-and-par second round of 72 in the Avia Watches women's foursomes championship on the Red Course at The Berkshire yesterday.

Miss Johnson and Miss Behan, the favourites, were impressive off the tee but their approach shots too often left them a worrying distance from the hole; they took three putts on no fewer than four occasions.

Financial Carrots can seriously damage your Wealth. INTER CITY FINANCE WARNING. Includes a table with interest rates for various loan amounts and terms.

England's national champion said: "Our results have been achieved in spite of the national championship, which at nine miles is far too long as a selection race for the world championship, which is only seven and a half miles. Also the attitudes and decisions on selection are being taken by people with their heads firmly stuck in the 1950s."

Distinctive out of world event

By Jenny MacArthur

Captain Mark Phillips has had to pull out of the world three day event championships in Australia in May because his eight-year-old horse, Distinctive, owned by the Range Rover team, has developed a contagious skin infection and cannot go into quarantine for the event.

Share issue a success

The British America's Cup Challenge share issue, launched at the beginning of last month, has raised £3 million and was over-subscribed, according to the BACC director, David Arnold.

Walliser wins

Waterville Valley, New Hampshire (AP) - Maria Walliser, of Switzerland, clinched the women's World Cup overall title yesterday when officials cancelled a giant slalom because of severe rain.

Driving force

The Football Association of Ireland have signed a sponsorship agreement worth £400,000 with Opel, the car manufacturer. Opel's involvement will be spread over four years. They are the association's biggest sponsors.

Threat softens

The threat of a "super league" breakaway receded slightly at yesterday's Rugby League management committee meeting. Officials pointed out to the 10 clubs in question that the coaching committee, led by the Great Britain manager, Les Berrinson, had for three months been considering possibilities of taking the very steps demanded by the clubs.

Reducing costs

The six national sports centres, at Crystal Palace, Bisham Abbey, Lilleshall, Holme Pierpoint, Cowes and Plas y Brenin, have been asked to reduce their costs deficit from £3.4 million to £2 million for the 1987-88 financial year.

Kelly agrees

Sean Kelly, of Ireland, has agreed to take part in the Nissan international classic for a second time starting from October 1. Kelly is an obvious favourite to retain the championship in his native land. The prize list of the five-day event has increased to almost £30,000. The race will start and finish in Dublin and will pass through Kelly's home town Carrick-on-Suir on the penultimate day.

Pay Corps leave empty-handed

By Sydney Friskin

A goal by Ian Jolly from a penalty stroke in the first period of extra time decided the Army Cup (UK) final at Aldershot yesterday. It enabled the 45th Field Regiment, Royal Artillery, to break the monopoly of the Royal Army Pay Corps, Worthy Down, who had won the trophy nine times in the past 10, losing only in 1982.

Besides Jolly, the Artillery team had Strachan from the combined Army side that recently won the Services championship. They fashioned most of the attacks yesterday but little advantage was taken of Jolly's creative ability.

England's game still uncertain

By Stuart Jones, Football Correspondent

The Football Association were still waiting last night to hear whether England's international against the Soviet Union in Tbilisi can go ahead as planned next Wednesday.

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Sean Kelly, of Ireland, has agreed to take part in the Nissan international classic for a second time starting from October 1. Kelly is an obvious favourite to retain the championship in his native land. The prize list of the five-day event has increased to almost £30,000. The race will start and finish in Dublin and will pass through Kelly's home town Carrick-on-Suir on the penultimate day.



Martina Navratilova (above), displaying the full range of her talent in beating Terry Phelps 6-1, 6-2 in the first round of the Virginia Slams tournament. Miss

Navratilova, who is attempting to win her third successive Virginia Slams title, took 51 minutes to dispose of Phelps, winning 59 points to her opponent's

33. Navratilova, fresh from her latest triumph against her fiercest rival and close friend, Chris Lloyd, looked fallible only once.

Grass is getting the big chop

The Grand Slam championships must be preceded by preparatory tournaments played on a similar surface. Consequently, it is no surprise to learn that the tennis associations of New South Wales and Queensland, reluctantly being a fine drawn by the National and Victorian associations, are accepting the need to dig up the grass courts of Sydney and Brisbane before the 1987-88 Australian season.

The Lawn Tennis Association of Australia - "Lawn" must be a misnomer now - have decided that grass courts will not be installed at their National Tennis Centre in Melbourne. Work on the centre began four months ago but Tony Peek, the LTAA media manager, said yesterday: "All allowances were made for difficulties during construction. The project manager assures us that there are no schedule. He is confident that they will be finished in time for the Australian championships of January, 1988."

In the meantime six different surfaces are being put down at a public facility in Melbourne. After severe tests, one will be chosen for the national centre and, logically, will also be installed at other state capitals. The Wimbledon chairmen, "Buzzer" Hoadingham, said yesterday: "In future the grand slam will be a very thorough test of a player, in that there will be

Closing the book on grass

Four different surfaces on which to play. Anybody who can win all four will be a great champion.

All the grand slam championships, except the French (Shade) used to be played on grass. The United States championships having decided grass after the 1974 tournament, are played on hard courts. After one more domestic season Australia will also close the book on grass.

There is no immediate threat to Wimbledon's traditional character. The climate's generous natural watering properties suit grass courts, and Wimbledon can afford the high cost of maintenance. Moreover, Wimbledon also has shade, synthetic courts and consequently has no pressing need to convert the lawns to a surface that permits year-round use.

The passing years, however, could pose two awkward questions. How long will grass be a practicable surface for the preparatory tournaments, and how long will the leading players continue to regard championships contested on

Optimistic about the future

such an eccentric surface as the most important in the world? Geoff Brown, president of the Lawn Tennis Association, reminded me yesterday of the saying: there is nothing better than a good grass court and nothing worse than a bad one. He was optimistic, pointing out that Eastbourne Corporation were enthusiastic about the future of Devonshire Park, where grass court tennis was an attractive feature of the holiday programme.

Brown did, however, strike two cautionary notes. The worrying feature about the cost of pre-Wimbledon tournaments, he said, was not so much the maintenance of grass courts as the maintenance of sponsorship. "The cost of running these tournaments can be hair-raising and the LTA must make up any shortfall. There is no way we can back off from supporting those lead-in tournaments". His second point was that private clubs had to remain viable and, consequently, must charge rational fees and provide year-round playing facilities. "Players may prefer grass if they can get it," he said, "but you also need a very good alternative".

Grass courts will survive as a pleasant curiosity in the British Isles and in such northern one-time colonial outposts as Australia, New Zealand, Asia, and Rhode Island. But the number and importance of such courts will continue to decline and, at the highest level of competition, Wimbledon and its supporting past will soon stand alone. When that happens, there may be more sadness than resentment in the old joke prevalent among shale-court specialists: "Grass is for cows and sheep. Not tennis players."

Rex Bellamy, Tennis Correspondent

SPORT IN BRIEF

45 Fd Regt RA... 1 RASC Worthy Down... 0

Share issue a success

The British America's Cup Challenge share issue, launched at the beginning of last month, has raised £3 million and was over-subscribed, according to the BACC director, David Arnold.

Walliser wins

Waterville Valley, New Hampshire (AP) - Maria Walliser, of Switzerland, clinched the women's World Cup overall title yesterday when officials cancelled a giant slalom because of severe rain.

Driving force

The Football Association of Ireland have signed a sponsorship agreement worth £400,000 with Opel, the car manufacturer. Opel's involvement will be spread over four years. They are the association's biggest sponsors.

Threat softens

The threat of a "super league" breakaway receded slightly at yesterday's Rugby League management committee meeting. Officials pointed out to the 10 clubs in question that the coaching committee, led by the Great Britain manager, Les Berrinson, had for three months been considering possibilities of taking the very steps demanded by the clubs.

Reducing costs

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England's game still uncertain

The Football Association were still waiting last night to hear whether England's international against the Soviet Union in Tbilisi can go ahead as planned next Wednesday.

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